

RESOLUTION NO. 2023-26

RESOLUTION BY THE FINANCE AND HUMAN RESOURCES COMMITTEE AUTHORIZING A MULTI-YEAR AGREEMENT WITH CDW-G AND AE BUSINESS SOLUTIONS FOR A PERIOD OF AUGUST 1, 2023 TO JULY 31,2028 AND THE TRANSFER OF \$5,600 WITHIN THE 2023 INFORMATION TECHNOLOGY BUDGET

To the Honorable Members of the Racine County Board of Supervisors:

BE TI RESOLVED by the Racine County Board of Supervisors that the transfer of funds as set for the in Exhibit "A," that is attached hereto, within the Information Technology 2023 Budget is authorized and approved; and

BE IT FURTHER RESOLVED by the Racine County Board of Supervisors that a multi-year agreement with CDW-G and AE Business Solutions as set forth in Exhibit "A" which is attached hereto is authorized and approved for a period of August 1, 2023 to July 31, 2028, subject to any changes deemed necessary and appropriate by the Corporation Counsel and the Finance Director; and

BE IT FURTHER RESOLVED by the Racine County Board of Supervisors that any two of the County Executive, the County Clerk and/or the County Board Chairman are authorized to execute any contracts, agreements, amendments or other documents necessary to carry out the intent of this resolution.

Respectfully submitted,

1st Reading \_\_\_\_\_

FINANCE AND HUMAN RESOURCES COMMITTEE

2nd Reading \_\_\_\_\_

BOARD ACTION

Donald J. Trottier, Chairman

Adopted \_\_\_\_\_

For \_\_\_\_\_

Against \_\_\_\_\_

Robert N. Miller, Vice-Chairman

Absent \_\_\_\_\_

VOTE REQUIRED: 2/3 M.E.

John A. Wisch, Secretary

Prepared by: Corporation Counsel

Scott Maier

Nick Demske

Jody Spencer

Jason Eckman

The foregoing legislation adopted by the County Board of Supervisors of Racine County, Wisconsin, is hereby:

Approved: \_\_\_\_\_

Vetoed: \_\_\_\_\_

3  
4 Date: \_\_\_\_\_

5  
6  
7 Jonathan Delagrave, County Executive

8  
9 **INFORMATION ONLY**

10  
11 **WHEREAS**, this resolution consists of a replacement for Racine County's firewall,  
12 endpoint protection software and for the County's Security Information and Event Management  
13 (SIEM); and

14  
15 **WHEREAS**, this resolution will eliminate a proposed 2024 operational decision package  
16 and will keep the respective budget items flat; and

17  
18 **WHEREAS**, upgrading our current firewall to a newer version will extend our service and  
19 support with the vendor at a fixed cost for the next five years; and

20  
21 **WHEREAS**, as of August 1, 2023, the County's current model of firewall will no longer  
22 be sold, will not be eligible for trade-in credits, and additionally will incur a minimum of 10%  
23 price increase in subscription costs; and

24  
25 **WHEREAS**, as a result, our next renewal in 2024 will be substantially greater than just  
26 the 10% increase without proactive action; and

27  
28 **WHEREAS**, the upgrade of our firewall will result in a savings of \$505,117.38 over a 5-  
29 year period; and

30  
31 **WHEREAS**, the County's Endpoint Protection provider has announced a series of price  
32 increases since the County's last renewal in which the expectations for the County's next  
33 renewal (August 2024) will be cost prohibitive; and

34  
35 **WHEREAS**, this solution is cost-effective and will integrate seamlessly with SIEM and  
36 the County's firewall; and

37  
38 **WHEREAS**, due to the hardware failure of the County's SIEM, Racine County needs to  
39 replace this system as soon as possible; and

40  
41 **WHEREAS**, this solution will integrate with the County's firewall and endpoint protection  
42 systems and

43  
44 will allow the County to monitor and be alerted to threats via a holistic view of our  
45 ecosystem while also expanding the automated and manual response capabilities; and

46  
47 **WHEREAS**, the replacement of the County's Endpoints and SIEM will result in a savings  
48 of \$1,168,043.96 over a 5-year period; and

49  
50 **WHEREAS**, ultimately, all three solutions will integrate seamlessly and will eliminate the  
51 use of various vendors and products; and

52  
53 **WHEREAS**, the total cost savings for Racine County will be \$1,673,161.34 over five  
54 years.

ACCOUNT NAME	ACCOUNT NUMBER	CURRENT BUDGET	CURRENT BALANCE	TRANSFER	BUDGET AFTER TRANSFER	BALANCE AFTER TRANSFER
<b>2023 BUDGET</b>						
<b>INFORMATION TECHNOLOGY TRANSFER</b>						
CP-IT- CH BREAK FIX	33400000.483095	47,106	41,688	(2,800)	44,306	38,888
CP-IT-HSD BREAK/FIX	33400000.483100	27,060	16,817	(2,800)	24,260	14,017
	<b>TOTAL SOURCES</b>			<b>(5,600)</b>		
SOFTWARE MAINT CONTRACTS	14020000.427000	257,059	257,059	1,904	258,963	258,963
SOFTWARE SUBSCRIPTION	14020000.428500	607,801	213,706	3,696	611,497	217,402
	<b>TOTAL USES</b>			<b>5,600</b>		
				<b>0</b>		

**INFORMATION TECHNOLOGY CONTRACTS**

2023 AGREEMENT INCREASE (BEGINNING 8/1)		ORIGINAL ANN. RATE	NEW ANN. RATE	PRORATED AMOUNT (5 MONTHS 2023)
CDW FIREWALL AGREEMENT	14020000.427000	\$ 72,516	\$ 76,989	\$ 1,904
AE BUSINESS SOLUTIONS SECURITY INFORMATION & EVENT MANAGEMENT	14020000.428500	173,878	182,716	3,696
				<b>\$ 5,600</b>
<b>2024-2028 AGREEMENT INCREASE AMOUNTS</b>				<b>YEARS 2024 - 2028 AMOUNT</b>
CDW FIREWALL AGREEMENT	14020000.427000			20,461
AE BUSINESS SOLUTIONS SECURITY INFORMATION & EVENT MANAGEMENT	14020000.428500			40,494
<b>TOTAL</b>				<b>\$ 60,955</b>
<b>GRAND TOTAL INCREASE TO COUNTY OVER 5 YEARS</b>				<b>\$ 66,555</b>

THERE ARE SUFFICIENT FUNDS AVAILABLE TO COVER THIS AGREEMENT FOR 2024 - 2028 WITH FUTURE COUNTY BOARD APPROVAL  
 NOTE: This agreement period is from 8/1/2023 - 07/31/2028

FINANCE COMMITTEE RECOMMENDATION

AGAINST