

Request for Proposal

NON-CUSTODIAL PARENTS Program # 710

Direct all replies to:

Dannetta Payne
Contract Compliance Monitor
1717 Taylor Avenue
Racine WI 53403
262.638.6671

SEALED PROPOSALS MUST BE RECEIVED NO LATER THAN:

Wednesday, December 7, 2022 at 4 pm

At the Racine County Human Services Department

1717 Taylor Avenue – Three North Receptionist

Racine WI 53403

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Request for Proposal: Non-Custodial Parents Program #710

Section I. Specifications

1. Introduction and Objectives:

The Provider will provide evidence-based parenting programming for non-custodial parents at the Racine County Dennis Kornwolf Service Center. The overall program provides a holistic approach to developing parenting skills. The non-custodial parents will also receive programing that can position them to earn a livable wage, become employed and gain financial literacy.

2. Scope of Services:

Through financial literacy workshops, large and small group education, quarterly conferences and counseling, parents will enhance their knowledge and skills in areas such as money management, credit, savings, home ownership, etc. An evidence-based curriculum such at The East Baltimore Pipeline Job Readiness Training Curriculum and its standards (or any other approved strategy) are used as the model for the job readiness and financial literacy components.

The non-custodial Friendly Employment component includes activities such as job readiness and soft skills workshops, training, job search assistance and one-on-one case management. The Provider shall work closely with the Racine County Human Services Workforce Solutions program in the areas of employment readiness, soft skills training, and referrals to education and training programs and assistance obtaining employment.

An evidence-based curriculum such as The East Baltimore Pipeline Job Readiness Training Curriculum, developed by Karen Harvey, was created to build a pipeline of qualified workers to fill Baltimore, Maryland's entry-level jobs, aiming to meet the needs of under qualified and/or low educated workers and the employers needing skilled workers.

The Nurturing Fathers ProgramTM is an evidence based, 13-week training course designed to teach parenting and nurturing skills to the participants. Each 2 1/2 hours class provides research supported, effective skills for building healthy family relationships and supporting child development.

The Within My ReachTM curriculum offers a skills-based program that provides participants with concrete tools to help them manage their personal relationships in a way that will lead to more enriching, more satisfying interactions with the people that matter in their lives.

Participants will engage in monthly employment readiness workshops; job search assistance; employment referrals; and four to six months of case management and job vouching services for those considered unemployable.

Counseling, case management and training improve participants' job readiness and soft skills. Job search assistance and referrals support unemployed participants in becoming employed and underemployed participants in improving job status. We found those who complete the parenthood and couples' programs tended to hold jobs longer than those who

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don't. Similarly, participants who score higher on the pre-and post-participation surveys tend to have a better attitude towards parenting, which translates to their attitudes towards work.

3. Successful Proposal Requirements:

- **3.1** Demonstrate competence in the industry and provide any experience serving similar populations
- **3.2** Provide an agency description to include:
 - 3.2.1 Years in operation, agency growth, and historical milestones
 - 3.2.2 Primary headquarters and areas served
 - 3.2.3 Mission and vision statements
 - 3.2.4 Areas of specialty
 - 3.2.5 Organizational chart
 - 3.2.6 Employee screening, recruitment, and training process
 - 3.2.7 Scheduling process and guarantee of coverage
 - 3.2.8 Any other pertinent agency specifics that would provide the evaluation committee with a sense how your company operates

4. Evaluation Outcomes:

- **4.1** Participants who increase their credit score by 50 points or more. Participants who lower debt below 40% of income. Measurable outcomes will include participants with a checking or savings account and participants with at least 3 months of their current living expenses saved.
- 4.2 Residents have the education and skills needed to advance their careers. Indicators: 70% of participants will successfully earn a new degree or certification to advance their careers. 70% of participants will gain measurable life skills to advance their careers. Non-custodial Parent will provide the necessary tracking of progress towards General Educational Development (GED) trade certification or advance degree.
- **4.3** Participants who improve their job classification and/or benefits. 70% of participants will obtain full-time employment above the ALICE (Asset Limited Income Constrained Employed) threshold and retain it for at least 90 days. 70% of participants served will improve their job classification and/or benefits.
- **4.4** 75% of the participants should be co-enrolled in Children First or ELEVATE.

5. <u>Contract Period:</u>

Contract will commence January 1, 2023, upon acceptance of the terms described and execution of the contract by both parties. The initial contract period shall continue in effect for one year. Thereafter, it may renew for two additional one year periods at Purchaser's discretion based on Provider performance and funding available.

6. Cost:

Cost listed by proposer must be complete and inclusive of all charges at the time of submission. Proposer certifies that prices, terms, and conditions in the proposal will be firm for acceptance for a period of ninety (90) days from the date of opening unless

otherwise stated by Racine County. Proposal may not be withdrawn before the expiration of ninety (90) days. Prices shall be firm with no escalator clauses unless specified by Racine County. Proposals may be withdrawn after ninety (90) days only upon written notification to Racine County.

7. Contract:

The contract for this project will consist of this Request for Proposals document, the specification documents and any associated exhibits or documents, the proposer's response with all required forms, addenda, any negotiated terms and conditions and a standard Racine County contract.

8. Calendar of Events:

This calendar is subject to change at the sole discretion of Racine County. All attempts will be made to adhere to this calendar however circumstances may require modification of dates and/or times.

Event	Date
RFP issued, posted on website and newspaper	11/16/2022
Written questions/requests for clarification due to Racine County	11/23/2022 by 4 pm. Questions submitted later will not be considered.
Racine County written responses to questions/clarifications posted on website	11/30/2022 by 4 pm.
Proposals due at Racine County, and dropped off at the Three North Receptionist	12/07/2022 by 4 pm. Late proposals will not be accepted
Public Opening of Sealed Proposals	12/09/2022 at 3 pm Three North Conference Room
Proposal Evaluations Completed by	12/14/2022
Face-to-Face interviews scheduled, if needed	TBD, but no later than 12/22/2022
Contract Awarded	TBD, but no later than 12/22/2022
Contract Start Date	1/1/2023

9. Right of Rejection:

Racine County, through its duly authorized agents, reserves the right to reject any or all proposals, any portion of a proposal, waive all technicalities, and to accept the proposal considered most advantageous to Racine County following final negotiations,

evaluations, and reviews. Racine County does not warrant or guarantee that a contract will be awarded as a result of this Request for Proposals.

10. Instructions to Proposers:

- 10.1 Thoroughly examine the scope of work, schedule, instructions and all other Solicitation documents and make all investigations necessary to be familiar with conditions that affect the proposal. No pleas of ignorance by the proposer as a result of failure to investigate or examine conditions or failure to fulfill details of the contractual documents will be accepted as a basis for varying the requirements of the County or changing the compensation due.
- **10.2** Racine County contracts are subject to all legal requirements of Racine County, State of Wisconsin or Federal statutes and regulations, as applicable. Laws of the State of Wisconsin apply.
- 10.3 Provide all required information on the forms furnished in this document. Print or type your name and that of your agency on the Proposal Cover Sheet. Do not Include your name or the name of your agency in the body of the proposal! If you obtained this solicitation electronically, you may complete your responses on the electronic forms however a hardcopy of the proposal must be submitted with your signature on the Proposal Cover Sheet. Do not alter the solicitation documents when completing the forms. Submission of the proposal affirms that you did not alter the original documents beyond filling in the required information.
- 10.4 Note that there are two separate packets of documents to complete. One will Contain an original plus four (4) copies of your proposal and the other your original plus four (4) copies of your budget information. When submitting your hardcopy proposals, seal each packet in a separate envelope.
- 10.5 All proposals must be current and final at the time of opening to be considered responsive. No proposal will be accepted for consideration, and no award will be made if, at the time of opening, anything contained therein is contingent upon or subject to any outstanding review, certification or approval by any party that has not been received.
- 10.6 The following chart illustrates the required proposal documents and specifies the minimum content of the proposal sections. Proposals should be organized in tabbed sections following this chart and each point listed below should be addressed in your proposal.

Appendix	Title	Contents
A	Proposal Cover Sheet	Complete this form for each packet of the proposalthe program and the budget documents
В	Vendor Acceptance Form	Complete this form and attach it to the proposal.

С	Reference Document	On the form included in this packet, list three (3) references who are familiar with your work and your ability to fulfill the requirements of this proposal. Racine County may also consider reference responses from agencies or individuals not listed in your proposal.
		All information provided must be current and correct. Racine County will not attempt to search for current information that is not provided.
D	Agency Narrative	Describe your agency and how your mission relates to the need listed in the RFP.
Е	Program Criteria	Provide detailed information in response to each specific criterion listed.
F	Past Performance	Provide any past experience you have with Racine County.
		In a separate sealed envelope:
G	Budget Worksheet	Provide a written description of the costs requested.

11. Submission of Proposals:

Submit one original master copy (so marked) and four photocopies (so marked) of your proposal. On the front of the envelope containing your proposal and copies, indicate the following:

Name & Address of Bidder
Due Date of Bid
Proposal Number & Title

All proposals must be manually signed by an authorized official of the agency.

Telegraphic, fax, email and on-line responses WILL NOT BE ACCEPTED. The original, signed proposal must be delivered to the address indicated below:

Dannetta Payne
Contract Compliance Monitor
Racine County Human Services Department
1717 Taylor Avenue
Racine WI 53403
HSDcontracts@racinecounty.com

Proposals can also be dropped off at the THREE NORTH Receptionist at the Racine County Human Services Department between 9 am and 4 pm Monday through Friday. Late proposals will not be accepted and will be returned unopened.

12. Contact Person:

- **14.1** The Racine County Human Services <u>Contract and Compliance Monitor</u> will act as the County representative in the issuance and administration of this RFP and contract, and shall issue and receive all documents, notices and correspondence pertaining to this RFP. Such documents, notices, and correspondence not issued by or received by the Contract Compliance Monitor shall be null and void.
- 14.2 Questions related to this Request for Proposal shall be delivered in writing (email, postal delivery or hand delivered) to the Contract Compliance Monitor. Final date for questions is listed in the Calendar of Events. No questions will be accepted over the phone and no other Racine County representative is authorized to interpret any portion of this RFP.
- **14.3** All questions received by the Contract and Compliance Monitor will be researched and responded to on the date listed in the Calendar of Events and posted on the Racine County Human Services website which can be accessed by the following link:

http://racinecounty.com/government/human-services/contracts-and-budget

No verbal or written information, which is obtained other than through this Request for Proposals or its addenda, shall be binding upon Racine County. Proposers are expected to raise any questions, exceptions or additions they have concerning this document as soon as possible during the RFP process.

13. <u>Confidentiality/Non-Disclosure:</u>

- **13.1** It is the intent of the County that all proposals received will remain sealed and confidential until reviewed by the Proposal Evaluating Committee.
- **13.2** Once the process is complete, no information submitted as part of this RFP process shall be considered proprietary or confidential.
- **13.3** By submitting a proposal, vendors acknowledge that the County may be required under the law to make its records available for public inspection at any time during this RFP process. All vendors acknowledge and agree that the County will have no obligation or any liability to the vendor if the County must disclose these materials.

14. Errors or Omissions:

- **14.1** If a vendor discovers any significant ambiguity, error, conflict, discrepancy, omission or other deficiency in this bid, the vendor should immediately notify the above-named individual of such error and request modification or clarification of the RFP document.
- **14.2** Racine County reserves the right to permit cure of, or waive as an informality, any irregularities or technicalities contained in any proposal submitted, at the sole discretion of Racine County provided such waiver does not substantially change the offer or provide a competitive advantage to any other vendor. Contracts will

be awarded in the best interests of Racine County.

15. Addenda:

Changes to this RFP will be made only by formal, written addendum issued by Racine County's Contract Compliance Monitor and posted on the Racine County Human Services Website. All addenda issued as part of this RFP shall become part of the specifications of this RFP and will be made part of the contract. It is the vendor's responsibility to check and assure receipt of all addenda.

16. RFP Evaluation Process:

- **18.1** Racine County will receive proposals from interested vendors having relevant experience, resources and qualifications in the proposed scope of work. Proposals for this project must contain evidence of the vendor's experience and abilities in the applicable field.
- 18.2 All proposals received will be evaluated by a selection team that consists of Racine County representatives. The team will review and evaluate all detailed proposals submitted and may conduct in-person interviews with proposers if deemed necessary. The selection team will have only the response to this solicitation to review for selection of a finalist. It is therefore important that proposers emphasize specific information considered pertinent to the services provided. Racine County reserves the right to request clarification of any portion of any submittal.
- **18.3** Racine County will be under no requirement to complete the evaluation by any specific date and reserves the right to suspend or postpose the evaluation process should the need arise due to budget constraints, time constraints or other factors as directed by the County. It is anticipated, however, that the review/evaluation process will be completed in a timely manner.
- 18.4 A Proposal Evaluation Committee will be established to review and evaluate all proposals submitted in response to this RFP. The Contract Compliance Monitor will be a non-voting member and, as such, will prepare the proposals for the committee so that no vendor identifying information will be available to the evaluators. The Committee will conduct a preliminary evaluation of all proposals based upon the information provided and other evaluation criteria as set forth in this RFP. The contract will be awarded to the most qualified contractor per the evaluation criteria listed below.

EVALUATION CRITERIA	WEIGHT
Agency Experience and Competency	35%
Proposal Criteria	25%

Overall Cost to the County	40%
Total	100%
Past Performance	15 points maximum
 There is no weight for this category. It allows vendors with a past experience with Racine County the opportunity to be recognized for their contributions. 	
 For those vendors with no prior experience, this category will not be calculated in their scoring and therefore will not impact their overall rating in any way. 	
 This section represents scores obtained from three officials within Racine County who are not part of the evaluation committee. Supporting evidence will be attached to the final scoring sheet. 	

18.5 Refer to the accompanying "Program Criteria" document (Appendix E) for specific information to include in your proposal.

17. Interviews:

If requested, proposers may be required to participate in an interview at the site of the proposed program or in the offices of the Racine County Human Services Department. Proposers should be prepared to discuss and substantiate any of the areas of the proposal submitted, as well as its qualifications to furnish the specified program. The interviews will be scored by the Evaluation Committee.

18. RFP Preparation Expense

Racine County shall not be liable for any expense incurred in replying to any request for proposal or invitation to bid.

19. County RFP Notice of Rights:

Racine County reserves the following rights to:

- **19.1** Conduct pre-award discussion and/or pre-award/contract negotiations with any or all responsive and responsible proposers who submit proposals determined to be reasonably acceptable of being selected for award; conduct personal interviews or require presentations of any or all proposers prior to selection; and make
 - investigations of the qualifications of proposers as it deems appropriate, including but not limited to a background investigation conducted by the County or its agents.
- **19.2** Request that proposer(s) modify its proposal to more fully meet the needs of the County or to furnish additional information as the County may reasonably require.

- **19.3** Accord fair and equal treatment with respect to any opportunity for discussions and revisions of proposals. Such revisions may be permitted after submission of proposals and prior to award.
- **19.4** Process the selection of the successful proposer without further discussion.
- **19.5** Request Best and Final Offers from any or all proposers at the sole discretion of the County.

20. Indemnity and Insurance Requirements:

- 20.1 Upon execution of a contract, contractor agrees to indemnify, hold harmless and defend Racine County, its officers, agents and employees from all liability including claims, demands, losses, costs, damages and expenses of every kind and description or damage to persons or property arising out of or in connection with or occurring during the course of this agreement where such liability is founded upon or occurring out of the acts or omissions of the contractor, its agents or employees.
- 20.2 Contractor agrees to protect itself and Racine County under the Indemnity
 Agreement set forth in the above paragraph. Contractor will at all times during the
 term of this contract keep in force and effect commercial general liability,
 professional liability, automobile liability, worker's compensation insurance
 policies issued by a company or companies rated A-VII or better by AM Best and
 authorized to do business in the State of Wisconsin with the following minimum
 limits of coverage:
- **20.3** General Liability
 - 20.3.1 \$1,000,000 each occurrence
 - 20.3.2 \$1,000,000 personal and advertising injury
 - 20.3.3 \$1,000,000 general aggregate
 - 20.3.4 \$1,000,000 products and completed operations
 - 20.3.5 There shall be no exclusion for abuse or molestation
- 20.4 Auto Liability Insurance
 - 20.4.1 \$1,000,0000 Combined Single Limit
- **20.5** Umbrella Liability Insurance on a following form basis
 - 20.5.1 \$4,000,000 each occurrence
 - 20.5.2 \$4,000,000 aggregate
 - 20.5.2.1 Any combination of underlying coverage and umbrella equaling \$5,000,000 shall be acceptable
 - 20.5.2.2 There shall be no exclusion for abuse or molestation
- **20.6** Workers Compensation Statutory Limits plus:
 - 20.6.1 \$100,000 E.L. Each Accident
 - 20.6.2 \$100,000 E.L. Disease Each Employee
 - 20.6.3 \$500,000 E.L. Disease Policy Limit
- **20.7** Professional Liability
 - 20.7.1 \$1,000,000 each occurrence

- 20.8 Purchaser, acting at its sole option, may waive any and all insurance requirements. Waiver is not effective unless in writing. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be determined solely by Purchaser's risk manager taking into account the nature of the work and other factors relevant to Purchaser's exposure, if any, under this agreement.
- **20.9** Upon execution of a contract and at any other time if requested by Racine County, contractor shall furnish Racine County with written verification of the existence of such insurance.

21. Background Checks:

Upon execution of a contract, contractor will conduct criminal, caregiver background, and driver's license checks through the State of Wisconsin and drug screens on all employees who will provide these services. No employee may serve under this contract without a successful caregiver background check. Documentation of these background checks must be maintained and made available to Racine County Human Services upon request. For existing agency staff, background checks must be current within 90 days.

22. Audit Requirements:

Unless waived by Racine County, contractors must submit an annual audit to Racine County if the total amount of annual funding provided by State of Wisconsin (from any and all of its Divisions taken collectively) for all contracts is \$100,000 or more.

23. Racine County Standard Terms and Conditions:

Proposer must agree to comply with the following terms and conditions:

- **23.1** Standard contract language
- **23.2** Certification standards where applicable
- 23.3 Fiscal and program reporting criteria
- **23.4** Allowable Cost Policy
- **23.5** Audit criteria
- **23.6** Policies and procedures as defined in Racine County Human Services Department Contract Administration Manual
- **23.7** Maintain adequate liability coverage
- **23.8** Civil Rights/Affirmative Action Policies
- **23.9** Criminal and caregiver background checks for staff
- **23.10** Drug screening, driver's license checks and reference checks
- **23.11** Fair Labor Standards Act
- **23.12** Recognize that authorization for services is approved by Racine County Human Services Department.
- **23.13** All informational materials (program descriptions, brochures, posters, etc.) must identify it as a RCHSD program through the use of a standardized RCHSD format provided by Racine County.
- 23.14 The program must be identified as a RCHSD program in all public presentations and

media contacts/interviews.

END OF PROPOSAL INSTRUCTIONS— PROCEED TO APPENDICES TO COMPLETE THE PROPOSAL

APPENDIX A

Proposal Code Letter:	
(for Racine County use only)	

Racine County Human Services

Request for Proposal Cover Sheet

Non-Custodial Parents

RFP # 710

Company Name:	
Authorized Signature:	
Authorized Printed Name:	Date Submitted:
NOTE: Complete one Cover Sheet for your proyour Budget Worksheet.	oposal and a separate Cover Sheet for
Documents Included (check all you are attachi	ng):
Vendor Acceptance Form (Appendix	В)
Reference List (Appendix C)	
Agency Narrative (Appendix D)	
Proposal Criteria (Appendix E)	
Past Performance (Appendix F)	
Budget Worksheet (Appendix G)	

Proposal Code Letter:	
(for Racine County use only)	

APPENDIX B

Vendor Acceptance Form

<u>Program Name</u>	e: Non-Custodial Parent	:S
Program #: 71	.0	Date of Issue: November 16, 2022
By signing and su	bmitting this Proposal, I	hereby
prepared this pro	pposal from the written specifice in detail before submitting sa	(Print Name) Tent of this company, I have examined and carefully cations and information of Racine County and have hid proposal to Racine County. I have full authority to I, and all statements submitted are true and correct.
	FY that no agreement has been amined all materials related to	entered into to prevent competition for said work. I this proposal.
	FY that any data sheets and des ntended to be made part of this	scriptive literature attached hereto are true and s bid/proposal response.
suspended, propo this transaction b I certify that this	osed for debarment, declared in by any Federal, State, County, Ma company/agency will provide in this certification was erroneous	or any of its principals are presently debarred, ineligible or voluntarily excluded from participation in funicipal or any other department or agency thereof. mmediate written notice to the County if, at any times when submitted or has become erroneous by reaso
_	•	right to reject any and all bids and to select the tadvantageous, at the sole discretion of Racine
undersigned offe	•	nd subject to all the terms and conditions thereof, the saccepted, to furnish any or all of the items, ms and delivery stated.
cause for rejectio		tamped or copied signature will be accepted and is this form, I affirm that the original Request for any way.
Authorized		Print
Signature:		Name:
Title:		Email:
Name of		
Business:		Phone:
Business		City/State
Address:		Zip:

APPENDIX C

Proposal Code Letter:	
(for Racine County use only)	

Racine County Human Services

Request for Proposal Reference List

Non-Custodial Parents

RFP # 710

It is important to provide accurate contact information for each reference listed. Racine County will not attempt to locate incomplete or inaccurate information in names, location or phone numbers. Prior experience on previous Racine County projects may be considered by the County, even if not listed here as a reference.

1.	Project/Program Name:	
	Individual to be contacted at this site:	
	Phone #:	Email:
	Address:	
2.	Project/Program Name:	
	Individual to be contacted at this site:	
	Phone #:	Email:
	Address:	
3.	Project/Program Name:	
	Individual to be contacted at this site:	
	Phone #:	Email:
	Address:	

APPENDIX D

Proposal Code Letter:	
(for Racine County use only)	

Racine County Human Services

Request for Proposal Agency Overview Sheet

Non-Custodial Parents

Program # 710

Present a clear and concise description of your agency. Points you may want to address include:

1. Agency Overview:

- a. What is the location of your primary headquarters and what areas do you serve?
- b. What are your agency's mission and vision statements? How do they relate to this RFP?
- c. What is your organizational structure? Please provide your organizational chart.
- d. Are you a legally incorporated, licensed business, registered to work in the State of Wisconsin?
- e. Do you carry the required insurance coverage listed in the RFP or are you able to obtain it prior to the start of this contract?
- f. What other pertinent agency specifics would provide the evaluation committee with a sense how your company operates?

2. Experience and Competency:

- a. How long has your agency been in operation? Please specify agency growth and historical milestones.
- b. What are your agency's areas of specialty?
- c. Please describe any prior relevant experience as it relates to this project scope.

APPENDIX E

Proposal Code Letter:]
(for Racine County use only)	

Racine County Human Services

Request for Proposal Criteria Sheet

Non-Custodial Parents

Program #710

All proposals must address each of the following criteria. You must clearly identify which question each of your answers pertains to by labeling it with the number of the specific question. Failure to include all the criteria listed will disqualify the entire proposal.

1. Employees

- a) How many employees do you have on staff?
- b) What are your recruitment, screening, and hiring practices?
- c) What experience and qualifications will be required of the employees working under this contract?
- d) How are new employees trained? Provide a copy of your training program.

2. Scheduling

- a) What is your scheduling process?
- b) How will you ensure shifts are covered in the event an employee is absent?
- c) How much notice will you require for extended hours outside of the core hours?

3. Additional Information

- a) What challenges you foresee and how will you address those challenges?
- b) Why do you believe your agency is better able to operate this program than others?
- c) Any additional information that will help evaluators understand your proposal.

APPENDIX F

Proposal Code Letter:]
(for Racine County use only)	

Racine County Human Services

Request for Proposal Past Performance

Non-Custodial Parents

RFP # 710

What previous experience have you had with Racine County Human Services? *Please note, this section must be answered on a separate document.

- There is no weight for this category. It allows vendors with a past experience with Racine County the opportunity to be recognized for their contributions.
- For those vendors with no prior experience, this category will not be calculated in their scoring and therefore will not impact their overall rating in any way.
- To maintain the blind evaluation process, this section represents scores obtained from other officials within Racine County, who are not part of the evaluation committee. Supporting evidence will be attached to the final scoring sheet.

APPENDIX G

Proposal Code Letter:	
(for Racine County use only)	

Racine County Human Services

Request for Proposal Budget Sheet

Non-Custodial Parents

Program #710

All proposals must address each of the following criteria. **This information must be submitted in a separate envelope.**

- 1. Provide a detail listing of costs to include:
 - a. Annual cost broken down into an hourly rate for services within core hours
 - b. Hourly cost for extended service hours outside of core hours
- 2. List any "Value Added" services that your agency may include at no additional charge.