COUNTY OF RACINE FINANCE & HUMAN RESOURCES COMMITTEE

Supervisor Don Trottier, Chairman Supervisor Robert Miller, Vice Chairman Supervisor John Wisch, Secretary Supervisor Nick Demske Supervisor Scott Maier Supervisor Jody Spencer Supervisor Jason Eckman Adan Merino-Cabrera, Youth in Governance Representative Daysia Ward, Youth in Governance Representative

AMENDED

NOTICE OF MEETING OF THE FINANCE AND HUMAN RESOURCES COMMITTEE

DATE: WEDNESDAY November 1, 2023

TIME: 5:00 p.m.

PLACE: IVES GROVE OFFICE COMPLEX

AUDITORIUM

14200 WASHINGTON AVENUE STURTEVANT, WISCONSIN 53177

- 1. Convene Meeting
- 2. Chairman Comments Youth in Governance/Comments
- 3. Public Comments
- 4. Approval of Minutes from the October 25, 2023, committee meeting Action of the Committee only.
- 5. Racine County Economic Development Corporation Andrea Safedis Status of the Racine County Matching Grant Program 3rd Quarter 2023 Action of the Committee only.
- 6. ***Finance Department Gwen Zimmer Racine County 2023 3rd Quarter Investment Report (Staff from DANA Investments will be available to discuss the materials) 2023 Report.
- 7. Finance Department Gwen Zimmer Racine County 2023 3rd Quarter Grant Applications Report 2023 Report.
- 8. Finance Department Gwen Zimmer Racine County 2023 3rd Quarter Accepted Donations 2023 Report.
- County Treasurer Jeff Latus –Sale of two (2) In Rem Properties at Parcel # 276-000006539000 329
 Luedtke Ave and # 276-000007708000 1822 Domanik Dr, via over-the-counter sale- Action of
 Committee Only.
- 10. Public Works & Development Services—Roley Behm Authorize a multi-year contract with Hop

Heads Hospitality and Events, LLC for a period of 1/1/2024 - 12/31/2028 - 2023 - Resolution - Action Requested: 1st Reading at the November 6, 2023, County Board Meeting.

- 11. Human Resources Sarah Street 2023 Update on Double Encumbered Policy Information Only.
- 12. Communication & Report Referrals from County Board Meeting:

a. Bankruptcy items:

Type of Action:	Person/Persons
Chapter 13 Notice of Case	Melissa Williams; Kyle Kinzer; Jessica
	Kinzer; Heather Dycus; Lakiya Gresham;
	Dennis Fisher; Melissa Ahles;
Chapter 13 Order Confirming Chapter 13 Plan	James Pirk; Theresa Pirk;
Chapter 13 Notice and Motion to Dismiss	Jason Lowman; Jeanna Lowman; Eric
Confirmed Plan	Lawrence; Nichole Barajas;
Chapter 13 Order Extending Deadline to file	Minnie Davis;
Required Documents and Extending Time to	
Object to Motion to Continue Stay	
Chapter 7 Notice of Case – No Proof of Claim	Terell Riley;
Deadline	

- 13. Staff Report No Action Items.
 - Finance & Human Resources Committee Next Meeting will be November 15, 2023.
- 14. Adjournment

FINANCE & HUMAN RESOURCES COMMITTEE ACTION ONLY

Date of Committee Meeting: Einance & Human Resources Committee	equestor/Originator	rinance & numan R	desources Committee
Signature of Committee Chairperson //Designee: Description: Minutes from the October 25, 2023 FHR Meeting County Board Supervisors Action: Approve Approve Approve	Committee/Individua	l Sponsoring:	Finance & Human Resources Committee
Description: Minutes from the October 25, 2023 FHR Meeting County Board Supervisors Action: Approve Minutes from the October 25, 2023 FHR Meeting Youth In Governance Approve	Date of C	ommittee Meeting:	11/1/2023
County Board Supervisors Action: Approve Approve Approve	Signature of Con		
Action: Approve Approve	Description:	Minutes from the Oc	ctober 25, 2023 FHR Meeting
Action: Approve Approve			
Action: Approve Approve		County Poord Sun	ominara Vauth la Cavamana
	Action:		
		$\overline{\Box}$	Deny

FINANCE AND HUMAN RESOURCES COMMITTEE MEETING Wednesday, October 25, 2023

IVES GROVE OFFICE COMPLEX AUDITORIUM 14200 WASHINGTON AVENUE STURTEVANT, WISCONSIN 53177

Meeting attended by: Chairman Trottier, Supervisors Spencer, Eckman, Maier, and Miller, Demske and Wisch.

Other attendees: Finance Director Gwen Zimmer, Principal Assistant Corporation Counsel John Serketich and Finance and Budget Manager Byron Dean.

Excused: Human Resources Director Sarah Street, and Youth in Governance Representatives Ward and Merino-Cabrera.

Agenda Item #1 - Convene Meeting

Meeting Called to Order at 5:00 p.m. by Chairman Trottier.

Agenda Item #2 – Youth in Governance/Comments

Youth in Governance Representatives were not present.

Agenda Item #3 - Approval of Minutes from the October 19, 2023, committee meeting

Action: Approve the minutes from the October 19, 2023, committee meeting.

Motion Passed: Moved: Supervisor Miller. Seconded by Supervisor Maier. Vote: All Ayes No Nays.

Agenda Item #4 -Closed Session - IT IS ANTICIPATED THAT THE FINANCE AND HUMAN RESOURCES COMMITTEE WILL MEET IN A CLOSED SESSION PURSUANT TO SECTION 19.85(1)(g) OF THE WISCONSIN STATE STATUTES TO DISCUSS WITH LEGAL COUNSEL A CLAIM AGAINST RACINE COUNTY BY: QUENTIN POMPY [22CV61].

Action: To convene into closed session at 5:03 p.m. pursuant to Section 19.85(1)(g) of the Wisconsin State Statutes to discuss with legal counsel the status of the following: Quentin Pompy.

Motion Passed: Moved: Supervisor Miller Seconded: Supervisor Wisch Vote: Roll-call vote was taken of the members present: All Ayes No Nays.

Agenda Item #4a – Regular Session.

Action: To reconvene into regular session at 5:09 p.m.

Motion Passed: Moved: Supervisor Miller. Seconded by Supervisor Eckman. Vote: All Ayes, No Nays. **Action**: To Approve the claim settlement with Quentin Pompy in the amount of \$145,000 - 1st Reading

at the October 31st, County Board Meeting.

Motion passed. Moved: Supervisor Miller. Seconded: Supervisor Wisch. Vote: All Ayes, No Nays.

Agenda Item #5 - Budget Deliberation- No Action Items.

FINANCE AND HUMAN RESOURCES COMMITTEE MEETING Wednesday, October 25, 2023

Agenda Item #6 - Staff Report - No Action Items.

a. Finance & Human Resources Committee – Next Meeting will be November 1, 2023.

Agenda Item #7 – Adjournment.

Action: Adjourn the meeting at 5:15 p.m.

Motion Passed: Moved by Supervisor Wisch. Seconded by Supervisor Miller. Vote: All Ayes, No

Nays.

REQUEST FOR COUNTY BOARD ACTION

YEAR _	2023		X	Resolution Request Ordinance Request Report Request Action of Committee Only
Requestor/Originator:	Gwe	n Zimmer- Finar	nce Direct	or
before the Committe	ut the request who will appea ee and County Board (2nd Re attendance the item may be l	ading)		RCEDC- Andrea Safedis
Does the County Executiv	ve know of this request:	Yes	5	_
If related to a position or	position change, Does the H	uman Resource	es Direct	or know of this request: n/a
		_		No y Finance, send to Finance & Budget
Committee/Individual	Sponsoring: Finance &	Human Resourc	ces Comn	nittee
Date Considered by Committee:		Date of County eting to be Intr		
1st Reading:	1st & 2	nd Reading:		*
* If applicable, include	a paragraph in the mer	no explainin	g why '	1st and 2nd reading is required.
ignature of Committee Cha	irperson/Designee: RESOLUTION/ORDINA	NCE/REPOR	т:	
Racine County Econo Program – 3rd Quarte		(RCEDC) Sta	tus of th	ne Racine County Matching Grant
action includes a transfer the SUBJECT MATTER:	nis must be included in the title.	-		n on (ex: Authorize, Approve) . If the nd any specific facts which you want

If requesting a multi year contract a copy of the contract or draft contract must be attached

included in resolution/ordinance/report must be attached.

Any request which requires the expenditure or transfer of funds must be accompanied by a fiscal note that shows the specific amount being transferred and the account number from which these funds will be taken and to which they will be transferred.

THIS FORM MUST BE FILLED OUT COMPLETELY PRIOR TO YOUR APPEARANCE BEFORE A COMMITTEE.



Connecting Communities | Facilitating Jobs | Growing Businesses

MEMORANDUM

TO: RACINE COUNTY BOARD

FINANCE AND HUMAN RESOURCE COMMITTEE

FROM: ANDREA SAFEDIS, PORTFOLIO SERVICING SPECIALIST

JENNY TRICK, EXECUTIVE DIRECTOR

DATE: NOVEMBER 1, 2023

SUBJECT: RACINE COUNTY MATCHING GRANT PROGRAM Q3 2023

The purpose of this memorandum is to provide Racine County ("County") with the 2023 Q3 report for the Racine County Matching Grant Program ("MGP") that is administered by Racine County Economic Development Corporation ("RCEDC").

Overview of the Program

Racine County has been supporting small businesses through two grant programs (manufacturing and minority owned businesses) since 2004 and 2006, respectively.

Starting in 2016, RCEDC and the Racine County Board evaluated the program and began to make small changes to streamline the grant program; changes included combining the two grants into one fund, add a job creation criterion, and strive to seek ways to make the approval process more efficient. Two years later after evaluating the changes and the results, in 2018 the Racine County Board approved additional changes to the grant program that included the following:

- 1) Increase the grant amounts from the original level of \$2,500 to \$5,000;
- 2) Add veteran owned businesses as eligible applicants; and
- 3) Reduce time required for the business to have been established and generating sales from two years to one year.

In 2021, the Racine County Board approved the following changes to the program:

- 1) Limit the grant applications from a business <u>and</u> any of its affiliates to a total of \$5,000 annually;
- 2) Limit the number of years an applicant, including all its affiliates, can apply for funds to a maximum of three years; and
- 3) Allow program funds to be used for a new Coaching Council program being established by RCEDC.

And finally, after delivering the mid-2022 report and reflecting that an unusually high balance available (\$36,186.06), the following changes were requested and approved:

- 1) Eligible applicants to include start-ups assuming the following:
 - Has a physical location that is not home-based;
 - Has secured funding to establish their business; and

• Has been open (since date of first revenues) for a minimum of 30 days.

The following results are as of September 30, 2023:

2022 MGP Carry Forward	\$11,436.60
2023 MGP Allocation	\$75,000.00
Total Available for Grants in 2023	\$86,436.60
2023 Approvals	\$84,835.36
	\$1,601.24

Project results as of September 30, 2023:

- \$84,835.36 in total grants approved.
- 19 small businesses approved, including:
 - o 4 manufacturers
 - o 13 women-owned
 - o 10 ethnic minority-owned
 - 2 African American
 - 6 Hispanic
 - 2 Asian Pacific
- The location of the 19 small businesses is in the following communities:

Burlington: 2
Caledonia: 1
City of Racine: 4
Mount Pleasant: 5
Union Grove: 2
Waterford: 4
Sturtevant: 1

The 19 small businesses approved employ 233 full time equivalent employees. One year following the grant award, the companies will be required to report any changes in the number of employees.

Ethnic Minority Groups

At the request of Racine County leadership, RCEDC has compiled data on the ethnic minority groups which have been awarded MGP funds since RCEDC has led the administration of the program in 2016. This data is detailed below:

		2016			
	African		Asian-	Asian-	Woman
	American	Hispanic	Pacific	Indian	Owned
MGP Awards	4%	4%	4%	0%	27%
County Demographics	12%	13.6%	1.3%	1.3%	50.4%
Number of Applicants	1	1	1	0	7

		2017			
	African		Asian-	Asian-	Woman
	American	Hispanic	Pacific	Indian	Owned
MGP Awards	17%	0%	0%	0%	30%
County Demographics	12%	13.6%	1.3%	1.3%	50.4%
Number of Applicants	4	0	0	0	7
		2018			
	African		Asian-	Asian-	Woman
	American	Hispanic	Pacific	Indian	Owned
MGP Awards	12%	4%	4%	0%	38%
County Demographics	12%	13.6%	1.3%	1.3%	50.4%
Number of Applicants	3	1	1	0	10
		2019			
	African American	Hispanic	Asian- Pacific	Asian- Indian	Woman Owned
MGP Awards	14%	0%	3.4%	7.0%	45%
County Demographics	12%	13.6%	1.3%	1.3%	50.4%
Number of Applicants	4	0	1.070	2	12
		2020	_	<u> </u>	
	African		Asian-	Asian-	Woman
	American	Hispanic	Pacific	Indian	Owned
MGP Awards	12%	0%	4%	4%	32%
County Demographics	12%	13.6%	1.3%	1.3%	50.4%
Number of Applicants	3	0	1	2	8
		2021			
	African		Asian-	Asian-	Woman
	American	Hispanic	Pacific	Indian	Owned
MGP Awards	19%	4%	4%	4%	46%
County Demographics	12%	13.6%	1.3%	0.7%	50.4%
Number of Applicants	5	1	1	1	12
		2022			
	African		Asian-	Asian-	Woman
MOD A 1	American	Hispanic	Pacific	Indian	Owned
MGP Awards	25%	6.3%	3.1%	0%	66%
County Demographics	12.2%	14.8%	1.4%	.7%	50.1%
Number of Applicants	8	2	1	0	21

Conclusion for 2023 Q3

RCEDC is seeking additional funding for the 2024 Matching Grant Program allocation. This will allow us to fund the applications that were put on hold for 2023.

	Q3 2023 - Matching Grant Approvals							
Company Name	Community / County	Primary Product/Service	MGP	Grant Award	MGP Partner	MGP Qualifier	MGP Application Job Count	
Active Nursing dba Bellasmedispa	Mt. Pleasant	Medical Spa	\$	5,000.00	RCEDC; WWBIC	Racial/Ethnic Minority	1	
Baylon Incorporated	City of Racine	Fire equipment and protection supplier	\$	5,000.00	Independent Consultant	Racial/Ethnic Minority	10	
Big City BBQ	City of Racine	Food Truck	\$	5,000.00	Independent Consultant	Racial/Ethnic Minority	1	
Blueberry Hilltop Cafe	City of Racine	Restaurant	\$	5,000.00	Independent Consultant	Racial/Ethnic Minority; Women Owned	9	
CNALP Gallery, LLC	Union Grove	Art Gallery	\$	1,750.00	RCEDC	Women Owned	1	
Core Connect Staffing LLC	City of Racine	Employment and staffing support	\$	5,000.00	RAMAC	Racial/Ethnic Minority; Women Owned	3	
Domina Consulting, Inc	Mt. Pleasant	Diversity & Inclusion Consulting	\$	5,000.00	Independent Consultant	Racial/Ethnic Minority; Women Owned	4	
Flitz International, Ltd.	Waterford (Village)	Soap & Other Detergent Manufacturing	\$	5,000.00	RCEDC	Manufacturer	27	
Frazier Support Services	Mt. Pleasant	Social Service Organization	\$	4,000.00	WWBIC	Racial/Ethnic Minority; Women Owned	18	
Geneva Healthcare, LLC	Waterford (Village)	Plastic & Rubber Product Manufacturing	\$	5,000.00	Independent Consultant	Manufacturer; Women Owned	5	
Lovingkindness AFH, LLC	Mt. Pleasant	Group Home	\$	3,500.00	WWBIC	Racial/Ethnic Minority; Women Owned	4	
M&J Krueger Trucking	Sturtevant	Trucking	\$	5,000.00	RCEDC	Racial/Ethnic Minority; Women Owned	8	
Main Street Mercantile	Waterford (Village)	Gift Shop	\$	1,500.00	RCEDC	Women Owned	6	
Mercantile Hall	Burlington	Lessors of Nonresidential Buildings	\$	5,000.00	Independent Consultant	Women Owned	32	
Polished Beauty Bar	Mt. Pleasant	Nail Salon	\$	4,085.36	GTC	Women Owned	14	
Righteous Autos Inc	Caledonia	Auto Repair Shop	\$	5,000.00	GTC; WWBIC	Racial/Ethnic Minority	9	
Robin J. Vos Enterprises, Inc. dba TS Food								
Packaging	Burlington	Food Wholesalers	\$	5,000.00	RCEDC	Manufacturer	75	
T'Macs Saloon	Union Grove	Bar	\$	5,000.00	RCEDC	Women Owned	6	
Waterford Stillhouse	Waterford (Village)	Distillery	\$	5,000.00	RCEDC	Manufacturer; Women Owned	13	
Total: 19			\$	84,835.36			233	

REQUEST FOR COUNTY BOARD ACTION

YEAR	2023	$\overline{}$	Resolution Request Ordinance Request	
		Х	Report Request	
Requestor/Originator:	Finar	nce Director - Gwen Zimn	ner	
before the Committe	out the request who will appea ee and County Board (2nd Re attendance the item may be h	eading)	Gwen Zimmer	
Does the County Executi	-	No No	_	
If related to a position or	position change, Does the H	uman Resources Direct	or know of this request:	n/a
	se the expenditure, receipt or a fiscal note is required. If Fisco Ocmmittee.	_	No by Finance, send to Financ	ce & Budget
Committee/Individual	Sponsoring: Finance &	Human Resources Comr	nittee	_
Date Considered by Committee:		Date of County Board eeting to be Introduced:		_
1st Reading:	1st & 2	2nd Reading:]*	
* If applicable, include	e a paragraph in the mer	no explaining why	1st and 2nd reading is	s required.
ignature of Committee Cha	airperson/Designee: F RESOLUTION/ORDINAI	NCE/REPORT:		
	Quarter 2023 Investment R		NA Investments will be	e available
	contain what the Committee is l		n on (ex: Authorize, Approv	'e) . If the
SUBJECT MATTER:				
	ibes in detail the nature of resolunance/report must be attached.	ution /ordinance /report &	and any specific facts which	you want

If requesting a multi year contract a copy of the contract or draft contract must be attached

Any request which requires the expenditure or transfer of funds must be accompanied by a fiscal note that shows the specific amount being transferred and the account number from which these funds will be taken and to which they will be transferred.

THIS FORM MUST BE FILLED OUT COMPLETELY PRIOR TO YOUR APPEARANCE BEFORE A COMMITTEE.

RACINE COUNTY

RACINE COUNTY FINANCE 3rd QTR REPORT 2023

AVERAGE MONTHLY	DANA	DANA (ARPA)	LGIP	BMO HARRIS	JOHNSON (FOXCONN) 2018
3rd Q BEGIN BALANCE	\$ 28,782,949.05	\$ 33,154,650.25	\$ 48,636,569.52	\$ 366,887.51	\$ 1,142,529.20
3rd Q END BALANCE	\$ 28,999,035.72	\$ 25,704,553.30	\$ 11,627,859.63	\$ 353,643.50	\$ 1,143,402.69
AVERAGE BALANCE	28,843,904.46	30,722,654.80	22,012,486.44	361,592.42	1,142,965.91
INTEREST EARNED	326,569.10	376,148.48	350,612.04	13,970.03	1,295.92
ACTUAL YIELD ESTIMATED ANNUAL	1.13%	1.22%	1.59%	3.86%	0.11%
YIELD**	4.53%	4.90%	6.37%	15.45%	0.45%

Respectfully submitted,

Gwen Zimmer Racine County Finance Director

* ESTIMATED ANNUAL YIELD: based on actual results year-to-date before DANA Investment Advisor Fee

2023 RACINE COUNTY INVESTMENT INCOME

				BMO HARRIS	JOHNSON (FOXCONN)	
MONTH	DANA 1	DANA (ARPA)	LGIP	(net change)	'18 ³	TOTALS
JAN	\$ 171,772.16	\$ 198,811.01	\$ 7,248.82	\$ 14,787.33	\$ 203.00	\$ 392,822.32
FEB	(37,264.76)	(42,923.51)	79,535.78	(9,791.34)	338.89	(10,104.94)
MAR	225,334.55	259,544.59	120,365.06	7,767.82	387.44	613,399.46
APR	74,660.86	85,995.79	120,528.00	2,231.51	436.01	283,852.17
MAY	17,324.10	19,954.22	125,134.04	(5,169.91)	422.09	157,664.54
JUN	37,696.56	43,419.62	94,688.50	(1,432.98)	436.34	174,808.04
JUL	108,768.03	125,281.08	113,542.90	726.02	422.43	348,740.46
AUG	134,634.82	155,074.94	176,501.68	2,641.26	436.65	469,289.35
SEP	83,166.25	95,792.46	60,567.46	10,602.75	436.84	250,565.76
OCT						-
NOV						-
DEC						
2023 GT	816,092.57	940,950.20	898,112.24	22,362.46	3,519.69	2,681,037.16
1ST QTR	\$ 359,841.95	\$ 415,432.09	\$ 207,149.66	\$ 12,763.81	\$ 929.33	\$ 996,116.84
2nd QTR	129,681.52	149,369.63	340,350.54	(4,371.38)	1,294.44	616,324.75
3rd QTR	326,569.10	376,148.48	350,612.04	13,970.03	1,295.92	1,068,595.57
4th QTR	-	-	-	-	-	-

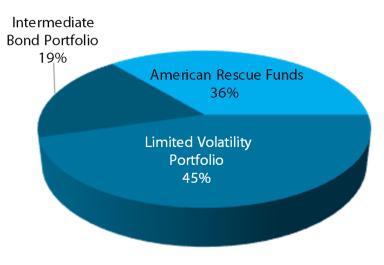
¹ Change in Market Value = Income + Realized Gain/Loss + Unrealized Gain/Loss - Admin Expenses ² Johnson Bank Foxconn accounts represent funds that may only be used for TID 5 eligible expenses



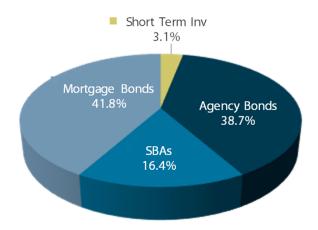




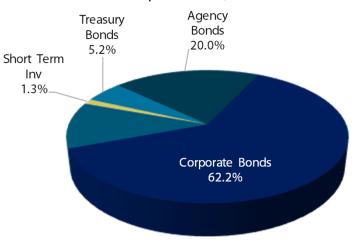
2198m - Racine County September 30, 2023



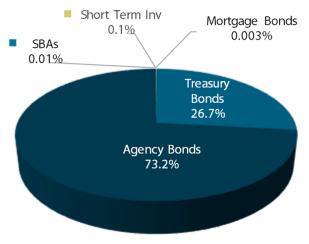
2198ma - Racine County - Limited Volatility Bond Portfolio September 30, 2023



2198mb - Racine County - Intermediate Bond Portfolio September 30, 2023

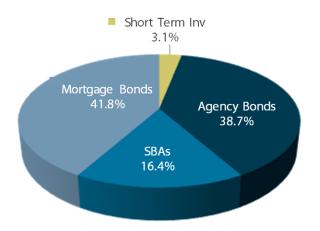


2198mc - Racine County - American Rescue Funds Portfolio September 30, 2023

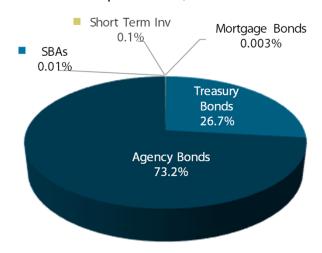




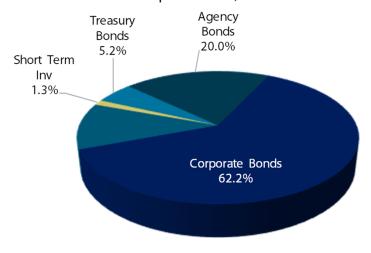
2198ma - Racine County - Limited Volatility Bond Portfolio September 30, 2023



2198mc - Racine County - American Rescue Funds Portfolio September 30, 2023

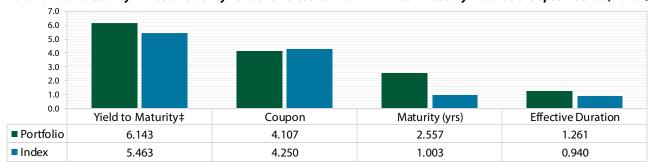


2198mb - Racine County - Intermediate Bond Portfolio September 30, 2023

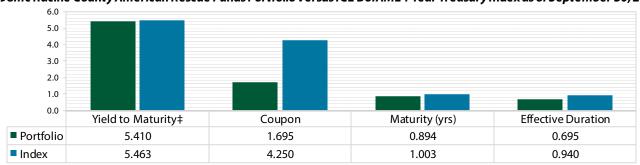




2198ma Racine County Limited Volatility Portfolio versus ICE BofAML 1 Year Treasury Index as of September 30, 2023 †



2198mc Racine County American Rescue Funds Portfolio versus ICE BofAML 1 Year Treasury Index as of September 30, 2023 †



2198mb Racine County Intermediate Portfolio versus ICE BofAML 1-3 Year Govt/Corp AA+ Index as of September 30, 2023 †







Account Activity 12/31/2022 to 09/30/2023						
	@ Market	@ Cost				
Portfolio Value on 12/31/2022	\$60,689,729	\$63,181,022				
Contributions/Withdrawals	(7,707,733)	(7,707,733)				
Investment Income	1,281,552	1,281,552				
Unrealized Gain/Loss	439,079	0				
Realized Gain/Loss	41,467	(226,943)				
Change in Accrued Income	(18,341)	(18,341)				
Portfolio Value on 09/30/2023	\$54,725,753	\$56,509,558				
Total Gain after fees	1,677,964	970,476				



Portfolio Allocation @ Market Data as of 09/30/2023	Market Value	% Assets	Income
Short Term Investments	885,053	1.6	2,162
Treasury Bonds	6,532,658	11.9	182,500
Agency Bonds	25,823,610	47.2	434,990
Small Business Administration Bonds	3,967,623	7.3	259,557
Mortgage Bonds	10,090,783	18.4	475,902
Corporate Bonds	6,286,697	11.5	174,172
Municipal Bonds	1,139,328	2.1	28,060
Total Portfolio	\$54,725,753	100.0	\$1,557,342



Data Through September 30, 2023	Bond Characteristics †			Total Return			
(net of fees)	Book	Yield to	Unannı	ıalized	Last 12	Average	e Annual
(net of rees)	Yield	Maturity‡	Q2 2023	YTD	Months	5 Year	Since Inc
2198m - Racine County (ex 2198mc ARF)	3.106	5.697	1.073	2.683	3.192	1.212	0.886
2198ma - Limited Volatility Portfolio	4.685	6.143	1.207	2.900	3.321	1.136	0.902
2198mb - Intermediate Portfolio	2.246	5.231	0.743	2.131	2.757	1.307	0.910
ICE BofA ML 1 Year Treasury Note	-	5.463	1.207	2.897	3.675	1.454	0.882
ICE BofA ML US Gov/Corp 1-3 Year AA or Better	-	5.143	0.738	1.748	2.507	1.086	0.818
2198mc - American Rescue Funds (ARF)	1.771	5.410	1.195	2.960	3.466	-	-0.657

GDP Growth Remains Resilient:

- U.S. GDP growth expectations for Q3 moved significantly higher than expected just last quarter and now expected to grow 2.45%.
 Q4 growth forecasted to be flat at 0.2%.
- Full Year 2023 GDP has also been revised higher and now projected to grow 2.0%, 2024 is revised slightly higher and forecasted to grow 0.7%.

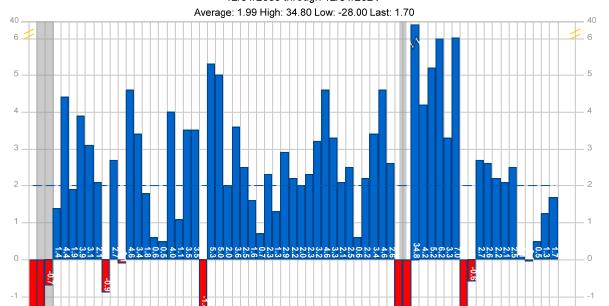
3rd Quarter 2023 Summary:

- U.S. stocks were down for the quarter but remain positive in the YTD period. The S&P 500 peaked for the year on July 31, then moved lower to finish the quarter down -3.3%.
- Positive economic news helped turn attention towards higherfor-longer by the Federal Reserve especially after the September meeting with lower rate cuts now expected in 2024. The Treasury yield curve remained inverted for the 6th straight quarter although the inversion narrowed after the 10-year Treasury yield rose nearly 90 bps to finish at 4.57%.
- Energy was one of two positive sectors of the S&P500 to finish the quarter up 12.2% in the quarter. Higher oil aided the sector on concerns over tight supply.

Discussions In The Market:

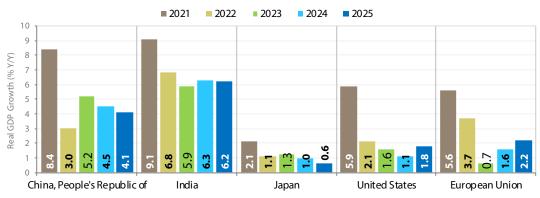
- Bond markets normalizing and offering the highest yields in over 15 years should bode well for fixed income investors, but are we in for another crisis? With the Federal Reserve likely near the end of this hiking cycle and with some loosening expected in 2024, better returns should be ahead.
- Does the soft landing (a slowdown but no recession) become a reality or do the long and variable interest rates hikes eventually push the economy into a recession?
- Markets will keep a focus on implications from higher oil prices, the resumption of student-loan payments, ongoing labor strikes and political uncertainty around a potential government shutdown.
- Does equity market seasonality help move the markets higher in Q4 to keep the bull market running?

US Real GDP (q/q) Actual and Estimates 12/31/2008 through 12/31/2024



©FactSet Research Systems

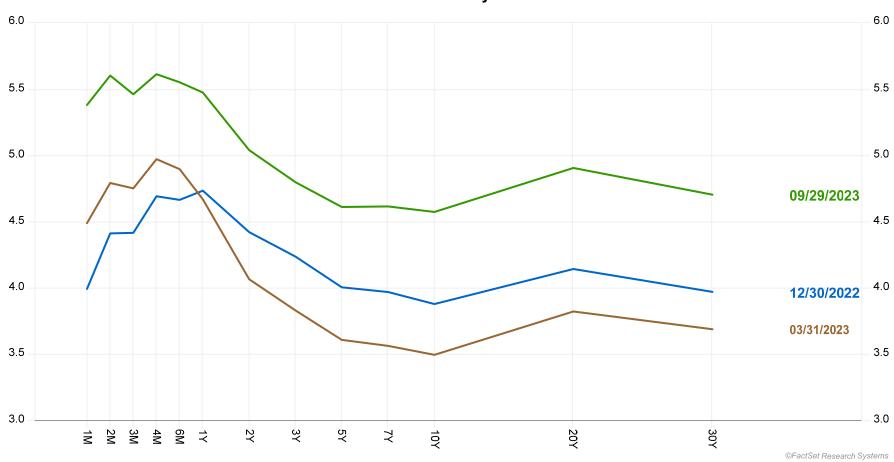
Real GDP Forecast, Total, Annual Growth Rate (%), 2021 - 2025



Source: $@IMF, 2023 \text{ https://www.imf.org/external/datamapper/NGDP_RPCH@WEO/CHN/IND/JPN/USA/EU?year=2020 (accessed 10/02/2023).}$ All data is subject to adjustments, forward looking periods are estimates.

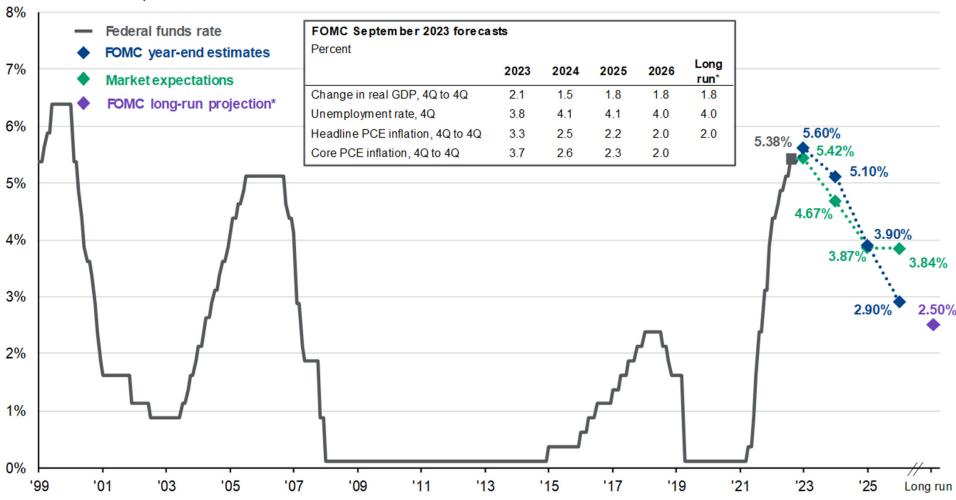
www.DanaInvestment.com

United States Treasury Yield Curve



Federal funds rate expectations

FOMC and market expectations for the federal funds rate



Source: Bloomberg, FactSet, Federal Reserve, J.P. Morgan Asset Management. Market expectations are based off of the respective Federal Funds Futures contracts for December expiry. *Long-run projections are the rates of growth, unemployment and inflation to which a policymaker expects the economy to converge over the next five to six years in absence of further shocks and under appropriate monetary policy. Forecasts are not a reliable indicator of future performance. Forecasts, projections and other forward-looking statements are based upon current beliefs and expectations. They are for illustrative purposes only and serve as an indication of what may occur. Given the inherent uncertainties and risks associated with forecasts, projections or other forward-looking statements, actual events, results or performance may differ materially from those reflected or contemplated.

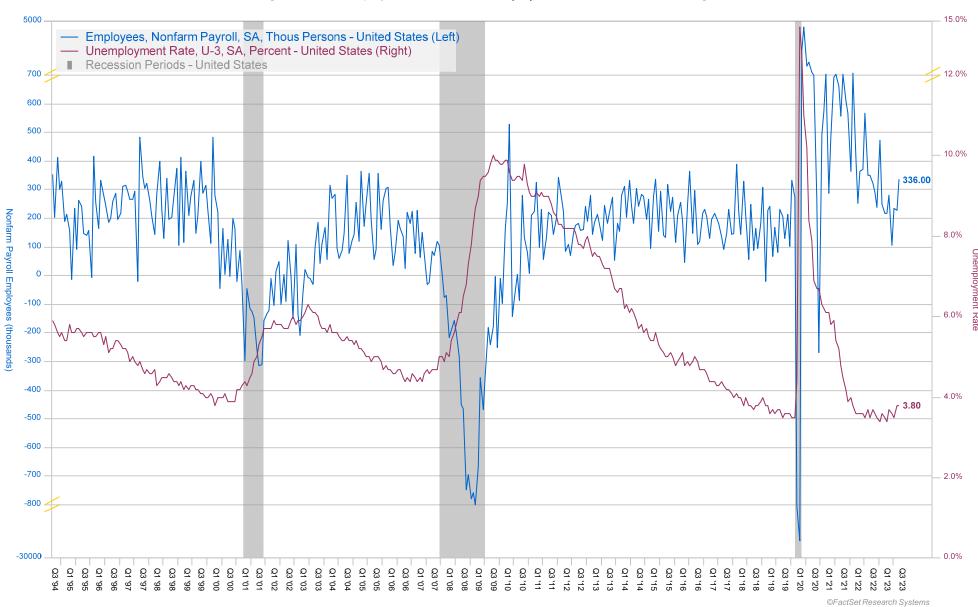
Guide to the Markets – U.S. Data are as of September 30, 2023 (p. 33).

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Definition: Chained dollars: A measure used to approximate the chained-type index level and is calculated by taking the current-dollar level of a series in the base period (2012) and multiplying it by the chained-type quantity index number for the series since the base period. Chained-dollar estimates correctly show growth rates for a series, but are not additive in periods other than the base period. https://www.bea.gov/help/glossary/chained-dollar-estimate

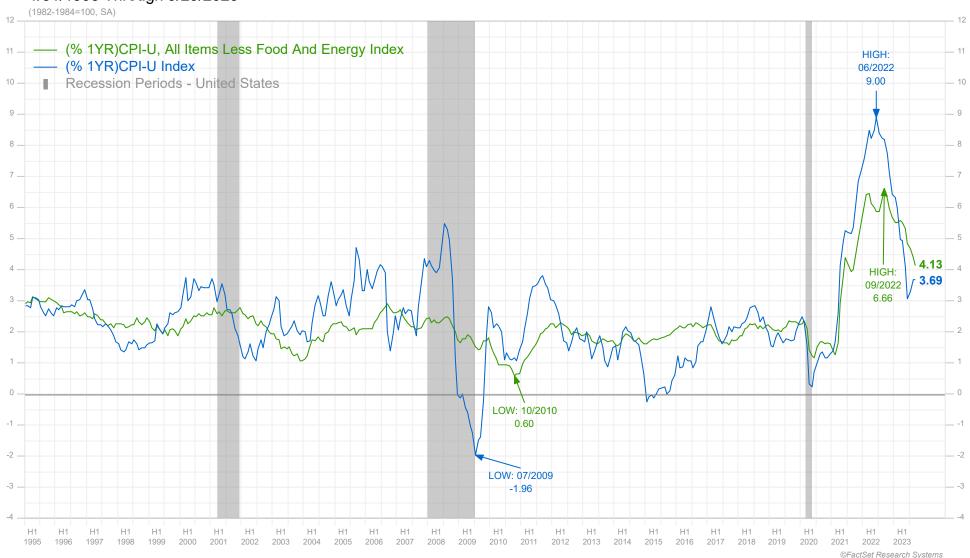
ECONOMIC & MARKET UPDATE

U.S. Change in Nonfarm Employment (thous) and Unemployment Rate (%): 9/30/1994 through 9/29/2023



ECONOMIC & MARKET UPDATE

Inflation: Consumer Price Index (CPI-U) Index 1/31/1995 Through 9/29/2023





Report as of: 09/29/2023

Portfolio: 2198ma - Racine County - Limited Volatility

Shares/ PAR	Identifier	Description	Price	Market Value	Pct. Assets	Income Accrued	Cur. Yield
Cash							
Short Term Investme	ents						
	000009	Cash - Money Fund		396,361.40	1.61	.00	.45
		Total Short Term Investmen	its	396,361.40	1.61	.00	.45
Bonds							
Agency Bonds							
1,000,000	3133EMLT7	FEDERAL FARM CREDIT BANK 0.21% Due 12/28/2023	98.76	987,585.00	4.00	530.83	.21
1,000,000	3130AQT45	FEDERAL HOME LOAN BANK 2.1% Due 02/28/2024	98.65	986,525.00	4.00	1,808.33	2.13
1,000,000	3130AWE89	FEDERAL HOME LOAN BANK 5.3% Due 03/08/2024	99.91	999,118.00	4.05	16,341.67	5.30
1,000,000	3130AT3H8	FEDERAL HOME LOAN BANKS 3.375% Due 03/08/2024	99.06	990,618.00	4.01	1,968.75	3.41
1,000,000	3135GAHJ3	FANNIE MAE 5.2% Due 05/30/2024	99.72	997,201.00	4.04	20,366.67	5.21
1,000,000	3130AQ3A9	FEDERAL HOME LOAN BANK 1% Due 06/21/2024	96.81	968,067.00	3.92	2,722.22	1.03
1,500,000	3130ASLB3	FEDERAL HOME LOAN BANK 3.43% Due 07/19/2024	98.36	1,475,449.50	5.98	10,004.17	3.49
1,000,000	3130ANTP5	FEDERAL HOME LOAN BANK 0.5% Due 09/16/2024	95.33	953,321.00	3.86	180.56	.52
1,000,000	3133EMYD8	FEDERAL FARM CREDIT BANK 0.85% Due 11/03/2025	91.33	913,329.00	3.70	3,447.22	.93
		Total Agency Bon	ds	9,271,213.50	37.56	57,370.42	2.55
Mortgage Bonds		•					
12.89	3128HD2K4	FH 847078 4.557% Due 04/01/2029	99.36	12.80	.00	.13	4.59
41,966.24	36225CZ82	G2 80766 2.75% Due 11/20/2033	96.93	40,677.33	.16	89.76	2.84
31,686.80	36225DAS3	G2 80916 3.875% Due 05/20/2034	97.81	30,994.03	.13	95.50	3.96
39,818.30	36225DDY7	G2 81018 2.625% Due 08/20/2034	97.37	38,773.03	.16	81.30	2.70
81,961.07	36225DKE3	G2 81192 2.75% Due 10/20/2034	95.58	78,342.17	.32	175.31	2.88
77,592.27	36225DLD4	G2 81223 3.625% Due 01/20/2035	97.86	75,929.08	.31	218.77	3.70
21,602.83	31407PJH2	FN 836464 6.475% Due 10/01/2035	100.35	21,678.59	.09	112.66	6.45
17,061.20	31412V7B8	FN 936590 5.719% Due 04/01/2037	99.46	16,969.13	.07	75.89	5.75
71,294.00	31385XG92	FN 555624 5.258% Due 03/01/2038	99.76	71,125.82	.29	300.60	5.27
22,610.92	36225E2F8	G2 82573 2.625% Due 07/20/2040	97.21	21,980.21	.09	46.16	2.70
31,652.71	31347AQP2	FH 840462 6.083% Due 01/01/2042	100.85	31,920.61	.13	298.26	6.03
9,882.64	3138EHYX4	FN AL1625 4.498% Due 04/01/2042	98.64	9,747.97	.04	34.57	4.56
41,227.66	3138EH6J6	FN AL1772 4.752% Due 04/01/2042	99.76	41,130.03	.17	152.38	4.76
29,269.03	36179MDD9	G2 MA0100 3.875% Due 05/20/2042	98.26	28,760.11	.12	88.21	3.94
81,355.78	3140J7UU7	FN BM3294 4.542% Due 06/01/2042	101.23	82,353.21	.33	287.40	4.49
6,821.06	31300MXB4	FH 849674 4.914% Due 11/01/2042	97.90	6,678.08	.03	58.04	5.02
76,749.40	31347AFT6	FH 840178 4.361% Due 12/01/2042	99.54	76,399.80	.31	539.70	4.38
19,478.01	31300MPF4	FH 849422 4.319% Due 02/01/2043	98.63	19,211.00	.08	137.05	4.38
39,575.46	3138EQDW9	FN AL7316 4.458% Due 02/01/2043	100.03	39,586.78	.16	137.22	4.46
24,150.20	3138EK2Y0	FN AL3490 4.343% Due 05/01/2043	98.76	23,849.80	.10	81.58	4.40
40,374.34	31347AFZ2	FH 840184 4.703% Due 06/01/2043	99.19	40,047.91	.16	291.23	4.74
28,180.79	31347AJ88	FH 840287 4.86% Due 06/01/2043	99.09	27,924.28	.10	212.45	4.74
41,159.99	31347AJT2	FH 840274 5.061% Due 07/01/2043	99.73	41,047.34	.17	332.64	5.07
36,035.59	3138XMRB8	FN AV9481 4.027% Due 07/01/2043	98.60	35,531.17	.14	112.87	4.08
17,858.83	36179NJU3	G2 MA1175 2.625% Due 07/20/2043	96.68	17,265.02	.07	36.46	2.72
91,812.42	3140FCAP3	FN BD4513 4.058% Due 03/01/2044	99.69	91,528.17	.37	289.78	4.07
77,509.83	3140J8D83	FN BM3726 4.452% Due 05/01/2044	100.99	78,273.54	.32	268.39	4.41
17,349.86	3138ET2R6	FN AL8883 4.863% Due 07/01/2044	99.22	17,215.21	.07	65.62	4.41
19,615.56	3138ERE71	FN AL9157 4.705% Due 07/01/2044	99.36	19,489.51	.08	71.78	4.74
87,264.80	31347AR71	FH 840510 4.723% Due 12/01/2044	100.18	87,421.27	.35	662.64	4.74
32,544.31		FH 840551 4.65% Due 03/01/2045	99.64		.13	226.28	4.71
58,820.49	31347ATG9 31347A2T0	FH 840786 4.902% Due 03/01/2045	99.64	32,427.41 58 582 21	.13	465.16	4.67
				58,582.21 172.562.10			
175,234.51	31288QFT2	FH 841078 3.794% Due 04/01/2045	98.48	172,562.19	.70 .77	1,026.35	3.85
16,404.45	3138EQEH1	FN AL7335 5.439% Due 04/01/2045	99.73	16,360.29	.07	69.40	5.45
30,457.92	3140J7PW9	FN BM3136 4.115% Due 04/01/2045	99.86	30,414.52	.12	97.48	4.12
92,353.20	31347A4F8	FH 840822 4.956% Due 07/01/2045	99.91	92,266.30	.37	7 76 80	14 4.96



Report as of: 09/29/2023

Portfolio: 2198ma - Racine County - Limited Volatility

Shares/ PAR	Identifier	Description	Price	Market Value	Pct. Assets	Income Accrued	Cur. Yield
160,082.19	3140J8HL0	FN BM3834 4.759% Due 08/01/2045	100.23	160,442.37	.65	592.54	4.75
170,655.75	31288QG38	FH 841118 5.766% Due 05/01/2046	100.51	171,524.22	.69	1,579.69	5.74
447,610.03	31288QK58	FH 841216 4.702% Due 05/01/2046	100.17	448,376.79	1.82	3,370.56	4.69
421,266.69	3140JBQN9	FN BM6760 5.239% Due 08/01/2046	100.83	424,776.26	1.72	1,716.57	5.20
156,492.62	31347A5Z3	FH 840864 5.082% Due 11/01/2046	99.70	156,022.52	.63	1,296.38	5.10
124,422.30	31288QA83	FH 840931 4.999% Due 11/01/2046	99.64	123,970.52	.50	1,011.66	5.02
93,221.82	31288QBM1	FH 840944 5.264% Due 11/01/2046	99.35	92,616.06	.38	741.14	5.30
105,739.52	31288QCN8	FH 840977 5.236% Due 02/01/2047	98.89	104,570.78	.42	905.08	5.29
300,099.73	31288QE22	FH 841053 4.807% Due 02/01/2047	98.94	296,910.57	1.20	2,231.29	4.86
340,496.80	31288QMS6	FH 841269 6.714% Due 02/01/2047	100.61	342,561.57	1.39	3,786.12	6.67
419,926.69	31288QQT0	FH 841366 6.699% Due 02/01/2047	100.59	422,409.72	1.71	4,660.37	6.66
254,529.02	3140JAMT2	FN BM5769 4.055% Due 04/01/2047	100.18	254,976.48	1.03	802.76	4.05
221,093.70	3140JA3Y2	FN BM6214 4.35% Due 04/01/2047	100.00	221,084.64	.90	748.03	4.35
189,339.88	3140JBD94	FN BM6427 5.957% Due 07/01/2047	101.33	191,852.04	.78	877.25	5.88
384,482.46	31347A2D5	FH 840772 3.561% Due 08/01/2047	98.37	378,206.55	1.53	2,275.38	3.62
265,038.86	31288QFZ8	FH 841084 3.951% Due 08/01/2047	100.01	265,077.29	1.07	1,656.81	3.95
210,474.88	31288QF21	FH 841085 5.207% Due 09/01/2047	100.34	211,189.23	.86	1,756.31	5.19
274,701.27	31288QHK9	FH 841134 5.137% Due 12/01/2047	99.67	273,806.84	1.11	2,266.28	5.15
175,398.74	3140JBB39	FN BM6357 5.527% Due 12/01/2047	100.47	176,219.26	.71	754.00	5.50
202,579.09	3140JBCW4	FN BM6384 4.252% Due 12/01/2047	99.60	201,761.89	.82	669.95	4.27
438,154.40	31288QLH1	FH 841228 5.237% Due 01/01/2048	99.76	437,117.73	1.77	3,690.00	5.25
83,691	3140JAWS3	FN BM6056 4.911% Due 09/01/2048	99.93	83,633.00	.34	319.67	4.91
493,120.83	3140JBWW2	FN BM6960 5.739% Due 09/01/2048	100.20	494,082.42	2.00	2,201.13	5.73
318,179.30	3140JBLS3	FN BM6636 4.74% Due 10/01/2048	99.83	317,636.49	1.29	1,173.02	4.75
120,790.79	3140JA3M8	FN BM6203 4.269% Due 01/01/2049	100.02	120,820.02	.49	401.07	4.27
56,634.40	3622AAGQ1	G2 784807 3.581% Due 08/20/2049	97.84	55,408.61	.22	157.74	3.66
316,363.46	3140JBFP6	FN BM6473 3.122% Due 09/01/2049	96.84	306,353.09	1.24	768.20	3.22
180,293.54	31288QKX7	FH 841210 4.834% Due 11/01/2049	98.90	178,317.88	.72	677.86	4.89
790,355.77	31288QLR9	FH 841236 3.827% Due 05/01/2050	98.26	776,636.77	3.15	4,879.74	3.89
737,906.85	3140JBWU6	FN BM6958 4.101% Due 10/01/2050	98.79	728,981.13	2.95	2,353.68	4.15
			Total Mortgage Bonds	10,031,818.66	40.64	58,298.10	4.74
Small Business Admi	nistration Bonds						
1,628.91	83164KNU3	SBA 508503 7.825% Due 12/25/2024	98.99	1,612.44	.01	21.26	7.90
39,259.23	83164MFL8	SBA 510071 7.625% Due 12/25/2027	100.76	39,559.52	.16	486.52	7.57
115,837.30	83164JER3	SBA 507344 6.73% Due 05/25/2030	101.46	117,530.26	.48	1,262.52	6.63
90,697.40	83164JNC6	SBA 507587 6.75% Due 03/25/2031	101.76	92,297.31	.37	990.74	6.63
377,886.19	83164NBP1	SBA 510846 7.625% Due 08/25/2031	105.42	398,351.37	1.61	2,241.08	7.23



Report as of: 09/29/2023

Portfolio: 2198ma - Racine County - Limited Volatility

Shares/ PAR	Identifier	Description	Price	Market Value	Pct. Assets	Income Accrued	Cur. Yield
38,383.89	83164LEJ6	SBA 509137 6.881% Due 05/25/2033	100.22	38,467.07	.16	426.88	6.87
297,350.54	83164MMX4	SBA 510274 7% Due 03/25/2037	101.06	300,510.78	1.22	3,359.94	6.93
48,823.05	83164LG70	SBA 509222 7.325% Due 08/25/2037	100.25	48,943.06	.20	577.22	7.31
49,424.88	83164LMP3	SBA 509366 6.75% Due 05/25/2038	103.27	51,043.10	.21	538.43	6.54
54,095.20	83164LSA0	SBA 509513 6.75% Due 06/25/2039	102.36	55,373.46	.22	589.20	6.59
13,708.23	83164LX63	SBA 509701 6.5% Due 07/25/2040	100.97	13,841.32	.06	143.76	6.44
244,750.79	83164MGV5	SBA 510112 5.75% Due 12/25/2042	100.66	246,371.78	1.00	2,483.66	5.71
97,694.13	83164MF79	SBA 510090 6.25% Due 01/25/2043	100.33	98,020.23	.40	984.86	6.23
336,051.88	83164MNC9	SBA 510287 7% Due 10/25/2043	103.37	347,363.38	1.41	3,794.82	6.77
297,839.34	83164MS42	SBA 510439 6.75% Due 07/25/2044	102.09	304,052.26	1.23	3,789.19	6.61
874,592.94	83164M4X4	SBA 510738 6.825% Due 10/25/2045	105.00	918,304.22	3.72	9,624.99	6.50
810,192.39	83164M6Y0	SBA 510787 6.825% Due 04/25/2046	105.33	853,348.91	3.46	8,915.93	6.48
		Total Small Business Administration	n Bonds	3,924,990.47	15.90	40,231.00	6.61
Treasury Bonds							
715,000	9128285D8	US TREASURY N/B 2.875% Due 09/30/2023	100.00	715,000.00	2.90	10,221.96	2.88
		Total Treasury	y Bonds	715,000.00	2.90	10,221.96	2.88
		Tota	ll Bonds	23,943,022.63	97.00	166,121.48	4.15

 Total Portfolio
 24,339,384.03

 Paydown Receivable
 344,509.92

 Interest Accrued
 166,121.48

 Dividends Accrued
 0.00

 Total Portfolio with Accruals & Receivables
 24,850,015.43



Report as of: 09/29/2023

Portfolio: 2198mb - Racine County - Intermediate

Shares/ PAR	Identifier	Description	Price	Market Value	Pct. Assets	Income Accrued	Cur. Yie
ash							
Short Term Investm	ents						
	000009	Cash - Money Fund		130,710.30	1.30	.00	
		Total Short Term Investmen	ts	130,710.30	1.30	.00	
londs							
Agency Bonds							
690,000	3133EMCQ3	FEDERAL FARM CREDIT BANK 0.28% Due 10/13/2023	99.84	688,925.67	6.85	890.87	
690,000	880591ER9	TENN VALLEY AUTHORITY 2.875% Due 09/15/2024	97.71	674,205.21	6.71	771.46	2
203,000	3134GXTF1	FREDDIE MAC 4% Due 05/27/2027	95.34	193,540.81	1.93	2,751.78	
555,000	88059EU28	TENN VAL AUTH CPN STRIP 0% Due 06/15/2027	82.74	459,183.69	4.57	.00	
		Total Agency Bon	ds	2,015,855.38	20.05	4,414.11	
Corporate Bonds							
425,000	822582BZ4	SHELL INTERNATIONAL FIN 3.5% Due 11/13/2023	99.84	424,311.50	4.22	5,619.44	;
300,000		EXPORT-IMPORT BANK KOREA 4% Due 01/14/2024	99.43	298,299.00	2.97	2,500.00	
425,000		APPLE INC 3% Due 02/09/2024	99.04	420,907.25	4.19	1,770.83	
425,000		CHEVRON CORP 2.895% Due 03/03/2024	98.83	420,014.75	4.18	888.60	
425,000		COLGATE-PALMOLIVE CO 3.25% Due 03/15/2024	98.86	420,172.00	4.18	537.15	
300,000		BLACKROCK INC 3.5% Due 03/18/2024	98.95	296,853.00	2.95	320.83	
425,000		EXXON MOBIL CORPORATION 2.019% Due 08/16/2024	97.10	412,679.25	4.11	1,024.92	
425,000		AMAZON.COM INC 3.8% Due 12/05/2024	98.02	416,585.00	4.14	5,114.17	
425,000	88579YBH3	3M COMPANY 2% Due 02/14/2025	94.73	402,594.00	4.01	1,062.50	
425,000	29446MAD4	EQUINOR ASA 2.875% Due 04/06/2025	96.21	408,909.50	4.07	5.871.79	
425,000		ALPHABET INC - Sustainable Bond 0.45% Due 08/15/2025	91.52	388,968.50	3.87	233.75	
425,000		JOHNSON & JOHNSON 2.45% Due 03/01/2026	93.82	398,730.75	3.97	809.86	
375,000		SHELL INTERNATIONAL FIN 2.875% Due 05/10/2026	94.29	353,580.00	3.52	4,162.76	
425,000		WESTPAC BANKING CORP 2.7% Due 08/19/2026	92.62	393,643.50	3.92	1,275.00	
450,000		WALMART INC 1.05% Due 09/17/2026	89.08	400,873.50	3.99	157.50	
425,000		MIDAMERICAN ENERGY CO - Green Bond 3.1% Due 05/01/2027	92.43	392,810.50	3.91	5,416.39	
,		Total Corporate Bon		6,249,932.00	62.18	36,765.49	
Municipal Danda		·				,	
Municipal Bonds	C40CCWOV7	NVOLICO DEVICODO TVDL 2 4550/ Dua 04/04/0005	00.00	000,000,40	0.05	E 204 42	
690,000	64966WGY7	NYC HSG DEV CORP-TXBL 3.155% Due 01/01/2025	96.83	668,099.40	6.65	5,321.43	
500,000	341271AD6	FLORIDA ST BRD OF ADM 1.258% Due 07/01/2025	92.87	464,370.00	4.62	1,537.56	
		Total Municipal Bon	15	1,132,469.40	11.27	6,858.99	
Treasury Bonds							
35,000	9128285D8	US TREASURY N/B 2.875% Due 09/30/2023	100.00	35,000.00	.35	500.38	
500,000	91282CGE5	UNITED STATES TREASURY 3.875% Due 01/15/2026	97.63	488,125.00	4.86	4,001.36	
		Total Treasury Bone	ls	523,125.00	5.20	4,501.74	
		Total Bone	ds	9,921,381.78	98.70	52,540.33	
			Total Portfolio	10,052,092.08			
		•	own Receivable	0.00			
		1	nterest Accrued	52,540.33			
		Div	idends Accrued	0.00			
		Total Portfolio with Accrual	s & Receivables	10,104,632.41			



Report as of: 09/29/2023

Portfolio: 2198mc - Racine County - American Rescue Funds - Limited Volatility

Shares/ PAR	Identifier	Description	Price	Market Value	Pct. Assets	Income Accrued	Cur. Yield
Cash							
Short Term Investmen	ts						
	000009	Cash - Money Fund		13,471.58	.07	.00	.45
		Total Short Term Investments	•	13,471.58	.07	.00	.45
Bonds							
Agency Bonds							
1,000,000	3130ASS83	FEDERAL HOME LOAN BANK 3.4% Due 10/27/2023	99.85	998,526.00	5.07	5,761.11	3.41
1,000,000	3130AMQD7	FEDERAL HOME LOAN BANK 0.25% Due 12/08/2023	99.05	990,494.00	5.03	770.83	.25
1,000,000	3133ENGW4	FEDERAL FARM CREDIT BANK 0.66% Due 12/13/2023	99.06	990,576.00	5.03	1,943.33	.67
1,000,000	3130AMQR6	FEDERAL HOME LOAN BANK 0.35% Due 06/07/2024	96.54	965,372.00	4.91	1,088.89	.36
1,000,000	3130AMKZ4	FEDERAL HOME LOAN BANK 0.4% Due 06/10/2024	96.53	965,300.00	4.90	1,211.11	.41
1,000,000	3130AMSF0	FEDERAL HOME LOAN BANK 0.4% Due 06/28/2024	96.30	962,972.00	4.89	1,011.11	.42
1,000,000	3130AMWJ7	FEDERAL HOME LOAN BANK 0.45% Due 06/28/2024	96.25	962,462.00	4.89	1,137.50	.47
1,000,000	3130ASNT2	FEDERAL HOME LOAN BANK 3.625% Due 07/25/2024	98.45	984,523.00	5.00	6,444.44	3.68
1,000,000	3130ASN47	FEDERAL HOME LOAN BANK 3.32% Due 07/26/2024	98.24	982,381.00	4.99	5,810.00	3.38
1,000,000	3130AMRK0	FEDERAL HOME LOAN BANK 0.5% Due 09/23/2024	95.25	952,460.00	4.84	1,333.33	.52
1,000,000	3130AMRL8	FEDERAL HOME LOAN BANK 0.55% Due 12/23/2024	94.21	942,114.00	4.79	1,466.67	.58
1,000,000	3130AMW40	FEDERAL HOME LOAN BANK 0.5% Due 12/30/2024	94.07	940,723.00	4.78	1,236.11	.53
1,000,000	3130AMYT3	FEDERAL HOME LOAN BANK 0.8% Due 12/30/2024	94.38	943,750.00	4.80	1,977.78	.85
1,000,000	3130AMQU9	FEDERAL HOME LOAN BANK 0.875% Due 06/16/2025	93.14	931,427.00	4.73	2,503.47	.94
1,000,000	3130AMVX7	FEDERAL HOME LOAN BANK 0.75% Due 06/23/2025	92.60	925,981.00	4.70	2,000.00	.81
		Total Agency Bonds	;	14,439,061.00	73.36	35,695.68	1.17
Mortgage Bonds							
	31288QKX7	FH 841210 4.834% Due 11/01/2049	98.90	.00	.00	666.49	.00
		Total Mortgage Bonds	;	.00	.00	666.49	NaN
Small Business Admir	nistration Bonds						
	83164NBP1	SBA 510846 7.625% Due 08/25/2031	105.42	.00	.00	2,401.15	.00
		Total Small Business Administration Bonds	;	.00	.00	2,401.15	NaN
Treasury Bonds							
-	012020500	LIC TDE ACLIDY N/D 2 0759/ Dug 00/20/2022	100.00	750 000 00	2 01	10 700 24	2.88
750,000 1,500,000	9128285D8	US TREASURY N/B 2.875% Due 09/30/2023 US TREASURY N/B 2.875% Due 10/31/2023	100.00 99.80	750,000.00	3.81	10,722.34	2.88
1,500,000	9128285K2 9128285P1	US TREASURY N/B 2.875% Due 10/31/2023	99.56	1,496,953.13 1,493,437.50	7.61 7.59	17,812.50 14,257.17	2.89
1,500,000	912828V23	US TREASURY N/B 2.25% Due 12/31/2023	99.22	1,488,281.25	7.56	8,345.79	2.09
1,500,000	912020023			5,228,671.88	7.50 26.57	51,137.80	2.71
		Total Treasury Bonds					
		Total Bonds	i	19,667,732.88	99.93	89,901.12	1.58
			Total Portfolio	19,681,204.46			
			wn Receivable	0.00			
			terest Accrued	89,901.12			
			lends Accrued	0.00			

Total Portfolio with Accruals & Receivables

19,771,105.58

DANA INVESTMENT ADVISORS

Dana Investment Advisors, Inc. is an independent federally registered investment adviser providing equity and fixed income investment management services to a broad range of clients. All data is presented in U.S. Dollars. Portfolio Characteristics, Performance Report, Portfolio Holdings, and Sector Distributions reflect applicable investment holdings as of market close on the date indicated. Returns presented are exclusive of investment management and custodial fees, and net of transaction costs. Investment management fees would reduce the returns presented, for example: on a one-million dollar portfolio with an advisory fee of 0.75% earning a 10% return, the total compounded advisory fee over a five year period would be \$50,368. The resulting average annual return for the period would therefore be 9.17%. All returns were calculated on a time weighted total return basis. Performance does include the accrual of income and the reinvestment of dividends and interest received. *Each account is unique and the signed contract should be reviewed to find the account's specific management fee rate charged for each account.*

During various market cycles, the strategies discussed herein have demonstrated portfolio characteristics and returns that have been both more and less volatile than that of the comparable index. Indices shown were selected because they demonstrated a broad range of characteristics, some of these characteristics being deemed useful for limited comparison purposes only. Historical performance results for investment indices and/or categories have been provided for general comparison purposes only, and generally do not reflect the deduction of transaction and/or custodial charges, the deduction of an investment management fee, nor the impact of taxes, the incurrence of which would have the effect of decreasing historical performance results. It should not be assumed that your account holdings do or will correspond directly to any comparative indices.

While data contained herein was gathered from sources deemed reliable, the accuracy of the data presented cannot be guaranteed. Please remember that past performance may not be indicative of future results. Different types of investments involve varying degrees of risk, and there can be no assurance that the future performance of any specific investment or investment strategy made reference to directly or indirectly in this report, will be profitable, equal any corresponding indicated historical performance level(s), or will continue to be suitable for your portfolio. Due to various factors, including changing market conditions, the content of this report may no longer be reflective of current opinions, positions, investments or account allocations. Moreover, you should not assume that any discussion or information contained in this report serves as the receipt of, or as a substitute for, personalized investment advice from Dana Investment Advisors, Inc.

Dana Investment Advisors is not a custodian. Clients should be receiving detailed statements from their custodian at least quarterly. While Dana Investment Advisors regularly reconciles to custodian information, we encourage clients to review their custodian statement(s). The market prices shown on these pages represent the last reported sale on the stated report date as to listed securities or the bid price in the case of over-the-counter quotations. Prices on bonds and some other investments are based on round lot price quotations and are for evaluation purposes only and may not represent actual market values. Bonds sold on an odd lot basis (less than \$1 million) may have a dollar price lower than the round lot quote. Where no regular market exists, prices shown are estimates by sources considered reliable by Dana Investment Advisors, Inc. While the prices are obtained from sources we consider reliable, we cannot guarantee them.

Please remember to contact Dana Investment Advisors, Inc. at (800) 765-0157, or P.O. Box 1067 Brookfield, WI 53008 with any questions or if there are any changes in your personal financial situation or investment objectives for the purpose of reviewing, evaluating, and revising any previous recommendations or investment services. Please also advise Dana if you would like to impose, add, or modify any reasonable restrictions to your account. A copy of Dana's current Form ADV Brochure detailing a complete list of Dana's advisory services and fees continues to remain available for your review upon request.

Current List of Holdings: The market prices shown on these pages represent the last reported sale on the stated report date as to listed securities or the bid price in the case of over-the-counter quotations. Prices on bonds and some other investments are based on round lot price quotations and are for evaluation purposes only and may not represent actual market values. Bonds sold on an odd lot basis (less than \$1 million) may have a dollar price lower than the round lot quote. Where no regular market exists, prices shown are estimates by sources considered reliable by Dana Investment Advisors. While the prices are obtained from sources we consider reliable, we cannot guarantee them. Dana Investment Advisors is not a custodian. Clients should be receiving detailed statements from their custodian at least quarterly. While Dana Investment Advisors regularly reconciles to custodian information, we encourage clients to review their custodian statement(s).

www.DanaInvestment.com



TO WORK

IN MONEY MANAGEMENT

** 2022 **

Suite 400 Waukesha, Wisconsin 53186

Mailing Address: P.O. Box 1067 Brookfield, Wisconsin 53008-1067

800-765-0157

www.DanaInvestment.com

REQUEST FOR COUNTY BOARD ACTION

				Resolution Request	
YEAR	2023			Ordinance Request	j
			Х	Report Request	
Requestor/Originator:	Fina	nce Director - Gv	ven Zimm	er	=
Doreon knowledged to the	uit the request whe will				
	out the request who will appea ee and County Board (2nd Re	-		Gwen Zimmer	
	attendance the item may be			5.1.5.1. Zminitol	
Does the County Executi	ve know of this request:	Yes	3		
County Excount	or and roquodi	100		•	
If related to a position or	position change, Does the H	luman Resource	es Directo	or know of this request:	n/a
and to a position of		1050ul U		J 1044696	.,, u
Does this request propor	se the expenditure, receipt or	transfer of any	funds?	No	
	fiscal note is required. If Fis	-			. & Budget
Manager before it goes to			, 	,	
-					
Committee/Individual	Sponsoring: Finance &	Human Resource	es Comm	iittee	
	<u> </u>				-
Date Considered by		Date of County			
Committee:	11/1/2023 M e	eeting to be Intr	oduced:		-
г				1*	
1st Reading:	1st & 2	and Reading:	<u></u>	J	
_			_ 		
* If applicable, include	e a paragraph in the me	mo explainin	g why 1	st and 2nd reading is	required.
			-	_	
Signature of Committee Cha	airperson/Designee:				
SUGGESTED TITLE OF	RESOLUTION/ORDINA	NCE/RFPOR	т:		
Racine County 2023	3rd Quarter Grant Applica	ations Report.	ı		
	contain what the Committee is		ake action	on (ex: Authorize, Approve). If the
action includes a transfer t	his must be included in the title.				
SUBJECT MATTER:					
	ibes in detail the nature of resol nance/report must be attached.	ution /ordinance	/report ar	nd any specific facts which y	ou want
If requesting a multi year o	ontract a copy of the contract o	r draft contract m	ust he att	ached	

THIS FORM MUST BE FILLED OUT COMPLETELY PRIOR TO YOUR APPEARANCE BEFORE A COMMITTEE.

Any request which requires the expenditure or transfer of funds must be accompanied by a fiscal note that shows the specific amount being transferred and the account number from which these funds will be taken and to which they will be transferred.

Gwen Zimmer



Finance Director 730 Wisconsin Ave Racine, WI 53403 262-636-3455 gwen.zimmer@racinecounty.com

To: Finance and Human Resources Committee

From: Gwen Zimmer, Finance Director

Subject: 3rdd Quarter 2023 grant applications

Date: November 1, 2023

In compliance with Racine County ordinance 7-271, please see the grants applied for during the period of 6/30/2023-9/30/2023.

Grant Name	Grant Awarding Agency	Grant Amount Applied for	Racine County Match	Grant Submission Date	Expected Grant Response Date	Grant Response Date (if available)	Reoccurring Grant? (Yes/No)
United Way	United Way of Racine	\$50,244	0	09/29/23	1	n/a	n/a
Equity Grant BOTS Impaired Driving enforcement	Bureau of Transportation Safety	\$90,000	\$22,500	09/22/23	n/a 10/01/2023	n/a	n./a
BOTS Seatbelt enforcement	Bureau of Transportation Safety	\$64,992	\$16,248	09/16/23	n/a	n/a	n/a
Producer- Led Watershed Protection Grant Proposal	WI DATCP	\$40,000	0	09/14/23	12/1/2023	n/a	n/a
HMEP Core & Specialized Hazmat Training FFY2023 - SSFD	WEM	\$6,300	0	08/31/23	10/1/2023	n/a	n/a
HMEP Core & Specialized Hazmat Training FFY2023	WEM	\$17,850	0	08/28/23	n/a	n/a	n/a
FY2024 NG9-1-1 GIS Grant	Wisconsin Dept of Military Affairs/Office of Emergency Communications	\$41,898	\$2,094.91	08/10/23	10/1/2023	n/a	n/a

Youth Justice	Wisconsin Department of	\$100,000	0	07/19/23		n/a	Yes
Innovation	Children and						
Grant	Families				n/a		
NMAI-MAT	DCTS	\$153,000	0	07/01/23	already approved by state	n/a	n/a

Sincerely,

Gwen Zimmer Finance Director

REQUEST FOR COUNTY BOARD ACTION

YEAR	2023		Or	esolution Request rdinance Request eport Request	
Requestor/Originator:		Finance Director - Gv	ven Zimmer		_
Person knowledgeable abou before the Committed If a person is not in a	e and County Boar	rd (2nd Reading)		Gwen Zimmer	
Does the County Executive		-)		
If related to a position or p	oosition change, D	oes the Human Resourc	es Director k	now of this request:	n/a
Does this request propose If the answer is "YES". A f Manager before it goes to	iscal note is requi	•		No inance, send to Financ	e & Budget
Committee/Individual S	ponsoring:	Finance & Human Resource	ces Committe	e	_
Date Considered by Committee:	11/1/2023	Date of County Meeting to be Intr			_
1st Reading:		1st & 2nd Reading:	*	•	
* If applicable, include	a paragraph in	the memo explainin	g why 1st	and 2nd reading is	s required.
Signature of Committee Chair	rperson/Designee				
BUGGESTED TITLE OF			ːT:		
Racine County 2023 3					
		•			
The suggested title should c		_	ake action on	(ex: Authorize, Approve	e) . If the
SUBJECT MATTER: The attached memo describ included in resolution/ordina	es in detail the natu	ure of resolution /ordinance	/report and a	any specific facts which y	∕ou want

Any request which requires the expenditure or transfer of funds must be accompanied by a fiscal note that shows the specific

If requesting a multi year contract a copy of the contract or draft contract must be attached

amount being transferred and the account number from which these funds will be taken and to which they will be transferred.

THIS FORM MUST BE FILLED OUT COMPLETELY PRIOR TO YOUR APPEARANCE BEFORE A COMMITTEE.





Office of the County Executive
730 Wisconsin Avenue
Racine, WI 53403
262-636-3273
fax: 262-636-3549

fax: 262-636-3549 jonathan.delagrave@racinecounty.com

November 1, 2023

To: Donald Trottier, Chairman, Finance and Human Resources Committee

From: Racine County Executive Jonathan Delagrave

Re: 2023 3rd Quarter Racine County Accepted Donations

In compliance with Section 7-2c of the Racine County Code of Ordinances, I am hereby notifying you of those gifts and donations that I have accepted on behalf of Racine County between June 30th, 2023- September 30th, 2023. Gifts of real estate are approved by the Board of Supervisors, and therefore not included on this list.

<u>Donor</u>	<u>Donor Program</u>	Donation
Moose Chapter 631	Racine County Foster Care	\$250
Educators Credit Union	Racine County Foster Care	\$1,000
Moose Chapter 437	Racine County Foster Care	\$250
Anonymous	Foster Care Sunshine Fund	\$50
Anonymous	Racine County Sheriff Honor Guard	\$200
Alter Metal	Racine County Sheriff Honor Guard	\$1,523
Union Grove High School	Deputy Friendly	\$260
Emerson Electric	Summer Youth Program Donation	\$2,000
Lee Mechanical	Summer Youth Program Donation	\$250
Nikavonnis	Summer Youth Program Donation	\$1,000
Lorraine Gardner	Summer Youth Program Donation	\$500
CG Schmidt Construction	Summer Youth Program Donation	\$1,000
Katt Construction	Summer Youth Program Donation	\$300
Trinal	Summer Youth Program Donation	\$1,000
Elevance Health	Voices of Black Mothers United	\$3000
Racine Unified School District	Voices of Black Mothers United	\$1,320
Susan K Taylor Family Trust	Racine County ADRC	\$100
Tavern League of WI	Racine County Sheriff K-9	\$1,500
Absolute DKI #538	Racine County Sheriff K-9	\$2,500
Wayne Lee	Racine County Sheriff K-9	\$10,000
	Total	\$28,003

I hope that you will join me in thanking all these donors, who have been so civic minded and generous. Sincerely,

Jonathan Delagrave County Executive

REQUEST FOR COUNTY BOARD ACTION

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1
a
Budget
Juuget

The suggested title should contain what the Committee is being asked to take action on (ex: Authorize, Approve). If the action includes a transfer this must be included in the title.

SUBJECT MATTER:

The attached memo describes in detail the nature of resolution /ordinance /report and any specific facts which you want included in resolution/ordinance/report must be attached.

If requesting a multi year contract a copy of the contract or draft contract must be attached

Any request which requires the expenditure or transfer of funds must be accompanied by a fiscal note that shows the specific amount being transferred and the account number from which these funds will be taken and to which they will be transferred.

THIS FORM MUST BE FILLED OUT COMPLETELY PRIOR TO YOUR APPEARANCE BEFORE A COMMITTEE

Office of County Treasurer

Racine County
WISCONSIN

730 Wisconsin Avenue Racine, WI 53403 262-636-3239 fax: 262-636-3279

MEMO

October 19, 2023

TO:

Donald J Trottier

Chairman, Finance and Human Resources Committee

FROM: Jeff Latus, Racine County Treasurer

RE:

Over-the-Counter Sale of In Rem Foreclosure Property

Please put on the agenda for the meeting scheduled for November 1st, 2023, time to present an over-the-counter purchase offer for a County owned in-rem parcel.

276-000006539000

329 Luedtke Ave

This property is a residential parcel with a building. This parcel was obtained in an in-rem court action in April of 2023. The parcel was included in a previous sealed bid sale in which there were no valid bids received for the property. The minimum bid for this property is \$49,000.00.

The amount of the bid offer is \$49,000.00. I recommend that the Committee accept this offer.

If you have any questions, please feel free to contact me.

Jeff Latus

Racine County Treasurer

Cc: Erika Motsch

ACTIVE TAX DEED PROPERTIES OWNED BY RACINE COUNTY DISTRICT: CITY OF RACINE Updated: 10/18/2023 PARCEL # 276-00-06-539-000 2022-1 IN REM ACTION #: ITEM #: 108 JUDGMENT DOC #: 2652469/2652470 **JUDGEMENT DATE:** 4/14/2023 COURT CASE #: 22-CV-1298 COURT DATE: 4/10/2023 LEGAL LOT 9, BLOCK 2, LUEDTKE'S ADDITION, ACCORDING TO THE RECORDED PLAT THEREOF. SAID LAND DESCRIPTION: BEING IN THE CITY OF RACINE, COUNTY OF RACINE AND STATE OF WISCONSIN. PROP. FORMER OWNER: _____ JOHN L. ACHESON ADDRESS: 329 LUEDTKE AVE ACRES: 0.159 ZONE/DESC: R3 / RESIDENTIAL **ASSESSED FAIR MARKET VALUE 2022** VALUE: Land: \$6,600.00 \$109,200.00 IMP:___ \$92,400.00 TOTAL: \$99,000.00 APPRAISED VALUE: \$49,000.00 YEAR: 2023 TAX YEAR NET TAX SPECIAL INT PEN TOTAL 2012 2,517.39 159.59 \$3,292,69 \$1,646.34 \$7,616.01 2013 2.390.83 458.91 \$3,163,21 \$1,581.61 \$7,594.56 2014 2,309.34 1,674.73 \$3,944.23 \$1,972.11 \$9,900.41 2015 2,429.33 821.59 \$2,828.30 \$1,414.15 \$7,493.37 2016 2,141.78 1,245.81 \$2,540.69 \$1,270.35 \$7,198.63 2017 2,093.52 1,153.25 \$2,045.47 \$1.022.73 \$6,314.97 2018 2,064.21 1,147.28 \$1,637.86 \$818.93 \$5,668.28 2019 2,031.49 933.14 \$1,156.20 \$578.10 \$4,698.93 2020 958.15 2,251.45 \$866.59 \$433.30 \$4,509.49 2021 2,225.57 1,243.61 \$520.38 \$260.20 \$4,249.76 2022 2.195.79 1,346.95 \$106.28 \$53.15 \$3,702.17 \$24,650.70 \$11,143.01 \$22,101.90 \$11,050.97 SPECIAL OVER 7500: NA TAX TOTALS: \$68,946.58 In-Rem Fee \$275.00 216 Cert Mail \$11.60 **Boarding Fee** \$1,261.00 **Appraisal Fee** \$242.00 Newspaper Sale ad \$52.60

NO:

NO:

Lawn & Snow Care

DISPOSITION:

TOTAL COSTS:

SOLD / DONATED FOR:

PROFIT OR (LOSS):

TO:

\$70,908.78

FEE & COST TOTAL:

GRAND TOTAL:

GENERAL RECEIPT NUMBERS

\$120.00 \$1,962.20

\$70,908.78

RACINE COUNTY - IN - REM

OFFER TO PURCHASE

Costs	Costs (In-Rem / Sale)	Interest & Penalty	Specials	Specials Over \$7,500	Tax Principal On Books	Parcel #	Address	Date 11/1/2023	
\$ 70,		\$ 33,	\$ 11,	€	\$ 24,	276-000006539000	329 Luedtke Ave	11/1/2023 City of Racine	
70,908.78	1,962.20	33,152.87	11,143.01	ı	24,650.70	539000	tke Ave	acine	
	Balance Due	Deposit	Total Due	Recording Fee	Quit Claim Deed	Purchase Price		Minimum Bid Price	
		\$ 49,032.00	\$ 49,032.00	\$ 30.00	\$ 2.00	\$ 49,000.00		\$ 49,000,00	
Recommend Approval Racine County Treasurer		Buyer is responsible for 2024 Taxes, Specials & Assessment	cishman@wi.rr.com	Racine WI 53402	Chad Ishman	Name address & phone number of Burchaser		Sale Made By: Over the Counter Burchase	

e Date	æ Approve	Date		Disapprove
/ The County Board of Racine County, Wisconsin	We, The Undersigned Finance Committee, By Virtue of Authority Vested In Us By The County B	ce Committee, By Virtue	The Undersigned Finan	We,
ND BEING IN THE CITY OF RACINE, COUNTY OF RACINE AND STATE OF	Description of Property: LOT 9, BLOCK 2, LUEDTKE'S ADDITION, ACCORDING TO THE RECORDED PLAT THEREOF. SAID LAND BEING IN TI WISCONSIN.	DING TO THE RECORDE	E'S ADDITION, ACCOR	Description of Property: LOT 9, BLOCK 2, LUEDTK WISCONSIN.
Recommend Approval Racine County Treasurer			\$ 70,908.78	Costs
	49	Balance Due	\$ 1,962.20	Costs (In-Rem / Sale)
Buyer is responsible for 2024 Taxes, Specials & Assessment	\$ 49,032.00	Deposit	\$ 33,152.87	Interest & Penalty
cishman@wi.rr.com	\$ 49,032.00	Total Due	\$ 11,143.01	Specials
Racine WI 53402	\$ 30.00	Recording Fee	(5)	Specials Over \$7,500
Chad Ishman	\$ 2.00	Quit Claim Deed	\$ 24,650.70	Tax Principal On Books
	\$ 49,000.00	Purchase Price	276-000006539000	Parcel #
sale made by: Over the Counter Furchase	\$ 49,000.00	Minimum Bla Price	329 Luedtke Ave	Address
017 Mala Dec 02014 to		Minimum Did Orice	io orly or resource	



Office of County Treasurer

730 Wisconsin Avenue Racine, WI 53403 262-636-3339 fax: 262-636-3279

RACINE COUNTY TREASURER'S OFFICE "OVER-THE-COUNTER" BID FORM

Minimum Bid Amount Required

329 Luedtke Ave Racine WI 53405				
Sale Parcel/Tax Key #: 276-00-00-06-539-000				
Bid Offer Amount: *Offer must be minimum bid amount or higher to be considered valid bid.				
Print the name(s) of the bidders. If you are bidding as an LLC, Corporation, or other entity, please print that as well on the line marked Business Entity or Organization. *If your bid is accepted by the County Board, the name/entity you make your initial bid by will be the name/entity the Quit Claim Deed will be recorded under as the new owner on record. Name(s):				
Skip if you are bidding as an individual Mailing Address of Bidder:				
Phone Number(s): 262-664-2510 Email Address: 215hman@wi.rr.com				
Intended Use of Property Explain in detail how you intend to use the property. Intended usage may be a determining factor in the County Board's approval of the sale. Home for Mother in Law Short term 10 YEARS Then a rental				

Will this parcel be the primary residence of the buyer? Check yes if you intend to move into the property with 1 year of purchase. Check no if you do not intend to move in within 1 year or if this will be a rental or investment property. □Yes □No					
	Predominant Use: For questions regarding zoning requirements, contact the Racine County Zoning and Development Department at (262) 886-8440. For City of Racine parcels call the Racine City Planning Department at (262) 636-9151.				
☑Single family □Multi-Family □	∃Time Share Unit	□Agriculture			
□Commercial □Utility □	□Mfg/Telephone Co				
□Misc. (explain):					
Please read the following statements an	nd mark all applicable boxes.				
☑ I swear and certify that I do not owe del	linquent real estate taxes to Ra	acine County.			
☑ I swear and certify that I have no outsta	anding judgments, health, build	ing, or zoning code violations.			
I swear and certify that I am not a relative	ive of the former owner of the a	bove listed property.			
I have read and understand the terms o	of sale for Over-the-Counter Sa	ales.			
☐ I have not owned property that has been years.	en taken by Racine County in a	n In Rem Foreclosure Action in the previous five			
Please disclose any additional properties owned by the person/s bidding, business entity, LLC, or Corporation under the bidder/s ownership or control. (Attach an Addendum if you cannot fit them in the space provided).					
					
Bidder's Signature 10 16 23 Date Signed					
Bidder's Signature		Date Signed			

Enclose a deposit in the form of a Certified Check, Cashier Check, or money order for the full amount of your bid, plus \$32 for recording the deed, made payable to the Racine County Treasurer.

Before signing and submitting your bid, make sure to completely read the Over-the-Counter Terms of Sale. The Terms of Sale can be found on the Racine County Treasurer's Website at https://www.racinecounty.com/departments/county-treasurer/public-sale-of-properties-taken-in-tax-foreclosure or it can be obtained from the County Treasurer's office at the counter

^{*}No business or personal checks will be accepted.

Office of County Treasurer

Racine County
WISCONSIN

730 Wisconsin Avenue Racine, WI 53403 262-636-3239 fax: 262-636-3279

MEMO

October 25, 2023

TO:

Donald J Trottier

Chairman, Finance and Human Resources Committee

FROM: Jeff Latus, Racine County Treasurer

RE:

Over-the-Counter Sale of In Rem Foreclosure Property

Please put on the agenda for the meeting scheduled for November 1st, 2023, time to present an over-the-counter purchase offer for a County owned in-rem parcel.

276-000007708000

1822 Domanik Dr

This property is a residential parcel with a building.

This parcel was obtained in an in-rem court action in April of 2023. The parcel was included in a previous sealed bid sale in which there were no valid bids received for the property. The minimum bid for this property is \$48,000.00.

The amount of the bid offer is \$48,000.00. I recommend that the Committee accept this offer.

If you have any questions, please feel free to contact me.

M-W

Jeff Latus

Racine County Treasurer

Cc: Erika Motsch

ACTIVE TAX DEED PROPERTIES OWNED BY RACINE COUNTY DISTRICT: CITY OF RACINE Updated: 10/25/2023 2022-1 276-00-00-07-708-000 IN REM ACTION #: PARCEL# ITEM #: 117 JUDGMENT DOC #: 2652469/2652470 JUDGEMENT DATE: 4/14/2023 **COURT CASE #:** 22-CV-1298 **COURT DATE:** 4/10/2023 LEGAL LOT 23, BLOCK 2, PLEASANT VIEW, ACCORDING TO THE RECORDED PLAT THEREOF. EXCEPTING DESCRIPTION: THERE FROM THE NORTH 9 FEET OF THE WEST 10 FEET THEREOF. SAID LAND BEING IN THE CITY OF RACINE, RACINE COUNTY, WISCONSIN. PROP. PETER MAYER & DEBORAH M. 1822 DOMANIK DR **ADDRESS:** FORMER OWNER: MAYER, BOTH DECEASED ACRES: 0.113 ZONE/DESC: R3 / RESIDENTIAL **ASSESSED FAIR MARKET VALUE 2022** \$11,600.00 VALUE: Land: \$84,900.00 IMP: \$65,400.00 \$77,000.00 APPRAISED VALUE: TOTAL: \$48,000.00 2023 YEAR: TOTAL TAX YEAR **NET TAX SPECIAL** PEN-INT 2011 1,718.43 384.68 \$2,839.20 \$1,419.60 \$6,361.91 2012 1,720.22 427.69 \$2,641.93 \$1,320.96 \$6,110.80 2013 1,575.30 448.82 \$2,246.77 \$1,123.39 \$5,394.28 2014 1,522.50 424.33 \$1,927.36 \$963.68 \$4.837.87 2015 1,600.25 436.41 \$1,771.89 \$885.95 \$4,694.50 2016 1,565.63 458.09 \$1,517.79 \$758.90 \$4,300.41 2017 1,530.72 488.56 \$1,272.15 \$636.07 \$3,927.50 2018 1,510.03 672.44 \$1,113.06 \$556.53 \$3,852.06 \$851.02 2019 1,535.74 646.37 \$425.51 \$3,458.64 2020 677.03 \$641.64 \$320.82 \$3,338.92 1,699.43 2021 1,660.72 725.36 \$357.92 \$178.95 \$2,922.95 2022 1,644.66 720.42 \$70.96 \$35.48 \$2,471.52 \$6,510.20 \$17,251.69 \$8,625.84 \$19,283.63 SPECIAL OVER 7500: TAX TOTALS: NA \$51,671.36 In-Rem Fee \$275.00 216 Cert Mail \$11.60 **Boarding Fee** \$1,188.00 Appraisal Fee \$242.00 Newspaper Sale ad \$52.60 Lawn & Snow Care \$120.00 **FEE & COST TOTAL:** \$1,889.20 **GRAND TOTAL:** \$53,560.56 **DISPOSITION:** TO: ON **TOTAL COSTS:** \$53,560.56 **GENERAL RECEIPT NUMBERS**

NO:

NO:

SOLD / DONATED FOR:

PROFIT OR (LOSS):

RACINE COUNTY - IN - REM

OFFER TO PURCHASE

Racine County Treasurer				
Recommend Approval			\$ 53,560.56	Costs
	1	Balance Due	\$ 1,889.20	Costs (In-Rem / Sale)
Buyer is responsible for 2024 Taxes, Specials & Assessment	\$ 48,032.00	Deposit	\$ 25,877.53	Interest & Penalty
Dustradd@gmail.com	\$ 48,032.00	Total Due	\$ 6,510.20	Specials
Racine WI 53404	\$ 30.00	Recording Fee	,	Specials Over \$7,500
Dustin Radke 1309 Ranids Dr	\$ 2.00	Quit Claim Deed	\$ 19,283.63	Tax Principal On Books
Name address & strong sumbers of Durableson.	\$ 48,000.00	Purchase Price	276-000007708000	Parcel #
Sale Made by. Over the Counter Fulchase	+0,000.00		1822 Domanik Dr	Address
	¢ 48 000 00	Minimum Bid Drice	11/1/2023 City of Racine	Date 11/1/2023
П	CTTEX -C TOXCHAUE			

Description of Property: LOT 23, BLOCK 2, PLEASANT VIEW, ACCORDING TO THE RECORDED PLAT THERI LAND BEING IN THE CITY OF RACINE, RACINE COUNTY, WISCONSIN.	Description of Property: LOT 23, BLOCK 2, PLEASANT VIEW, ACCORDING TO THE RECORDED PLAT THEREOF. EXCEPTING THERE FROM THE NORTH 9 FEET OF THE WEST 10 FEET THEREOF. SAID LAND BEING IN THE CITY OF RACINE, RACINE COUNTY, WISCONSIN.
We, The Undersigned Finance Committee, By Virtue of Authori	We, The Undersigned Finance Committee, By Virtue of Authority Vested In Us By The County Board of Racine County, Wisconsin
Disapprove	Approve Date



Office of County Treasurer

730 Wisconsin Avenue Racine, WI 53403 262-636-3339 fax: 262-636-3279

RACINE COUNTY TREASURER'S OFFICE "OVER-THE-COUNTER" BID FORM

Minimum Bid Amount Required

a of mindred - new latter				
Sale Property Address:	1822 Domanik Or			
Sale Parcel/Tax Key #:	276-00600 2 7 6000067708000			
Bid Offer Amount: *Offer	must be minimum bid amount or higher to be considered valid bid.			
Print the name(s) of the bidders. If you are bidding as an LLC, Corporation, or other entity, please print that as well on the line marked Business Entity or Organization. *If your bid is accepted by the County Board, the name/entity you make your initial bid by will be the name/entity the Quit Claim Deed will be recorded under as the new owner on record. Name(s):				
Business Entity / Organization Skip if you are bidding as an indi	i: ividual			
Mailing Address of Bidder:	1309 Rapids Dr Rovine WI 53404			
Phone Number(s): 26	2-321-5937			
Phone Number(s):	tradograficon			
approval of the sale.	to use the property. Intended usage may be a determining factor in the County Board's Rehab to be rented or 501d. Depending on market Londitions.			

Will this parcel be the primary residence of the buyer? Check yes if you intend to move into the property with 1 year of purchase. Check no if you do not intend to move in within 1 year or if this will be a rental or investment property. ☐ Yes ☐No			
Predominant Use: For questions regarding zoning requiremen (262) 886-8440. For City of Racine parcels			
☐Single family ☐Multi-Family ☐	Time Share Unit	□Agriculture	
□Commercial □Utility □	∃Mfg/Telephone Co		
□Misc. (explain):			
Please read the following statements and	nd mark all applicable boxes		
I swear and certify that I do not owe delin			
swear and certify that I have no outstan	anding judgments, health, build	ling, or zoning code violations.	
I swear and certify that I am not a relative	ve of the former owner of the a	above listed property.	
☐ I have read and understand the terms of	of sale for Over-the-Counter Sa	ales.	
have not owned property that has been taken by Racine County in an In Rem Foreclosure Action in the previous five years.			
Please disclose any additional properties owned by the person/s bidding, business entity, LLC, or Corporation under the bidder/s ownership or control. (Attach an Addendum if you cannot fit them in the space provided).			
1309 Rapids Dr 1 1911 Harriet St			
Durin Podle			
Bidder's Signature		Date Signed	
Bidder's Signature		Date Signed	

Enclose a deposit in the form of a Certified Check, Cashier Check, or money order for the full amount of your bid, plus \$32 for recording the deed, made payable to the Racine County Treasurer.

*No business or personal checks will be accepted.

Before signing and submitting your bid, make sure to completely read the Over-the-Counter Terms of Sale. The Terms of Sale can be found on the Racine County Treasurer's Website at https://www.racinecounty.com/departments/county-treasurer/sounty-treasurer/sounty-treasurer's office at the counter

REQUEST FOR COUNTY BOARD ACTION

YEAR	2023	<u> </u>	Ordinance Request	
			Report Request	•
Requestor/Originator:	Public Works and Development S	Services - Roley Behm		
Person knowledgeable about the request who will appear and present before the Committee and County Board (2nd Reading) If a person is not in attendance the item may be held over. Patrice Brunette- Highway Superintendent				
•	tive know of this request:	Yes	-	
If related to a position or position change, Does the Human Resources Director know of this request: n/a				
Does this request propose the expenditure, receipt or transfer of any funds? Yes If the answer is "YES". A fiscal note is required. If Fiscal Note is not created by Finance, send to Finance & Budget Manager before it goes to Committee.				
Committee/Individual Sponsoring: Finance & Human Resources Committee				
Date Considered by Committee:		Date of County Board eting to be Introduced:	11/6/2023	
1st Reading:	X 1st & 2n	nd Reading:	*	
* If applicable, includ	le a paragraph in the mem	no explaining why 1	1st and 2nd reading is r	equired.
Signature of Committee Ch	3irperson/Designee			
_	airperson/Designee: F RESOLUTION/ORDINAN	NCE/REPORT:		
Authorization of a multi-year contract with Hop Heads Hospitality and Events, LLC for a period of 1/1/2024 - 2023 – 12/31/2028.				
The suggested title should contain what the Committee is being asked to take action on (ex: Authorize, Approve) . If the action includes a transfer this must be included in the title.				
SUBJECT MATTER: The attached memo describes in detail the nature of resolution /ordinance /report and any specific facts which you want included in resolution/ordinance/report must be attached.				

If requesting a multi year contract a copy of the contract or draft contract must be attached

Any request which requires the expenditure or transfer of funds must be accompanied by a fiscal note that shows the specific amount being transferred and the account number from which these funds will be taken and to which they will be transferred.

THIS FORM MUST BE FILLED OUT COMPLETELY PRIOR TO YOUR APPEARANCE BEFORE A COMMITTEE.

EXHIBIT "A" FISCAL YEAR:

ACCOUNT NAME	ACCOUNT NUMBER	2024 BUDGET

PUBLIC WORKS AND DEVELOPMENT SERVICES

PARKS FEES - BEER GARDEN 160200.317540

65,000

2023

THIS IS AN OPERATIONAL AND REVENUE AGGREEMENT WITH THE COUNTY RESPONSIBLE FOR LIMITED MAINTENANCE EXPENSES. NOTE: THIS AGREEMENT PERIOD IS FROM 1/1/2024 - 12/31/2028

Payments to be received from vendor			
14% of gross alcoholic beverage revenue from the Beer Garden minus sales tax.			
10% of gross food and non-alcoholic beverage revenue from the Beer Garden minus sales tax.			
\$50 payment per day per food truck and/or food vendor.			
Payments for utilities as described in Section 3 of agreement.			

FINANCE COMMITTEE RECOMMENDATION

After reviewing the Resolution/Ordinance and fiscal information supplied, your Finance Committee recommends FOR--AGAINST adoption.
REASONS

FOR		AGAINST
	-	
	-	
	.	

RESOLUTION NO. 2023-XX

RESOLUTION BY THE PUBLIC WORKS, PARKS AND FACILITIES COMMITTEE AUTHORIZING A MULTI-YEAR CONTRACT WITH HOP HEADS HOSPITALITY AND EVENTS, LLC FOR A PERIOD OF JANUARY 1, 2024 TO DECEMBER 31, 2028

To the Honorable Members of the Racine County Board of Supervisors:

BE IT RESOLVED by the Racine County Board of Supervisors that a multi-year lease agreement with Hop Heads Hospitality and Events, LLC, as set forth in Exhibit "A" which is attached hereto and incorporated by reference, is authorized and approved for a period of January 1, 2024 to December 31, 2028, subject to any changes deemed necessary and appropriate by the Corporation Counsel and the Finance Director.

BE IT FURTHER RESOLVED by the Racine County Board of Supervisors that any two of the County Executive, the County Clerk and/or the County Board Chairman are authorized to execute any contracts, agreements, amendments or other documents necessary to carry out the intent of this resolution.

		Respectfully submitted,
1st Reading		PUBLIC WORKS, PARKS AND FACILITIES COMMITTEE
2nd Reading		
BOARD ACTION Adopted For		Tom Kramer, Chairman
Against Absent		Robert D. Grove, Vice-Chairman
VOTE REQUIRED:	2/3 ME	Eric Hopkins, Secretary
Prepared by: Corporation Counse	el	Marlo Harmon
		Edward Chart
		Eric Hopkins
		Jessica Malacara
		Greg Horeth

Res	s. No. 2023-XX
Pag	ge Two
Rac	e foregoing legislation adopted by the County Board of Supervisors of cine County, Wisconsin, is hereby:
	oroved: oed:
Dat	e:,
Jon	nathan Delagrave, County Executive

INFORMATION ONLY

WHEREAS, Racine County owns the Franksville Memorial Park, located at 9614 Northwestern Avenue, in the Village of Caledonia; and

WHEREAS, Hop Heads Hospitality and Events, LLC has successfully operated the Franksville Memorial Park Beer Garden for several years, including before Racine County took ownership of the Franksville Memorial Park; and

WHEREAS, the proposed contract will enable the continued service and operation of the beer garden at its current location, including both food and beverage offerings, which will offer a benefit to the Racine County community.

Public Works and Development Services



Racine County Parks Office 14200 Washington Avenue Sturtevant, WI 53177 262-886-8440 fax: 262-886-8480 parks@racinecounty.com

MEMORANDUM

TO: Racine County Board – Finance & Human Resources Committee

Attn: Don Trottier, Chairman

FROM: Benjamin Haas, Parks Manager

DATE: November 1, 2023

SUBJECT: Franksville Beer Garden Contract Resolution Fiscal Note

The Resolution for the multi-year contract with Hop Heads Hospitality and Events, LLC (Vendor) is the result of extensive negotiation between Hop Heads Hospitality, Racine County Public Works, and their respective legal counsels to operate and manage a Beer Garden at Racine County's Franksville Memorial Park located at 9614 Northwestern Ave in the Village of Caledonia. Operation of the Beer Garden will run from May 1 through October 31 of each year.

Financial highlights of the contract include the following monthly payments to Racine County:

- 14% of gross alcoholic beverage revenue from the Beer Garden less sales tax. With an agreement to review this fee in good faith after 2025, with the fee not exceeding 14%.
- 10% of gross food and non-alcoholic beverage revenue from the Beer Garden.
- A \$50 payment per day per food truck and/or food vendor.
- Electric utility charges based on readings from separate meter installed specifically for the Beer Garden

The contract includes the following regarding insurance and assignment:

- Racine County assumes no responsibility for any loss or damage to Vendor's personal property while in use or stored at or on the Premises.
- Hop Heads shall obtain General, Auto, Umbrella Liabilities with Racine County listed as an additional insured as well as Workers Compensation.
- All policies shall include a waiver of subrogation in favor of Racine County and be placed with an insurance company with a minimum AM Best Rating of A- VII.
- Hop Heads may not assign this Agreement in whole or in part or sublease any part of the Premises without the prior written approval of the Parks Manager or its designee.

AGREEMENT BETWEEN RACINE COUNTY AND HOP HEADS HOSPITALITY AND EVENTS, LLC

This Agreement is made and entered into effective January 1, 2024 (the "Effective Date"), by and between the RACINE COUNTY (the "County") and HOP HEADS HOSPITALITY AND EVENTS, LLC (the "Vendor"), as represented by: Kenneth Michel, Jr., and/or Molly M. Michel. Referenced together, the County and the Vendor are the "Parties" to this Agreement.

WITNESSETH:

WHEREAS, the County owns the Franksville Memorial Park, located at 9614 Northwestern Avenue, in the Village of Caledonia, Racine County, State of Wisconsin; and

WHEREAS, the Parties wish to enter into an agreement governing the operation of a food and beverage concession at the Racine County Franksville Memorial Park Beer Garden (the "Beer Garden").

NOW THEREFORE, the Parties do herewith, in consideration of mutual promises and other good and valuable consideration, agree as follows:

1. <u>Permitted Use</u>:

1.1 <u>Food and Beverage Sales</u>: Vendor is permitted to sell food and beverages, including alcoholic beverages served under a duly authorized alcohol license, at the Beer Garden and its environs, as more specifically set forth on <u>Exhibit A</u> (the "Premises"). This Agreement in totality contemplates the Beer Garden only, and no other County Park. The food and beverage concession shall operate from May 1 through October 31 each year during the Initial Term. Vendor's hours of operation shall be Thursday from 4 p.m. to 9 p.m.; Friday from 1 p.m. to 9 p.m.; Saturday from 11 a.m. to 9 p.m.; and Sunday from 11 a.m. to 7 p.m. Vendor shall have the ability request additional days of operation and to change the hours of operation with Parks Manager's permission.

It is the responsibility of Vendor to manage the distribution of alcohol, and Vendor is solely responsible for any incidents involving alcohol sold by Vendor at the Premises. Vendor shall monitor the service of alcoholic beverages, make sure no one under the age of twenty-one (21) is drinking alcohol, and refuse service to people who appear to be intoxicated or using poor judgment in their drinking. Vendor is solely liable for any damages under the Dram Shop Laws as codified in Wisconsin at section 125.035 of the Wisconsin statutes. Vendor acknowledges that the County is not dispensing alcoholic beverages, the Vendor is. Therefore, all liability for any alleged violation under chapter 125 lies with the Vendor. Vendor will make

commercially reasonable efforts to ensure that no alcoholic beverages are consumed outside of the Premises. Vendor shall provide signage prohibiting consumption and possession of alcoholic beverages from site as described as Exhibit A.

Vendor is permitted to invite food-only, crafts or similar artisan merchants, which are ancillary to the operation of the beer garden, to operate at the Premises, subject to County's or its designee's prior approval, which shall not be unreasonably withheld, that will abide by the terms of this Agreement as applicable, including without limitation all insurance and indemnification provisions, and subject to all applicable ordinances, regulations, permits, and fees.

- 1.2 <u>Special Events</u>: Vendor agrees to provide advance written notice of Special Events to the County thirty (30) days prior to the event, or where thirty (30) days is not feasible as soon as possible. The County shall have five (5) business days after notice is provided to approve the event. If the County fails to respond within five (5) business days after notice was provided, the event shall be deemed approved. For the purpose of this section, a Special Event shall mean any event that significantly increases Beer Garden attendance above the typical daily attendance. Any Vendor third-party on-site publications and advertising shall be authorized by the Parks Manager.
- <u>Public Access and Use of the Premises</u>: Vendor and County recognize that 1.3 the Park is a public park and that public use of the Premises is mutually desirable. Vendor shall provide for use of the Premises by non-customers of Vendor. The Premises and its surroundings shall remain open year-round and available to the public on a daily basis during park hours. It is understood that the general public is not permitted to carry in personal alcoholic beverages as stated the Racine County Code of Ordinances. The Vendor agrees to not close the Premises for private events that prevent the general public from utilizing their services during regular business hours. Vendor agrees to provide advance written notice to the County of partial closures of the Premises due to private rentals which would impede the general public's ability to take part in the Beer Garden in a meaningful way. The County shall have five (5) business days from the date of notice to approve the partial closure. If the County fails to respond within five (5) business days after notice was provided, the partial closure shall be deemed approved. Any partial closure shall be in conformance with all County ordinances and State statutes. Vendor shall ensure that the beer garden operations do not impede ingress and egress to/from the Park.
- 1.4 <u>Use of the Premises</u>: The Parties agree that the Vendor accepts use of the Premises subject to all existing easements or restrictions on the Premises and surrounding area, and Vendor shall obtain any and all approvals necessary for its use as contemplated by this Agreement. The County is not responsible for any required approvals, building permits or other required authorizations

from regulatory agencies relating to Vendor's permitted uses, without limitation.

- 2. <u>Term</u>: This Agreement shall commence on the Effective Date and expire December 31, 2028 (the "Initial Term"). Thereafter, the Parties may mutually agree in writing to extend the term of the Agreement. The Parties shall negotiate in good faith to agree upon the new agreement at least 150 days prior to the expiration date of the Initial Term.
- 3. Payments for Utilities: The County shall install a separate electrical meter specific to the Premises where the Beer Garden is located. Upon the installation, the Vendor shall reimburse the County for all electric usage from the Premises based on the meter at the end of each month. Invoices shall be paid within thirty (30) days of issuance. All electrical improvements, installations and upgrades shall be approved by the Parks Manager before they are undertaken.

4 Alterations and Improvements:

County's Permission for Vendor Improvements: During the conceptual and planning phases of any improvements to the Premises (the "Vendor Improvements") where the Contribution Value is greater than \$2,500, the Vendor shall provide the County with all plans and specifications for such improvements. "Contribution Value" is defined as the actual money amount expended by Vendor to purchase equipment, construction materials, construction and installation services and labor, professional services such as architectural and engineering services, and design services. Within thirty (30) days after receiving notice from the Vendor or its agents of plans or specifications for Vendor Improvements, the County shall either approve or disapprove of such plans or specifications in writing. Prior to any work being done, Vendor must obtain a Right of Entry Permit from Racine County. The Vendor shall keep the Parks System advised on an ongoing basis and will welcome input from the Parks System as alternatives are being considered. The final construction plans (with regard to engineering, structural, environmental, and utilities matters) shall require the County's review and approval, which must be obtained prior to bidding out and awarding any contracts to commence construction. The Vendor shall be permitted to use private contractors to make Vendor Improvements or other alterations to the Premises. As a condition to issuance of approval, the Parks System may require reasonable proof that adequate private or public funding exists both for the construction and the subsequent operation, maintenance and repair of any Vendor Improvements. In addition, the County may require the Vendor to maintain certain improvements as a condition of the Agreement. Vendor must provide a vendor improvement completion date for a date certain. In the event of a breach of the completion date, the vendor shall have ten working days to return the facility into the pre-improvement state.

- Access for Making Vendor Improvements: The County hereby grants and conveys to the Vendor and its agents, employees and contractors non-exclusive rights of access to, on, over and across the Park for the construction, maintenance, repair and replacement of the Vendor Improvements, for which the Vendor shall be solely responsible. The Vendor shall use commercially reasonable efforts to minimize any interference with the County's use of the Park and shall restore the Park (beyond the Vendor Improvements) to reasonably the same condition as existed immediately prior to any construction activity, all at the Vendor's sole cost and expense.
- 4.3 <u>Title to Vendor Improvements</u>: All permanent Vendor Improvements to the Premises, when completed, shall become the property of the County, free and clear of any and all liens and encumbrances. When any improvement is undertaken, Vendor and the County shall agree in writing as to whether or not the improvement is permanent.
- Marketing and Sponsorships: Vendor is responsible for all marketing and advertising to promote its activities. Racine County shall make reasonable efforts to aid and support Vendor's marketing and advertising efforts. Vendor agrees to provide advance written notice to the County of all proposed banners, signage and advertising on or within the Premises. The County shall have five (5) business days after notice is provided to approve the same. If the County fails to respond within five (5) business days after notice was provided, the banners, signage or advertising shall be deemed approved. For the avoidance of doubt, notice is not required for all menu and safety related signage. Vendor shall notify the County or its designee as soon as it is aware of any television, radio, print, electronic or other media interviews or reports to be prepared regarding the Premises.
- 6 <u>Payment</u>: Vendor shall pay to the County at the close of each month of operation during the Term the following fees:
 - a. 14% of gross alcoholic beverage revenue from the Beer Garden minus sales tax. The Parties agree to have good faith discussions regarding this fee after 2025, but in no event will the fee exceed 14%.
 - b. 10% of gross food and non-alcoholic beverage revenue from the Beer Garden minus sales tax. For the purpose of clarity, this section does not include revenues from food trucks and/or food vendors, which are described below.
 - c. \$50 payment per day per food truck and/or food vendor.
 - d. Payments for utilities as described in this agreement in Section 3.

Vendor shall pay the County within thirty (30) days of the close of the applicable month. "Gross Alcoholic Beverage Revenue" shall be defined as

the total of all receipts (cash, checks, credit cards) derived from the sale of all alcoholic beverages sold at the Beer Garden less sales tax. "Gross Food and Non-Alcoholic Beverage Revenue" shall be defined as the total of all receipts (cash, checks, credit cards) derived from the sale of all food and non-alcoholic beverages sold at the Beer Garden, less sales tax, but not including food and non-alcoholic beverages sold by food trucks/food vendors. Deductions for client non-payments or bad-debt expenses are not allowed. Checks shall be made payable to the Racine County Treasurer and mailed or delivered to: Parks Department.

- Sales Reports: On a monthly basis, Vendor shall compile and provide the County with a detailed summary report of all sales activities and a financial reconciliation of all fees owed and paid. Vendor shall submit such reports within thirty (30) days of the close of the applicable month.
- Rights Reserved to County: County reserves the right to award a contract with one (1) or more additional vendors to provide other non-alcoholic concessionable items in other areas of the Park; provided, however, the Vendor will be given an opportunity to provide other concession items sold during special events in other areas of Racine County Franksville Memorial Park if an agreement can be reached on the terms that are acceptable to both parties. The County shall not contract with a third party to operate another ongoing food and beverage operation in another area of the Park. County further reserves the right to operate its own non-alcoholic concession area during any and all events held in its Parks. Notwithstanding the foregoing, nothing in this section should restrict County's ability to select a vendor to operate the ice arena that has been proposed for Racine County Franksville Memorial Park.
- 9 <u>Permits, Licenses, and Other Costs</u>: Vendor shall procure, maintain, and pay the fees for all appropriate federal, state, and local licenses and permits required for its activities.
- Compliance with Laws: Vendor shall, at Vendor's expense, promptly comply with all laws, rules, and regulations made by any governmental authority having jurisdiction over Vendor's use of the Premises pertaining to: (a) accessibility, ensuring that the Premises and environs are fully accessible pursuant to the American with Disabilities Act of 1990 and the Architectural Barriers Act of 1968 and such accessibility is approved by the Racine County; and (b) Vendor's activities on the Premises. Each Party shall, at its expense, promptly comply with all laws, rules, and regulations made by any governmental authority having jurisdiction over its activities under this Agreement.
- 11 <u>County Approval of Items to be Sold</u>: Vendor shall provide County with a list and pricing information for the categories of products it intends to sell. The

Parks Manager or its designee maintains the right to prohibit the sale of any item that he deems to be inappropriate within the Racine County Parks System.

- Amplified Music Restriction: Amplified music shall be limited to acoustic and vocal reinforcement to provide background music throughout the Premises and environs. Events or performances with concert style amplification must be approved in writing by the County or its designee. All amplified music approved by the County or its designee, as well as ambient music, shall comply with the appropriate municipal noise ordinances.
- Signage: Vendor agrees to provide advance written notice to the County of all proposed banners, signage and advertising on or within the Premises. The County shall have five (5) business days after notice is provided to approve the same. If the County fails to respond within five (5) business days after notice was provided, the banners, signage or advertising shall be deemed approved. For the avoidance of doubt, notice is not required for all menu and safety related signage. Vendor is entitled to place approved signage at the main entrances to Franksville Memorial Park located on Northwestern Ave and on Nicholson Road, and at the front area of Franksville Memorial Park nearest the intersection of Northwestern Ave and Highway H.
- Garbage: Vendor is responsible for maintaining the Premises and surrounding areas in a state of cleanliness and repair to prevent injury to the public. Vendor shall be responsible for disposal of all garbage from the Premises in covered dumpsters provided by the County.. Vendor shall keep and maintain dumpsters within its area of operation unless a different location is agreed upon with the Parks Manager. Vendor shall leave the Premises free from litter, garbage, and debris by the close of business daily.
- Toilet Facilities: County shall have the bathrooms adjacent to the Premises cleaned at least once per day. Vendor shall maintain bathrooms adjacent to the Premises during the hours of operation. Maintenance will include cleaning, stocking, and minor repairs. It is County's responsibility to provide portable toilets, at its expense, if, in either Vendor's or County's determination, bathrooms become inoperable. It is Vendor's responsibility to provide portable toilets, at its expense, if in either Vendor's or County's determination, portable toilets are necessary to satisfy the number of Beer Garden visitors on days it operates.
- 16 Vendor's Obligations for Maintenance and Minor Repairs: Vendor shall maintain the Premises in good order. Vendor shall also be responsible for the routine maintenance, general cleaning and upkeep of the Premises grounds including vendor improvements, planters, landscaping, turf, painting, and gravel patio surfacing within the Premises. Parks Manager for the County may require that maintenance and repairs be undertaken within 30 days of written notice of the need for said maintenance or repairs. For

the avoidance of doubt, County is responsible for the maintenance of trees on the Premises, fencing on and around the Premises, and playground equipment located within the Premises. Vendor shall make minor repairs to all plumbing, electrical and lighting (including the replacement of light bulbs), door latches and locks, windows and plate glass/plastic, and signage, where such repairs or replacement are to the existing items in place within the Premises or to those installed by Vendor. Material list will need to be submitted to the County for their approval to ensure that the County's material standards are being met.

- 17 Vendor's Obligations for Major Repairs: Vendor shall maintain in good order and make "major repairs" to any plumbing, electrical and lighting, door latches and locks, windows and plate glass/plastic, signage, and structural elements whose repair or replacement are necessitated by the negligence or willful misconduct of Vendor, its employees, invited guests, or patrons. "Major repairs" are herein defined as any singular repair or replacement whose cost is Five Hundred Dollars (\$500) or greater for each instance. Vendor shall further make all repairs or replacement, whether "major" or "minor," to any equipment, trade fixture, signage, or structural component, including plumbing: electrical lighting, doors, windows and plate glass/plastic, which it has provided or caused to be installed or improved upon the Premises. All repairs shall be done by licensed tradespersons, with oversight by the County's operational staff. Material list will need to be submitted to the County for their approval to ensure that the County's material standards are being met. Vendor may contract with the County for repairs on a time and materials basis. For the avoidance of doubt, County is responsible for normal wear and tear of restroom facilities.
- 18 County's Obligations for Major Repairs: County shall maintain in good order and provide for all major repairs to all structural components of the Premises, including the roof and roof systems, foundation, exterior walls, interior structural walls, and all utility systems, including electrical, except for such components which have been provided and installed by Vendor or as further provided for in Sections 16-17 above. County shall provide reasonable notice to Vendor of any major repairs in the Premises or areas adjacent to the Premises. Racine County states that it is our intent to make all repairs required to be made under this Agreement. However, in the event Racine County's legislative body, the Racine County Board of Supervisors, does not appropriate funds for the necessary repairs, the repairs will not be completed until approved by the Board of Supervisors. For the avoidance of doubt, the sandbox, play structure, pavilion structure and base, and basketball court shall be County's responsibility, except as provided in Section 16 above. County shall also maintain and repair all parking areas, public sidewalks, and all utility systems, which serve the Premises as a whole, but are not part of the

Premises. Such maintenance shall include, but is not limited to, maintenance of grass, landscaping and pavement, and removal of leaves, seeds, snow and ice during the operating season. Such maintenance shall be conducted outside the Operating Hours. Such maintenance shall be at the County's sole determination and based on budgetary appropriations and any necessary County Board approval. For the avoidance of doubt, County is responsible for normal wear and tear of restroom facilities.

- 19 Timeliness of Repairs: Each Party shall perform its obligations under Sections 16, 17 and 18 hereunder promptly after learning of the need for such repairs, but in any event within thirty (30) days of the occurrence or notice provided by one Party to the other. If County fails to make such repairs within thirty (30) days after Vendor's notice (except when the repairs require more than thirty (30) days for performance and County commences the repair within thirty (30) days and diligently pursues the repair to completion), Vendor may, at its option, undertake such repairs and deduct the reasonable cost thereof from the monthly fees next falling due. If Vendor fails to make such repairs for which it is obligated within thirty (30) days after County's notice, and such failure constitutes a health or safety hazard to the public, or has the potential to cause further damage to the Premises, then the County shall have the right to make the repair with its own staff or contract with a third party to make the repair, and charge all reasonable costs associated with making the repair to Vendor (including salary and benefits if done with County's own staff).
- Removal of Equipment and Supplies: Upon expiration or termination of this Agreement for any reason or no reason, Vendor shall remove, at its costs, all of its supplies, displays, and related items from the Premises within thirty (30) days of the expiration or termination date, and shall restore the Premises to its prior condition (except for any permanent improvements performed by Vendor), satisfactory to the Parks Manager or its designee. Damage caused to the Premises by any removal of personal property or improvements to the Premises will be repaired by the Vendor. If for any reason Vendor does not comply in a timely manner with its obligations under this paragraph, then the County may make such repairs or remove, dispose of, or retain such property as the County sees fit. It is mutually agreed that the County may recover from the Vendor any and all reasonable costs, as determined by the County, related to this Section. The Vendor agrees to surrender the Premises in broom-clean condition, subject to ordinary wear and tear and casualty.
- Site Restoration: Both Vendor and County shall together participate in a preseason and post-season inspection of the Premises, including the turf. If necessary, Vendor shall provide a restoration plan satisfactory to the Parks Manager or its designee. Vendor's goal shall be to leave the turf in an improved environmental state. Accordingly, the plan shall outline any methods for environmental management. Further, Vendor shall be responsible for any

actual documented physical damage to the Premises, including turf, caused by Vendor, its employees, agents, representatives, and guests. Within five (5) days of the discovery of any such damage, the Premises shall be restored to the satisfaction of the Parks Manager or its designee. If damage is not restored by the Vendor after five (5) days of the discovery and the County elects to restore such damage, then the County shall have the right to restore the damage with its own staff or contract with a private company to restore the damage, and charge all reasonable costs directly associated with performing the restoration work, to the Vendor (including salary and benefits if done with the County's own staff).

- 22 Security: Unarmed security personnel are permitted within the Premises for the purposes of checking identification and general observation. Vendor shall be solely responsible for and assume all risks related to the security of the Premises and use of security personnel. Prior to the start of the season, Vendor shall provide to the Parks Manager a safety and security plan for the premises.
- 23 <u>Inspection by County</u>: County shall at all reasonable times have the right to enter the Premises to inspect the condition thereof, and to improve or repair the Premises, and to make such repairs, alterations, improvements, or additions as County may deem necessary or desirable; provided, however, such entry shall be done in such a manner that it does not unreasonably interfere with Vendor's use of the Premises.
- 24 <u>Interest</u>: Unless waived by County Board of Supervisors, Vendor shall be responsible for payment of interest on amounts not remitted in accordance with this Agreement. The rate of interest shall be the statutory rate in effect for delinquent County property taxes (one percent (1%) per month or fraction of a month) as described in Wisconsin statutes section 74.47(1). The obligation for payment and calculation thereof shall commence upon the day following the due dates established herein.
 - <u>24.1</u> <u>Penalty</u>: In addition to the interest described above, Vendor may be responsible for payment of penalty on amounts not remitted in accordance with this Agreement, as may be determined by County. The penalty shall be the statutory rate in effect for delinquent County property taxes (.5% per month, or fraction of a month) as described in Racine County ordinance section 7-27 and Wisconsin statutes section 74.47(2). The obligation for payment and calculation thereof shall commence upon the day following the due dates established herein.
 - <u>24.2</u> <u>Audit Results</u>: If, as a result of the annual audit required herein, additional amounts are disclosed to be due and owing to the County, interest and penalty shall be calculated thereon in accordance with the above

method. Vendor shall remit to the County any additional amounts identified due and owing for the audit including interest and penalty thereon within thirty (30) days following receipt of the audit report by the County.

- <u>24.3</u> <u>Nonexclusivity</u>: This provision permitting collection of interest and penalty by the County on delinquent payments is not to be considered the County's exclusive remedy for Vendor's default or breach with respect to delinquent payment. The exercise of this remedy is not a waiver by the County of any other remedy permitted under this Agreement, including but not limited to termination of this Agreement.
- Audit: Vendor shall submit to County, upon written request and at County's sole expense, an audit in accordance with Generally Accepted Accounting Principles ("GAAP") and audited by an independent certified public accountant in accordance with Generally Accepted Auditing Standards ("GAAS"). Said statements and audit shall be public records. In the event Vendor undertakes an independent audit encompassing its beer garden operation, Vendor shall share said audit with the County. Vendor (or any subcontractor) shall maintain and make available to County the aforementioned audit information for no less than three years after the conclusion of this Agreement.

No more than thirty (30) days after the end of 2023 and any subsequent calendar operating year, the Vendor shall supply to the County an end-of-year report detailing: programs offered at the location, the participation of those programs; a report of reasonably approximate attendance figures; and a detailed statement of revenues for the beer garden for the term hereof. The report will be made in accordance with Statements on Standards for Accounting and Review Services (SAARS) issued by the American Institute of Certified Public Accountants.

- Books and Records: Vendor shall maintain books and records in connection with the Beer Garden and shall retain such records for a period of six (6) years, or as long as required by State and federal rules and regulations. Vendor shall maintain records of the services provided under this Agreement and shall make any such records available to the County upon request. In addition, Vendor will allow inspection of records and documents, insofar as it is permitted or required by State and federal law, with regard to any inspection or investigation of client. However, nothing in this Agreement requires Vendor to open the books or records of their business except as required by law. Further, Vendor does not waive any right to confidentiality of records except as required by law.
- 27 <u>Insurance</u>: County assumes no responsibility for any loss or damage to Vendor's personal property while in use or stored at or on the Premises.

Vendor shall obtain insurance at the following minimum limits:

• General Liability

- o \$1,000,000 each occurrence
- o \$1,000,000 personal and advertising injury
- o \$1,000,000 general aggregate
- o \$1,000,000 products and completed operations
- Auto Liability Insurance
 - o \$1,000,0000 Combined Single Limit
- Umbrella Liability Insurance on a following form basis
 - o \$4,000,000 each occurrence
 - o \$4,000,000 aggregate
 - o Any combination of underlying coverage and umbrella equaling \$5,000,000 shall be acceptable
- Workers Compensation Statutory Limits plus:
 - o \$100,000 E.L. Each Accident
 - o \$100,000 E.L. Disease Each Employee
 - o \$500,000 E.L. Disease Policy Limit

The following applies to all policies:

- Racine County is listed as an additional insured on the general liability, automobile and umbrella policies.
- All insurance must be placed with an insurance company with a minimum AM Best Rating of A- VII.
- All policies shall include a waiver of subrogation in favor of Racine County.
- The policies should not contain a communicable disease exclusion.

Vendor shall supply the county with a certificate of insurance showing proof of insurance coverage that meets all requirements.

- 28 Indemnification: To the fullest extent permitted by law, Vendor shall indemnify and defend the County, along with all of its respective officials, officers, agents, and employees, for, and hold it harmless from all liability, claims and demands on account of bodily injuries, property damage and loss of any kind whatsoever, including workers' compensation claims, which arise out of or are in any manner connected to the Premises, based on any injury, damage or loss being caused by any wrongful, intentional, or negligent acts or omissions of the Vendor, its agents, or employees. Vendor shall, at its own expense, investigate all claims and demands, attend to their settlement or disposition, defend all actions based thereon and pay all charges of attorneys and other costs and expenses arising from any such injury, damage or loss, claim, demand or action. Nothing in this agreement shall require Vendor to indemnify the County against (i) the County's own negligence, willful misconduct, errors, or omissions, or (ii) a material breach or non-fulfillment of any material representation, warranty or covenant in this agreement by County.
- 29 Assignment and Subletting: Vendor may not assign this Agreement, in whole

or in part, or sublease any part of the Premises without the prior written approval of the Parks Manager or its designee.

- Termination by County: County may terminate this Agreement: (a) if Vendor fails to comply with any provision in this Agreement, and such failure continues for thirty (30) days after a written notice from County setting forth in reasonable detail the nature of such default; or (b) if Vendor ceases to do business as an ongoing concern, ceases to pay its debts as they become due, or admits in writing that it is unable to pay its debts as they become due, or becomes subject to any proceeding under any federal or state bankruptcy law, or a custodian or trustee is appointed to take possession of, or an attachment, execution or other judicial seizure is made with respect to, substantially all of Vendor's assets or Vendor's interest in this Agreement.
- Termination by Vendor: Vendor may terminate this Agreement: (a) if Owner fails to comply with any provision in this Agreement, and such failure continues for thirty (30) days after a written notice from Vendor setting forth in reasonable detail the nature of such default; (b) if any changes in any local, state or federal ordinances or regulations would result in material changes to Vendor's operations.
- <u>Partnership</u>: Nothing contained in this Agreement shall constitute or be construed to create a partnership or joint venture between County or its successors or assigns and Vendor or its successors or assigns. This Agreement does not create the relationship of principal and agent.
- Non-waiver of Laws: Nothing in this agreement shall limit or waive statutory or common law or constitutional defenses or immunities applicable to Racine County regarding the Park or operation of the Beer Garden.
- Notices: All notices with respect to this Agreement shall be in writing, and e-mail shall constitute writing for the purposes of the foregoing. Except as otherwise expressly provided in this Agreement, a notice shall be deemed duly given and received upon delivery, if delivered by hand or after posting via US Mail, to the party addressed as follows:

To Vendor: Hop Heads Hospitality and Events, LLC Attn: Ken Michel, Jr. 9312 S. Oak Creek Court Franklin, WI 53132 To County: Racine County Clerk Attn: Wendy M. Christensen 730 Wisconsin Avenue Racine, WI 53403

Either party may designate a new address for purposes of this Agreement by written notice to the other party.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK SIGNATURE PAGE FOLLOWS

The Parties have executed this Agreement as of the last date listed below.						
HOP HEADS HOSPITALITY AND EVENTS, LLC						
Kenneth Michel Jr.	Molly M. Michel					
DATE:	DATE:					
Racine County						
DATE:	_					

REQUEST FOR COUNTY BOARD ACTION

YEAR	2023		—	Ordinance Request			
I EAR	2023		—	Report Request			
			Х	Information Only			
Demissats (0.1.1.)	• •	D	- C :	Charact			
Requestor/Originator:	Requestor/Originator: Human Resources Director- Sarah Street						
Person knowledgeable abo	out the request who will appe	ear and present					
before the Committe	ee and County Board (2nd R	Reading)		Sarah Street			
If a person is not in attendance the item may be held over.							
Does the County Executi	ve know of this request:	Ye	s	_			
•	•			_			
If related to a position or	position change, Does the	Human Resource	es Directo	or know of this request:	n/a		
Does this request propos	se the expenditure, receipt o	or transfer of any	funds?	No			
	se the expenditure, receipt of fiscal note is required. If Fi	•			:e & Budaet		
Manager before it goes to	-	13 1100	N	,			
-							
Committee/Individual	Sponsoring: Finance 2	& Human Resour	ces Comm	nittee			
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Date Considered by		Date of County					
Committee:	11/1/2023 N	Meeting to be Inti	roduced:		_		
-							
1st Reading:	1et &	2nd Reading:		*			
	150 00	·		4			
* If annlicable include	a a naragraph in the ma	amo evalaini-	ia wby 4	1st and 2nd reading is	: required		
ii applicable, includi	e a paragraph in the me	omo exhigiuit	ig wily 1	ist and zhu reading K	s required.		
Signature of Committee Cha	lirperson/Designee						
SUGGESTED TITLE OF	RESOLUTION/ORDINA	ANCE/REPOR	RT:				
000011-17	bla Face 1 17 "						
2023 Update on Dou	ıble Encumbered Policy.						
T1		- I	-1		-> 15.1		
	contain what the Committee is this must be included in the title	•	take action	n on (ex: Authorize, Approv	e). If the		
		. .					
SUBJECT MATTER:							
The attached memo descri	ibes in detail the nature of reso	olution /ordinance	/report a	nd any specific facts which	you want		

If requesting a multi year contract a copy of the contract or draft contract must be attached

included in resolution/ordinance/report must be attached.

Any request which requires the expenditure or transfer of funds must be accompanied by a fiscal note that shows the specific amount being transferred and the account number from which these funds will be taken and to which they will be transferred.

THIS FORM MUST BE FILLED OUT COMPLETELY PRIOR TO YOUR APPEARANCE BEFORE A COMMITTEE.

Sarah J. Street

Racine County
WISCONSIN

Human Resources Director
730 Wisconsin Avenue
Racine, WI 53403
262-636-3954
Sarah.Street@racinecounty.com

October 20, 2023

TO: Don Trottier

Chairman, Finance and Human Resources Committee

FROM: Sarah Street

Human Resources Director

RE: Update on Double Encumbered Policy

On July 6, 2022, the Finance and Human Resources committee agreed to allow critical positions to be temporally filled by both the incumbent and the successor for up to three months, with the approval of the County Executive and Human Resources Director. This policy offers successors a smooth transition and adequate time for the transfer of knowledge. When the policy was approved, the committee requested to be updated on the use of this policy. To date, this policy has been or is currently being utilized for the following positions:

Position Title	Incumbent	Successor	Dates of overlap
Interim Director of Public	Julie Anderson	Roley Behm	February 9, 2023 –
Works and Development			March 10, 2023
Services			
Administrator of Aging	Michelle Goggins	Jelena Jones	October 4, 2023 –
and Disability			January 5, 2024
Captain – Sheriff's Office	Dan Adams	Kelly Goetzke	December 9, 2023-
			March 8, 2024.

Sincerely,

Sarah Street, Director Racine County Human Resources Department