

### **Request for Proposal**

# Foster Care Treatment Services and Training Program # 419

Direct all replies to:

Dannetta Payne
Contract Compliance Monitor
1717 Taylor Avenue
Racine WI 53403
262.638.6671

#### SEALED PROPOSALS MUST BE RECEIVED NO LATER THAN:

Wednesday, October 6, 2021 at 4 pm

At the Racine County Human Services Department

1717 Taylor Avenue – ONE North Receptionist

Racine WI 53403

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# Racine County Human Services Request for Proposal: Foster Care Treatment Services and Training Program #419

#### **Section I. Specifications**

#### 1. Introduction and Objectives:

The Provider will provide comprehensive foster parent training and treatment services to children who are or have been in an out-of-home placement. The program constitutes three key components: Foster Home Training, Level 3 Foster Home Treatment, and Supportive Services.

#### 2. Scope of Services:

#### **Foster Home Training**

The Foster Care Training Program is a comprehensive program designed to educate all licensed foster parents on relevant social welfare issues and social system practices. The program utilizes innovative and effective strategies to train all foster parents. Educational opportunities include a full range of courses on all aspects of foster care and parenting. Local experts are solicited from agencies and organizations to present material to foster parents. Information is presented in a comprehensive manner. Group participation and interaction is encouraged through role-play and teaching exercises. Foster parents with particular experiences are frequently matched with expert presenters. This collaborative training method not only educates foster parents, it builds peer support and assists foster parents with community networking enabling them to fulfill their foster children's individual needs.

The training program is designed to meet the needs of all licensed foster parents, veterans, new recruits and those who wish to provide a specific foster care service (i.e., drug-affected children, teenage mothers). The training program is culturally sensitive and designed to meet the training needs of foster parents of all races, religions and backgrounds.

The training program services include orientation training (PRE-PLACEMENT & FOUNDATIONS curriculum) and elective course training. The PRE-PLACEMENT & FOUNDATIONS training is offered a minimum of five times annually at varied times, days and locations. The elective training is offered at least three times monthly during the school year and once monthly during the summer months. The training program also solicits presenters, arranges and prepares training locations, organizes handouts, promotes the training sessions and networks with the community to co-sponsor and/or promote other local training opportunities. Other program services include collecting attendance records for each individual foster parent and providing records to RCHSD for monitoring, training staff participation in foster parent meetings and monthly agency meetings.

The foster parent trainer will work with the foster parents to develop peer support networks and alert foster parents to any Wisconsin Foster Parent Association, as well as The Coalition for

Children, Youth and Families, and community events. <u>A minimum of 20 hours per week, including prep and travel time, is to be devoted to foster parent training</u>.

Specific services and methods of the training program are as follows:

#### Pre-Placement, Foundation & Kinship Training

It is important to give new foster parents a good foundation from the start to help them prepare for the more difficult behaviors and issues our foster children face today. Racine County uses the PRE-PLACEMENT & FOUNDATIONS training curriculum. The PRE-PLACEMENT & FOUNDATIONS training functions as an educational and social opportunity for prospective foster parents as well as newly licensed foster parents. The PRE-PLACEMENT & FOUNDATIONS training generally consists of ten, three hour sessions and involves activities, discussions, problem solving, visual aids, brainstorming sessions, videos and real life experiences.

The thirty hour series of sessions is offered at minimum five times per year. At least two sessions annually is available for foster parents on Saturdays. Each series is generally conducted over a 6-8 week period. The foster parent trainer also provides "private tutoring" for foster parents who need to make up missed sessions as approved by the Foster Care Coordinator and Training Supervisor and is available during both daytime and evening hours to meet the needs of the foster parent. Kinship training is tailored to address and meet the needs of relative caregivers and consists of a six hour session offered twice per year.

It is required that each applicant for a foster home/treatment foster home license complete the PRE-PLACEMENT & FOUNDATIONS training before they are eligible for a child placement.

Pre-Placement, Foundations and Kinship training sessions are taught by agency staff, the foster parent trainer, foster parents and professionals.

The Pre-Placement & Foundations training curriculum is as follows:

Pre Placement Training: Overview and Expectations of Foster Care and Foster Parents

Module 1: Partners in Permanency Module 1b: Partners in Permanency

Module 2: Cultural Dynamics

Module 3: Maintaining Family Connections Module 4a: Dynamics of Abuse and Neglect Module 4b: Abuse and Neglect Continued

Module 5: Impact of Trauma

Module 6: Attachment

Module 7: Separation and Placement

Module 8: Guidance and Positive Discipline

Module 9: Effects of Fostering

Module 9b: Foster Parent Panel and Discussion

#### **Elective Course Training**

The foster parent trainer, along with professionals and foster parents, presents elective training sessions throughout the year. The elective training sessions are based on current issues as well as issues specific to age groups or foster care case situations. The foster parent trainer works in

close collaboration with Treatment Foster Care staff to identify specific training needs for individuals as well as necessary group training sessions.

All foster and treatment foster parents are re-licensed every 2 years. All licensed foster parents that have completed PRE-PLACEMENT & FOUNDATIONS are required to complete an additional 10 credits of elective training before their first re-licensing. Licensed treatment foster parents that have completed PRE-PLACEMENT & FOUNDATIONS are required to complete an additional 18 credits of elective training in the second 12 month period following licensure and 18 hours of training in every subsequent 12 month period. The foster parent trainer offers at least three elective training sessions per month. Elective training sessions are offered at various locations, times and days of the week. In addition, the foster parent trainer has training material (books, periodicals, video and audio tapes, self-tests and internet curriculum) available to foster parents who choose to earn elective credits at home. If any training is available online, the links to that training will be made available on the RCHSD website.

#### Examples of elective topics are as follows:

Teen Development Allegations against Foster Parents

In Depth Look at Substance Abuse

Effects of Abuse on Development

Juvenile Delinguency: Legal Issues Needs & Behaviors of Abused Children

Sexuality of Adolescents Foster Parent Self Assessment & Goal Setting

Biological Parents & Substance Abuse Legal Aspects of Abuse

CPR Training Preparing Your Children for Foster Care

Suicide Prevention Communication Techniques

Sexually Transmitted Diseases

**Behavior Management** 

Attention Deficit Hyperactive Disorder Dealing With Birth Parents

Non-Punitive Discipline Techniques

First Aid Training

**De-escalation Techniques** 

Summer Time Activities for Kids

Attachment Disorder Foster Parent Burn Out

Preparing Your Foster Child for Independent Living Mental Health and Related Behaviors

**Primary Families Shared Parenting** 

Teenage Development Understanding the I.E.P. Process

Working with High Risk Youth Preparing for Independent Nutrition

**Living Victimization Issues** 

Separation and Loss Procedures to be Followed in Case of Emergency

Effective Advocacy within Educational/Health Systems Providing Foster Care for a Diabetic Child

Gang Awareness Boundaries and Expectations

Foster Parent Self Assessment and Goal Setting Confidentiality

Resource and Referral Information for Teen Parents Self-harm and Mutilation

Team Building Working with Oppositional Youth

The Treatment Foster Care Training may also include, but is not limited to:

#### Required Training - 16 hours:

Working with the Biological Family	4 hours
Boundaries and Expectations	2 hours
Communications Techniques	2 hours
Behavior Management Techniques	2 hours
Stress Management	2 hours
Separation/Bonding	2 hours
De-escalation Techniques/Anger Management	2 hours

<u>Teenage Parent and Child Homes</u>: Network treatment foster parents who elect to work with teenage parents and their children will model and teach parenting skills, offer instruction in budgeting and household organization and document the teenage parent's performance in each of these areas. These foster parents collaborate with physicians, provider agencies and schools to provide quality care for the teenage parent and her child. They are required to provide transportation to doctors, childcare providers and school/work when necessary.

#### Required Training - 16 hours:

Pre-natal Care	2 hours
Resource and Referral Training	2 hours
Infant Stimulation and Development	2 hours
Money Management	2 hours
Separation Anxiety	2 hours
Child and Home Safety	2 hours
Nutrition	2 hours
Conflict in Parenting Issues & Beliefs	2 hours

Homes for Difficult to Place Adolescents: Network treatment foster parents who specialize in working with difficult to place adolescents will provide structure, stability and consistency for severely troubled youth and their families. The treatment foster parents help the youth develop positive social and decision-making skills and help them to accept responsibility for their own actions. Youth who are in need of this specialized foster care will present with a variety of dysfunctional behaviors. These foster parents are required to work closely with the RCHSD case manager, counselors, therapists and youth program staff. Additional time is required for school and court.

#### Required Training - 16 hours:

Working with Oppositional Youth	2 hours
Communication/Motivation	2 hours
De-escalation Techniques	2 hours
Sexuality Issues of Adolescents	2 hours
Biological Parents	2 hours
Suicide and Teenage Depression	2 hours
Substance Abuse and Recovery	2 hours

Sexually Transmitted Diseases and AIDS 2 hours

<u>Homes for Victims of Sexual Abuse</u>: Network treatment foster parents who elect to specialize in working with youthful victims of sexual abuse will provide care for children and adolescents who have been sexually abused and/or who have sexualized behaviors.

Treatment foster parents will have the ability to talk openly about sexual issues, provide much needed emotional support, assist the youth through typically traumatic court procedure and provide a safe and supportive environment where the youth are able to stabilize and begin the process of recovery. The treatment foster parent should understand the connection between the individual's acting out behaviors and the abuse he/she has endured. Since sexual abuse victims are at a greater risk of sexually abusing others, treatment foster parents are expected to provide increased supervision of the sexually abused child. Appearance at designated court proceedings, sexual abuse exams and counseling programs are required as well.

#### Required Training - 16 hours:

Effects of Abuse on Development and Behavior
Protecting the Child/Youth and Your Family
Legal Aspects of Abuse and the Abuser
Sexually Transmitted Diseases and AIDS
Communication Techniques
Working with the Biological Family
De-Escalation Techniques and Anger Management
2 hours
2 hours

Homes for Difficult to Place Children (i.e., ADHD): Network treatment foster parents trained to work with difficult to place children will be able to display patience and provide structure and consistency necessary to effectively monitor children and youth who suffer from childhood disorders such as ADD, ADHD, Learning Disabilities, etc. The treatment foster parents are required to work cooperatively with special education staff, M-Teams as well as therapists and physicians.

#### Required Training - 8 hours:

Education about ADHD, ADD, Learning Disabilities	2 hours
Causes and Effects	
Daily Living with Affected Youth & the Interplay	2 hours
With Non-Affected Youth	
Working with Schools (M-Teams and the IEP Process)	2 hours
Nutrition	2 hours

#### Special Training/Community Networking

In addition to the elective training offered through the training program, the foster parent trainer continually networks within the community. Opportunities are sought to co-sponsor community training events, raising public awareness and assisting with recruitment. The foster parent trainer also promotes relevant community training events. If approved by the foster parent trainer, foster parents will receive training credit for attending community sponsored training events.

#### Training Calendar

The foster parent trainer solicits information from staff and foster parents and publishes a quarterly training calendar that is distributed to all foster parents with the foster parent newsletter. The calendar allows foster parents to pre-plan their training attendance, ensuring that their annual training obligation is met. The training calendar also allows foster parents to target their training so that it closely applies to the foster children in their care or their preferred area of care. Publication of the quarterly training calendar will not preclude the training provider from offering additional trainings as necessary throughout the year.

#### **Training Locations**

Training locations are selected so that they are convenient for Racine foster parents including those who live in the western portion of the county. The foster parent trainer secures training locations, prepares and cleans up training sites. If equipment is required for training, the trainer will arrange with the IS Department and other appropriate staff for necessary set-up and materials.

#### **Training Presenters**

The foster parent trainer contacts local professionals, organizations and agencies to solicit volunteers to present information to foster parents in their areas of expertise. The foster parent trainer meets with the presenters prior to the training session to discuss the training content and the training method and to compile pertinent handouts for the foster parents. Foster parents serving as co-presenters also meet with the presenter prior to the training. The foster parent trainer sends confirmation and thank you letters to all presenters.

#### Promotion

The foster parent trainer works with the foster care unit and HSD Case Managers to ensure that upcoming trainings are promoted regularly through flyers, phone calls and personal visits with foster parents.

#### Foster Parent Attendance/Records

The training provider will collect attendance records for each foster parent and provide to RCHSD for attendance tracking. RCHSD then sends notice to those foster parents whose training attendance is below agency expectations.

#### **Training Administrative Functions**

The Provider is responsible for ongoing program planning, development, evaluation, staff supervision and shall work in close cooperation with RCHSD staff regarding current foster parent training needs.

#### **REPORTING REQUIREMENTS:**

Quarterly reports listing training participants by category, i.e., PACE training, core course training, elective course training and other training, specifying the number of hours required for each participant and the number of hours completed must be provided to the Racine County

Human Services Department (RCHSD) Coordinator of Contract Services and Evaluation. Foster Parent satisfaction surveys will be returned to the RCHSD Coordinator of Contract Services upon completion.

Client demographics must be tracked using the database provided by RCHSD. Demographics to be tracked include race, ethnicity, gender, age, the referral, start and end dates, census tracking, zip code and the marital status of the head of household as well as eWiSACWIS individual and family identifiers. This report should also include the total served in the program to date.

Quarterly Evaluation Outcome and Demographic Reports reflecting the aforementioned criteria must be provided no later than 4/15/22, 7/15/22 and 10/15/22 to the Youth & Family Division Manager and Racine County HSD Contract Compliance Monitor.

Annual Evaluation Outcome and Demographic Reports must be submitted to the Youth & Family Division Manager and Racine County HSD Contract Compliance Monitor by 2/1/23.

#### **Level 3 Foster Home Treatment**

The Racine County Human Services Department (RCHSD) Level 3 Foster Care Program shall always remain in compliance with Wis. Admin Code DCF 56. The following program description is provided as a supplement to DCF 56.

The RCHSD Level 3 Foster Care Program is a foster care service located within Racine County for youth who are considered at risk for medium to long term placement outside of their natural home and/or community. These include:

- Youth who are on a court-ordered stay of placement to one of the state juvenile correctional facilities;
- Youth who are returning to the community from a correctional placement where alternate care is a designated condition of release;
- Youth who because of persistent treatment needs have been identified for placement in an alternate care facility (CCI, Group Care, out-of-county Level 3 foster care);
- Youth returning to the community from an alternate care setting where a direct release to the natural home is precluded by significant levels of dysfunction in the family of origin;
- Youth whose family of origin is considered dysfunctional to the extent placement outside of the natural home is deemed to be in the best interest of the child;
- Youth returning to the community from either a juvenile correctional facility or child caring institution who require a transitional setting in the community to allow additional time to prepare for reintegration.

In **Level 3 Foster Care**, the population served is defined as: any Racine County youth who has been determined to be high risk/special needs. The GOAL of Level 3 foster care is to provide intensive, <u>short-term</u> (3-4 months), in-home therapy which will enable a youth to safely remain

in a community setting or return to his/her family of origin. These services prevent the youth's placement in a more restrictive setting, such as a CCI or residential care. In Level 3 foster care, the Level 3 Foster Care Provider is responsible for the <a href="Ireatment Service"><u>Treatment Service</u></a>
<a href="Delivery">Delivery</a> duties. RCHSD staff attend monthly staffing meetings and are actively involved in the development and monitoring of the placement plan.

#### **Level 3 Treatment Foster Home Service Delivery**

Program Components: The following program components would comprise the majority of services offered to the youth and families by the Treatment Social Worker assigned to the Level 3 foster care home.

Direct services provided to the home include, at minimum, the following components:

Referral & Intake: All referrals to the Racine County Level 3 Foster Home Treatment come through RCHSD. Initial contact with the Level 3 foster parent by the treatment worker shall occur within 24 business hours of placement. The initial meeting or face-to-face contact between the Level 3 foster child, foster parent and treatment worker will occur within 3 business days of placement. The Treatment Social Worker will utilize Motivational Interviewing in their interaction with caregivers throughout the duration of their involvement. The practice of motivational interviewing may be particularly useful in getting caregivers to recognize the potential benefits of actively participating in the case. Motivational interviewing helps an individual see the possibilities for— and merit in—positive change and then encourages and supports them in this effort. The practice requires the Treatment Social Worker to listen empathetically and build trust with the caregiver and child before pushing for change. If the Treatment Social Worker neglects to do this, a caregiver may resist change and put children at further risk.

<u>Treatment Team & Treatment Planning</u>: The Treatment Social Worker will ensure the establishment of a treatment team. The treatment team shall consist of the child, the child's parent or legal guardian, the foster parent, and the Racine County HSD Youth & Family Division Case Manager. The treatment team may include other professionals or significant individuals in a child's life. The Treatment Social Worker will work with the family, to the extend possible, on the establishment of the team and make efforts to have a well-balanced number of formal and informal supports and hold a team meeting within two weeks from the referral. Subsequent team meetings are determined by the Treatment Plan and are ideally held every other week.

In join effort with the treatment team, the Treatment Social Worker shall develop a written treatment plan within 30 days after the child's placement in a level 3 foster home. The treatment plan shall include all of the following:

- Supervision and Safety
- Health, emotional, and behavioral stability
- Daily living and community integration
- Education
- Communication Skills

- Legal Status, including any permanency issues
- Regular, ongoing opportunities to engage in age or developmentally appropriate extracurricular, enrichment, cultural, and social activities under s. DCF 56.09(2m).
- Plan for crisis, if needed
- Skill development needs for caregiver(s)

The Treatment Social Worker shall provide copies of the treatment plan to all treatment team members, including the child if the child is more than 12 years old, as allowed by law.

In joint effort with the treatment team, the Treatment Social Worker shall:

- Implement and support the treatment plan.
- Meet monthly, at minimum, to formally review the treatment plan, share information and exchange ideas and opinions.
- Monitor and evaluate the progress or the treatment plan and the continued appropriateness and effectiveness of services and supports and placement of the child.
- Make treatment plan revisions and adjustments as necessary.
- Ensure revisions and adjustments are in writing.
- Design and implement new treatment strategies as needed.
- Develop an aftercare plan for a child that ensures continuity in managing a child's needs after the child's placement ends.

The treatment team model will use a child centered, family focused approach in working with families. This approach is based on the Family Teaming Model which incorporates the following goals:

- Identify the unique strengths of each child and family and create an individualized plan that will best meet their needs while promoting independence and family choice;
- Ensure child and family access to care and services that are individualized, strength-based, culturally sensitive and needs-driven;
- Join with all community and system partners to create opportunities for positive programmatic and systemic change;
- Assess and monitor outcomes and implement change.

In the treatment team model, this approach includes the following:

- Consider the family as a unit;
- Focuses on family preservation unless child safety cannot be assured;
- Is community and home-based;
- Is predicated on a close working partnership with the family, and caregivers and commits to empowering families, instilling hope and helping families to set and achieve their own priorities and goals consistent with assuring the safety of their children.

The treatment team model empowers families every day through developing family teams, facilitating the creation of solid treatment plans, identifying and enhancing natural supports, and brokering the selection of quality service providers. Family Teaming is a complex, often challenging role that requires successful communication with a variety of people and systems.

Individual Counseling: Counseling frequency will be determined by the Treatment Team and Treatment Plan. Individual counseling is provided to each of the youth placed in a Level 3 foster home, either by the Treatment Social Workers or by outside therapists. Treatment focuses on problem areas identified by the RCHSD Youth & Family Case Manager, the child, his/her family, the Level 3 foster parent and the Treatment Social Worker. If counseling is provided by the Treatment Social Worker, an individual counseling treatment plan will be developed (and reviewed) in conjunction with the Treatment Plan. Treatment progress is monitored through the individual sessions, parental reports, foster parent updates, report of significant others and progress reports from school and/or other agencies involved with the youth.

<u>Minimum Contacts</u>: There will be a minimum of one face-to-face contact every other week by the Treatment Social Worker to each child placed in a Level 3 foster home. This frequency of contact for all children in Level 3 Foster Care will be adjusted by the treatment team depending upon the child's needs.

<u>Foster Family/Household Problem Solving Meetings</u>: The Treatment Social Worker will contact the foster parents no less frequently than twice a month with at least one face-to-face contact in the Level 3 foster home. The Treatment Social Worker meets with the foster family and child to review progress, set short term goals, resolve problems and address concerns that may have developed during the course of "day-to-day" living. These regularly scheduled meetings are intended to improve communication between the child, his/her birth parents and the foster family.

<u>Family of Origin Counseling</u>: Family of origin counseling focuses on helping the youth, his/her family and significant others address those family related issues which led to the individual's removal from the natural home. Family therapy will be offered by the Treatment social worker or by an outside agency if the family has an established relationship. The frequency of family therapy will be determined by the Treatment Team and/or the treating professional. It may occur as frequently as once a week or once a month. It is expected that in many instances other family members will have issues of their own (i.e., AODA, COA, marital/relationship problems, etc.) that will be addressed during the course of family therapy as well. As discharge nears, the treatment social worker reviews the client's home adjustment as an additional indicator of their readiness to return to the natural home.

<u>Crisis Intervention Services</u>: The Treatment Social Worker will respond to crisis situations that occur in the Level 3 foster home. Emphasis is placed on responding to those crises that jeopardize the child's placement and/or significantly impede the child/family's treatment progress. The Treatment Social Worker will be available to the child and caregivers during evenings, weekends, and holidays.

<u>Liaison Services</u>: The Treatment Social Worker is responsible for maintaining contact with the Racine County Human Services Department (RCHSD) on a regular basis and the RCHSD case manager promptly if any significant events relating to a youth, his/her placement, and/or his/her natural family (e.g., emergency room treatment or hospitalization, alcohol or other drug use, police involvement, runaway, severe depression/suicide ideation, etc.). Additionally, the Treatment Social Worker maintains regular contact with school officials, employers, treatment providers and other individuals/agencies with whom a child and his/her family interacts to check on school/work attendance, participation in treatment, etc. and to consult with them about problems or concerns.

<u>Permanency Planning</u>: The Treatment Social Worker is expected to actively participate in the Permanency Planning process, work cooperatively with the birth parents and foster parents and act in partnership with the Racine County Human Services Department and other provider agencies to reunite the youth with his/her family of origin.

<u>Records:</u> In addition to Provider's internal record keeping, Provider will maintain records reflecting the date and time and the length of time for each treatment visit, the date of first and subsequently updated treatment plan, demographics of children and families served, and results of Client Satisfaction surveys.

#### **Supportive Services**

Supportive Services focus on supporting placement of children in a Level 2 Foster Home, supporting placement of children with relatives, and supporting reunification of children with parents. Services are intended to be intensive and short-term with the goal to create stability and safe functioning. Services and support are provided through the utilization of the following:

<u>Referral & Intake:</u> All referrals to Supportive Services come through Racine County Human Services Department upon a child's placement into one of the following situations:

- Level 2 Foster Home following their placement in a higher level of care.
- Relative following their placement in a foster home.
- Parent following their placement in a foster home.

Supportive Services prevent a child's placement in a more restrictive setting such as a Level 3 foster home, group home, or Residential Care Center for Children and Youth (RCCCY).

An initial staffing will occur within 48 hours following the referral. The initial staffing will occur between the Racine County Youth & Family Division Case Manager, the Case Manager's supervisor, and the assigned Treatment Social Worker. The purpose of this staffing is to review the case plan and other pertinent case information and to determine the frequency of family contact.

The Treatment Social Worker will conduct an intake interview with the assigned caregiver and child(ren) and hold an initial face-to-face meeting within 3 business days of referral. The Treatment Social Worker will utilize Motivational Interviewing in their interaction with caregivers throughout the duration of their involvement. The practice of motivational interviewing may be particularly useful in getting caregivers to recognize the potential benefits of actively participating in the case. Motivational interviewing helps an individual see the possibilities for— and merit in—positive change and then encourages and supports them in this effort. The practice requires the Treatment Social Worker to listen empathetically and build trust with the caregiver and child before pushing for change. If the Treatment Social Worker neglects to do this, a caregiver may resist change and put children at further risk.

<u>Treatment:</u> The Treatment Social Worker will develop a treatment plan for each family/child referred within 30 days. The treatment plan requires input from the Youth & Family Division Case Manager, Treatment Social Worker, the caregiver, the child, birth family, and formal service providers. The treatment plan will include the following:

- Supervision and Safety
- Health, emotional, and behavioral stability
- Daily living and community integration
- Education
- Communication Skills
- Legal Status, including any permanency issues
- Regular, ongoing opportunities to engage in age or developmentally appropriate extracurricular, enrichment, cultural, and social activities under s. DCF 56.09(2m).
- · Plan for crisis, if needed
- Skill development needs for caregiver(s)

The Treatment Plan will be reviewed at each team meeting and at a minimum of once per month. Treatment progress is monitored through face-to-face contacts with children and caregivers and reports from collateral contacts such as family members, schools, and other agencies involved with the child and family. Face to Face contact frequency with the child, family, and caregiver(s) should be based on the treatment plan and occur at a minimum of every other week. The Treatment Social Worker assigned to each of the homes meets with the family and youth to review client progress, set short term goals, resolve problems and address concerns that may have developed during the course of "day-to-day" living.

<u>Linkage & Support:</u> Supportive Services seek to support and strengthen families by building upon the principles of family-centered practice. These principles include focusing on families' strengths, engaging families in planning and decision-making, and leveraging community-based services and supports on behalf of families. Treatment Social Workers will be knowledgeable regarding community services and will link families to services in the community that are identified as a need.

<u>Identification & Strengthening of Family Supports:</u> Supportive Services seek to maximize families' informal support resources. Informal support facilitates children both returning to the home and remaining in home, as families rely on outside help to strengthen the family unit and

prevent relapses. Informal support can also help the family unit during moments of stress and anxiety, facilitate behavior change and prevent abuse and neglect in the family system.

<u>Trauma-informed Approach:</u> According to the Centers for Disease Control, childhood experiences impact adult actions and choices by affecting brain development. Adverse childhood experiences (ACEs) can impair social, emotional and cognitive development, which increases risks for poor physical, mental and behavioral health risk factors and ultimately leads to increased disease and premature death. These experiences, such as child abuse and neglect, domestic violence, household substance abuse and crime have a profound impact on how young children develop and have lasting impacts well into adulthood. Parents who have experienced ACEs as they were growing up are more likely to have difficulties that become ACEs for their children. This includes depression, suicide risk, alcohol and drug abuse, and unhealthy coping behaviors.

Supportive Services utilizes a trauma-informed approach by engaging parents with histories of trauma and recognizes the presence of trauma symptoms and the role trauma has played in their lives. Treatment Social Workers will provide parents with information regarding ACEs and conduct an ACEs survey with parents to determine their ACE score. This survey will aid both parents and workers in decision-making as well as identifying and understanding services and supports that parents may need.

<u>Family Team Meetings:</u> Supportive Services uses a child centered, family focused approach in working with families. This approach is based on the Family Teaming Model which incorporates the following goals:

- Identify the unique strengths of each child and family and create an individualized plan that will best meet their needs while promoting independence and family choice;
- Ensure child and family access to care and services that are individualized, strength-based, culturally sensitive and needs-driven;
- Join with all community and system partners to create opportunities for positive programmatic and systemic change;
- Assess and monitor outcomes and implement change.

In Supportive services, this approach includes the following:

- 1. Consider the family as a unit;
- 2. Focuses on family preservation unless child safety cannot be assured;
- 3. Is community and home-based;
- Is predicated on a close working partnership with the family, and caregivers and commits to empowering families, instilling hope and helping families to set and achieve their own priorities and goals consistent with assuring the safety of their children.

The Family Teaming model empowers families every day through developing family teams, facilitating the creation of solid treatment plans, identifying and enhancing natural supports,

and brokering the selection of quality service providers. Family Teaming is a complex, often challenging role that requires successful communication with a variety of people and systems.

The Treatment Social Worker will, with the family, establish a team comprised of a well-balanced number of formal and informal supports and hold a team meeting within two weeks from the referral. Subsequent team meetings are determined by the Treatment Plan and are ideally held every other week.

If establishing a team is not possible, the Treatment Social Worker will work with the family to identify and establish supports in the community (church, school, neighbor, relatives, landlord, etc.).

<u>Crisis Intervention Services</u>: The Treatment Social Worker will respond to crisis situations that occur in the home. Emphasis is placed on responding to those crises that jeopardize the child's placement, return to out-of-home care and/or significantly impede child/family treatment progress. The Treatment Social Worker will be available to the child and their families during evenings, weekends, and holidays.

<u>Liaison Services</u>: The Treatment Social Worker is responsible for maintaining contact with the Racine County Human Services Department (RCHSD) on a regular basis and the RCHSD case manager promptly if any significant events relating to a youth, his/her placement, and/or his/her natural family (e.g., emergency room treatment or hospitalization, alcohol or other drug use, police involvement, runaway, severe depression/suicide ideation, etc.). Additionally, the Treatment Social Worker maintains regular contact with school officials, employers, treatment providers and other individuals/agencies with whom a child and his/her family interacts to check on school/work attendance, participation in treatment, etc. and to consult with them about problems or concerns.

#### 3. Successful Proposal Requirements:

- **3.1** Demonstrate competence in the industry and provide any experience serving similar populations
- **3.2** Provide an agency description to include:
  - 3.2.1 Years in operation, agency growth, and historical milestones
  - 3.2.2 Primary headquarters and areas served
  - 3.2.3 Mission and vision statements
  - 3.2.4 Areas of specialty
  - 3.2.5 Organizational chart
  - 3.2.6 Employee screening, recruitment and training process
  - 3.2.7 Scheduling process and guarantee of coverage
  - 3.2.8 Any other pertinent agency specifics that would provide the evaluation committee with a sense how your company operates

#### 4. Evaluation Outcomes:

- **4.1** 100% of all Pre-Placement, Foundations, Kinship and Elective Training classes will be offered annually.
- **4.2** 100% of all Level 3 foster parents will be scheduled for or receive training within 30 days of

- referral for training.
- **4.3** 85% of completed satisfaction surveys will indicate the foster parent feels his/her training needs have been satisfactorily addressed.
- **4.4** 100% of Level 3 foster children and foster parents will have a face-to-face visit within 3 business days of placement.
- **4.5** 100% of children will have a designated treatment plan within 30 days of placement.
- **4.6** 100% of children will not need a higher level of need placement.
- **4.7** 100% of families will participate in Family Team Meetings during Aftercare.
- **4.8** 80% of children will be successfully maintained in a single out-of-home care placement prior to reunification.
- **4.9** 100% of children in Supportive Services who are placed in-home will not re-enter out-of-home care

An Evaluation Outcome Report must be submitted to the Youth & Family Division Manager and Racine County HSD Contract Compliance Monitor by 2/1/23.

Quarterly Evaluation Outcome Reports reflecting the aforementioned evaluation criteria must be provided no later than 4/30/22, 7/31/22 and 10/31/22 to the Youth & Family Division Manager and Racine County HSD Contract Compliance Monitor.

An Evaluation Outcome Report must be submitted to the Youth & Family Division Manager and Racine County HSD Contract Compliance Monitor by 2/1/23.

#### 5. Contract Period:

Contract will commence January 1, 2022, upon acceptance of the terms described and execution of the contract by both parties. The initial contract period shall continue in effect for one year. Thereafter, it may renew for two additional one year periods at Purchaser's discretion based on Provider performance and funding available.

#### 6. <u>Cost:</u>

Cost listed by proposer must be complete and inclusive of all charges at the time of submission. Proposer certifies that prices, terms and conditions in the proposal will be firm for acceptance for a period of ninety (90) days from the date of opening unless otherwise stated by Racine County. Proposal may not be withdrawn before the expiration of ninety (90) days. Prices shall be firm with no escalator clauses unless specified by Racine County. Proposals may be withdrawn after ninety (90) days only upon written notification to Racine County.

#### 7. Contract:

The contract for this project will consist of this Request for Proposals document, the specification documents and any associated exhibits or documents, the proposer's response with all required forms, addenda, any negotiated terms and conditions and a standard Racine County contract.

#### 8. Calendar of Events:

This calendar is subject to change at the sole discretion of Racine County. All attempts will be made to adhere to this calendar however circumstances may require modification of dates and/or times.

Event	Date
RFP issued, posted on website and newspaper	9/10/21
Written questions/requests for clarification due to Racine County	9/17/21 by 4 pm. Questions submitted later will not be considered.
Racine County written responses to questions/clarifications posted on website	9/24/21
Proposals due at Racine County, and dropped off at the Three North Receptionist	10/06/21 by 4 pm. Late proposals will not be accepted
Public Opening of Sealed Proposals	10/11/21 at 3 pm Three North Conference Room
Proposal Evaluations Completed by	10/14/21
Face-to-Face interviews scheduled, if needed	TBD, but no later than 10/14/21
Contract Awarded	TBD, but no later than 10/21/21
Contract Start Date	1/1/22

#### 9. Right of Rejection:

Racine County, through its duly authorized agents, reserves the right to reject any or all proposals, any portion of a proposal, waive all technicalities, and to accept the proposal considered most advantageous to Racine County following final negotiations, evaluations and reviews. Racine County does not warrant or guarantee that a contract will be awarded as a result of this Request for Proposals.

#### 10. Instructions to Proposers:

**10.1** Thoroughly examine the scope of work, schedule, instructions and all other Solicitation documents and make all investigations necessary to be familiar with conditions that affect the proposal. No pleas of ignorance by the proposer as a result of failure to investigate or examine conditions or failure to fulfill details of

- the contractual documents will be accepted as a basis for varying the requirements of the County or changing the compensation due.
- **10.2** Racine County contracts are subject to all legal requirements of Racine County, State of Wisconsin or Federal statutes and regulations, as applicable. Laws of the State of Wisconsin apply.
- 10.3 Provide all required information on the forms furnished in this document. Print or type your name and that of your agency on the Proposal Cover Sheet. Do not Include your name or the name of your agency in the body of the proposal! If you obtained this solicitation electronically, you may complete your responses on the electronic forms however a hardcopy of the proposal must be submitted with your signature on the Proposal Cover Sheet. Do not alter the solicitation documents when completing the forms. Submission of the proposal affirms that you did not alter the original documents beyond filling in the required information.
- **10.4** Note that there are two separate packets of documents to complete. One will Contain an original plus four (4) copies of your proposal and the other your original plus four (4) copies of your budget information. When submitting your hardcopy proposals, seal each packet in a separate envelope.
- 10.5 All proposals must be current and final at the time of opening to be considered responsive. No proposal will be accepted for consideration, and no award will be made if, at the time of opening, anything contained therein is contingent upon or subject to any outstanding review, certification or approval by any party that has not been received.
- 10.6 The following chart illustrates the required proposal documents and specifies the minimum content of the proposal sections. Proposals should be organized in tabbed sections following this chart and each point listed below should be addressed in your proposal.

Appendix	Title	Contents
А	Proposal Cover Sheet	Complete this form for each packet of the proposalthe program and the budget
	_	documents
В	Vendor	Complete this form and attach it to the
	Acceptance	proposal.
	Form	
С	Reference Document	On the form included in this packet, list three (3) references who are familiar with your work and your ability to fulfill the requirements of this proposal. Racine County may also consider reference responses from agencies or individuals not listed in your proposal.
		All information provided must be current and correct. Racine County will not attempt to

		search for current information that is not
		provided.
D	Agency	Describe your agency and how your mission
	Narrative	relates to the need listed in the RFP.
E	Program	Provide detailed information in response to
	Criteria	each specific criterion listed.
F	Past	Provide any past experience you have with
	Performance	Racine County.
		In a separate sealed envelope:
G	Budget	Provide a written description of the costs
	Worksheet	requested.

#### 11. Submission of Proposals:

Submit one original master copy (so marked) and four photocopies (so marked) of your proposal. On the front of the envelope containing your proposal and copies, indicate the following:

Name & Address of Bidder
Due Date of Bid
Proposal Number & Title

All proposals must be manually signed by an authorized official of the agency.

Telegraphic, fax, email and on-line responses WILL NOT BE ACCEPTED. The original, signed proposal must be delivered to the address indicated below:

Dannetta Payne
Contract Compliance Monitor
Racine County Human Services Department
1717 Taylor Avenue
Racine WI 53403
HSDcontracts@racinecounty.com

Proposals can also be dropped off at the THREE NORTH Receptionist at the Racine County Human Services Department between 9 am and 4 pm Monday through Friday. Late proposals will not be accepted and will be returned unopened.

#### 12. Contact Person:

- 14.1 The Racine County Human Services <u>Contract and Compliance Monitor</u> will act as the County representative in the issuance and administration of this RFP and contract, and shall issue and receive all documents, notices and correspondence pertaining to this RFP. Such documents, notices, and correspondence not issued by or received by the Contract Compliance Monitor shall be null and void.
- **14.2** Questions related to this Request for Proposal shall be delivered in writing (email,

- postal delivery or hand delivered) to the Contract Compliance Monitor. **Final date for questions is listed in the Calendar of Events.** No questions will be accepted over the phone and no other Racine County representative is authorized to interpret any portion of this RFP.
- 14.3 All questions received by the Contract and Compliance Monitor will be researched and responded to on the date listed in the Calendar of Events and posted on the Racine County Human Services website which can be accessed by the following link:

#### http://racinecounty.com/government/human-services/contracts-and-budget

No verbal or written information, which is obtained other than through this Request for Proposals or its addenda, shall be binding upon Racine County. Proposers are expected to raise any questions, exceptions or additions they have concerning this document as soon as possible during the RFP process.

#### 13. <u>Confidentiality/Non-Disclosure:</u>

- **13.1** It is the intent of the County that all proposals received will remain sealed and confidential until reviewed by the Proposal Evaluating Committee.
- **13.2** Once the process is complete, no information submitted as part of this RFP process shall be considered proprietary or confidential.
- 13.3 By submitting a proposal, vendors acknowledge that the County may be required under the law to make its records available for public inspection at any time during this RFP process. All vendors acknowledge and agree that the County will have no obligation or any liability to the vendor if the County must disclose these materials.

#### 14. Errors or Omissions:

- **14.1** If a vendor discovers any significant ambiguity, error, conflict, discrepancy, omission or other deficiency in this bid, the vendor should immediately notify the above-named individual of such error and request modification or clarification of the RFP document.
- **14.2** Racine County reserves the right to permit cure of, or waive as an informality, any irregularities or technicalities contained in any proposal submitted, at the sole discretion of Racine County provided such waiver does not substantially change the offer or provide a competitive advantage to any other vendor. Contracts will be awarded in the best interests of Racine County.

#### 15. Addenda:

Changes to this RFP will be made only by formal, written addendum issued by Racine County's Contract Compliance Monitor and posted on the Racine County Human Services

Website. All addenda issued as part of this RFP shall become part of the specifications of this RFP and will be made part of the contract. It is the vendor's responsibility to check and assure receipt of all addenda.

#### 16. RFP Evaluation Process:

- **18.1** Racine County will receive proposals from interested vendors having relevant experience, resources and qualifications in the proposed scope of work. Proposals for this project must contain evidence of the vendor's experience and abilities in the applicable field.
- 18.2 All proposals received will be evaluated by a selection team that consists of Racine County representatives. The team will review and evaluate all detailed proposals submitted and may conduct in-person interviews with proposers if deemed necessary. The selection team will have only the response to this solicitation to review for selection of a finalist. It is therefore important that proposers emphasize specific information considered pertinent to the services provided. Racine County reserves the right to request clarification of any portion of any submittal.
- **18.3** Racine County will be under no requirement to complete the evaluation by any specific date and reserves the right to suspend or postpose the evaluation process should the need arise due to budget constraints, time constraints or other factors as directed by the County. It is anticipated, however, that the review/evaluation process will be completed in a timely manner.
- 18.4 A Proposal Evaluation Committee will be established to review and evaluate all proposals submitted in response to this RFP. The Contract Compliance Monitor will be a non-voting member and, as such, will prepare the proposals for the committee so that no vendor identifying information will be available to the evaluators. The Committee will conduct a preliminary evaluation of all proposals based upon the information provided and other evaluation criteria as set forth in this RFP. The contract will be awarded to the most qualified contractor per the evaluation criteria listed below.

EVALUATION CRITERIA	WEIGHT
Agency Experience and Competency	35%
Proposal Criteria	25%
Overall Cost to the County	40%
Total	100%
Past Performance	15 points maximum
<ul> <li>There is no weight for this category. It allows vendors with a past experience with Racine County the opportunity to be recognized for their</li> </ul>	
contributions.	

- For those vendors with no prior experience, this category will not be calculated in their scoring and therefore will not impact their overall rating in any way.
- This section represents scores obtained from three officials within Racine County who are not part of the evaluation committee. Supporting evidence will be attached to the final scoring sheet.
- **18.5** Refer to the accompanying "Program Criteria" document (Appendix E) for specific information to include in your proposal.

#### 17. Interviews:

If requested, proposers may be required to participate in an interview at the site of the proposed program or in the offices of the Racine County Human Services Department. Proposers should be prepared to discuss and substantiate any of the areas of the proposal submitted, as well as its qualifications to furnish the specified program. The interviews will be scored by the Evaluation Committee.

#### 18. RFP Preparation Expense

Racine County shall not be liable for any expense incurred in replying to any request for proposal or invitation to bid.

#### 19. County RFP Notice of Rights:

Racine County reserves the following rights to:

- 19.1 Conduct pre-award discussion and/or pre-award/contract negotiations with any or all responsive and responsible proposers who submit proposals determined to be reasonably acceptable of being selected for award; conduct personal interviews or require presentations of any or all proposers prior to selection; and make investigations of the qualifications of proposers as it deems appropriate, including but not limited to a background investigation conducted by the County or its agents.
- **19.2** Request that proposer(s) modify its proposal to more fully meet the needs of the County or to furnish additional information as the County may reasonably require.
- **19.3** Accord fair and equal treatment with respect to any opportunity for discussions and revisions of proposals. Such revisions may be permitted after submission of proposals and prior to award.
- **19.4** Process the selection of the successful proposer without further discussion.
- **19.5** Request Best and Final Offers from any or all proposers at the sole discretion of the County.

#### 20. <u>Indemnity and Insurance Requirements:</u>

**20.1** Upon execution of a contract, contractor agrees to indemnify, hold harmless and defend Racine County, its officers, agents and employees from all

liability including claims, demands, losses, costs, damages and expenses of every kind and description or damage to persons or property arising out of or in connection with or occurring during the course of this agreement where such liability is founded upon or occurring out of the acts or omissions of the contractor, its agents or employees.

- 20.2 Contractor agrees to protect itself and Racine County under the Indemnity
  Agreement set forth in the above paragraph. Contractor will at all times during the
  term of this contract keep in force and effect commercial general liability,
  professional liability, automobile liability, worker's compensation insurance
  policies issued by a company or companies rated A-VII or better by AM Best and
  authorized to do business in the State of Wisconsin with the following minimum
  limits of coverage:
- 20.3 General Liability
  - 20.3.1 \$1,000,000 each occurrence
  - 20.3.2 \$1,000,000 personal and advertising injury
  - 20.3.3 \$1,000,000 general aggregate
  - 20.3.4 \$1,000,000 products and completed operations
  - 20.3.5 There shall be no exclusion for abuse or molestation
- 20.4 Auto Liability Insurance
  - 20.4.1 \$1,000,0000 Combined Single Limit
- 20.5 Umbrella Liability Insurance on a following form basis
  - 20.5.1 \$4,000,000 each occurrence
  - 20.5.2 \$4,000,000 aggregate
    - 20.5.2.1 Any combination of underlying coverage and umbrella equaling \$5,000,000 shall be acceptable
    - 20.5.2.2 There shall be no exclusion for abuse or molestation
- 20.6 Workers Compensation Statutory Limits plus:
  - 20.6.1 \$100,000 E.L. Each Accident
  - 20.6.2 \$100,000 E.L. Disease Each Employee
  - 20.6.3 \$500,000 E.L. Disease Policy Limit
- **20.7** Professional Liability
  - 20.7.1 \$1,000,000 each occurrence
- 20.8 Purchaser, acting at its sole option, may waive any and all insurance requirements. Waiver is not effective unless in writing. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be determined solely by Purchaser's risk manager taking into account the nature of the work and other factors relevant to Purchaser's exposure, if any, under this agreement.
- **20.9** Upon execution of a contract and at any other time if requested by Racine County, contractor shall furnish Racine County with written verification of the existence of such insurance.

#### 21. Background Checks:

Upon execution of a contract, contractor will conduct criminal, caregiver background, and driver's license checks through the State of Wisconsin and drug screens on all employees who will provide these services. No employee may serve under this contract without a successful caregiver background check. Documentation of these background checks must be maintained and made available to Racine County Human Services upon request. For existing agency staff, background checks must be current within 90 days.

#### 22. Audit Requirements:

Unless waived by Racine County, contractors must submit an annual audit to Racine County if the total amount of annual funding provided by Racine County (from any and all of its Divisions taken collectively) for all contracts is \$100,000 or more.

#### 23. Racine County Standard Terms and Conditions:

Proposer must agree to comply with the following terms and conditions:

- **23.1** Standard contract language
- **23.2** Certification standards where applicable
- 23.3 Fiscal and program reporting criteria
- **23.4** Allowable Cost Policy
- 23.5 Audit criteria
- **23.6** Policies and procedures as defined in Racine County Human Services Department Contract Administration Manual
- **23.7** Maintain adequate liability coverage
- 23.8 Civil Rights/Affirmative Action Policies
- **23.9** Criminal and caregiver background checks for staff
- **23.10** Drug screening, driver's license checks and reference checks
- 23.11 Fair Labor Standards Act
- **23.12** Recognize that authorization for services is approved by Racine County Human Services Department.
- **23.13** All informational materials (program descriptions, brochures, posters, etc.) must identify it as a RCHSD program through the use of a standardized RCHSD format provided by Racine County.
- **23.14** The program must be identified as a RCHSD program in all public presentations and media contacts/interviews.

# END OF PROPOSAL INSTRUCTIONS— PROCEED TO APPENDICES TO COMPLETE THE PROPOSAL

#### **APPENDIX A**

Proposal Code Letter:
(for Racine County use only)

### Racine County Human Services

### Request for Proposal Cover Sheet

## **Foster Care Treatment Services and Training**RFP #419

Company Name:	
Authorized Signature:	
Authorized Printed Name:	Date Submitted:
NOTE: Complete one Cover Sheet for your Budget Worksheet.	for your proposal and a separate Cover Sheet
Documents Included (check all you	are attaching):
Vendor Acceptance Form	n (Appendix B)
Reference List (Appendix	C)
Agency Narrative (Appen	dix D)
Proposal Criteria (Appen	dix E)
Past Performance (Appe	ndix F)
Budget Worksheet (Appe	endix G)

#### **APPENDIX B**

Proposal Code Letter: \_\_\_\_\_ (for Racine County use only)

### **Vendor Acceptance Form**

Program Name: Foster Care Treatment Services and Training		Training		
Program #:	<u>419</u>	Date of Issue:	September 10, 20	<u>)21</u>
By signing and su	ubmittin	ng this Proposal, I	(0:1)	hereby
carefully prepare County and have County. I have for	ed this p checke ull autho	proposal from the wred the same in detail	(Print Name) d agent of this company, ritten specifications and before submitting said p tatements and submit th	information of Racine proposal to Racine
		-	peen entered into to prevolence in to prevolence in the proposation of	vent competition for said
		=	I descriptive literature at this bid/proposal respo	tached hereto are true and nse.
suspended, prop participation in t department or a written notice to	osed fo his tran gency th the Co	r debarment, declar saction by any Fede hereof. I certify that unty if, at any time,	ed ineligible or voluntari ral, State, County, Munic t this company/agency w	cipal or any other vill provide immediate tification was erroneous
_		=		d all bids and to select the e sole discretion of Racine
thereof, the und	ersigne	d offers and agrees,	Is and subject to all the t if this proposal is accept the prices, terms and de	ed, to furnish any or all of
and is cause for	rejectio	n of the proposal. <b>B</b>	e, stamped or copied sig y signing this form, I affi been altered in any way	irm that the original
Authorized Signature:			Print Name:	
	······································		Email:	
Name of Business:			Phone:	
Business City/Sta	ate		7in:	

#### **APPENDIX**

Proposal Code Letter:	
(for Racine County use only)	

### Racine County Human Services

Request for Proposal Reference List

### Foster Care Treatment Services and Training

RFP #419

It is important to provide accurate contact information for each reference listed. Racine County will not attempt to locate incomplete or inaccurate information in names, location or phone numbers. Prior experience on previous Racine County projects may be considered by the County, even if not listed here as a reference.

1.	Project/Program Name:	
	Individual to be contacted at this site:	
	Phone #:	_ Email:
	Address:	
2.	Project/Program Name:	
	Individual to be contacted at this site:	
	Phone #:	_ Email:
	Address:	
3.	Project/Program Name:	
	Individual to be contacted at this site:	
	Phone #:	_ Email:
	Address:	

#### **APPENDIX D**

Proposal Code Letter:	
(for Racine County use only)	

### Racine County Human Services

#### Request for Proposal Agency Overview Sheet

#### **Foster Care Treatment Services and Training**

#### Program # 419

Present a clear and concise description of your agency. Points you may want to address include:

#### 1. Agency Overview:

- a. What is the location of your primary headquarters and what areas do you serve?
- b. What are your agency's mission and vision statements? How do they relate to this RFP?
- c. What is your organizational structure? Please provide your organizational chart.
- d. Are you a legally incorporated, licensed business, registered to work in the State of Wisconsin?
- e. Do you carry the required insurance coverage listed in the RFP or are you able to obtain it prior to the start of this contract?
- f. What other pertinent agency specifics would provide the evaluation committee with a sense how your company operates?

#### 2. Experience and Competency:

- a. How long has your agency been in operation? Please specify agency growth and historical milestones.
- b. What are your agency's areas of specialty?
- c. Please describe any prior relevant experience as it relates to this project scope.

#### **APPENDIX E**

Proposal Code Letter:	
	(for Racine County use only)

### Racine County Human Services

Request for Proposal Criteria Sheet

#### **Foster Care Treatment Services and Training**

#### Program # 419

All proposals must address each of the following criteria. You must clearly identify which question each of your answers pertains to by labeling it with the number of the specific question. Failure to include all the criteria listed will disqualify the entire proposal.

#### 1. Employees

- a) How many employees do you have on staff?
- b) What are your recruitment, screening, and hiring practices?
- c) What experience and qualifications will be required of the employees working under this contract?
- d) How are new employees trained? Provide a copy of your training program.

#### 2. Scheduling

- a) What is your scheduling process?
- b) How will you ensure shifts are covered in the event an employee is absent?
- c) How much notice will you require for extended hours outside of the core hours?

#### 3. Additional Information

- a) What challenges you foresee and how will you address those challenges?
- b) Why do you believe your agency is better able to operate this program than others?
- c) Any additional information that will help evaluators understand your proposal.

#### **APPENDIX F**

Proposal Code Letter:		
(for Racine County use only)		

### Racine County Human Services

Request for Proposal Past Performance

# Foster Care Treatment Services and Training RFP #419

What previous experience have you had with Racine County Human Services?

#### \*Please note, this section must be answered on a separate document.

- There is no weight for this category. It allows vendors with a past experience with Racine County the opportunity to be recognized for their contributions.
- For those vendors with no prior experience, this category will not be calculated in their scoring and therefore will not impact their overall rating in any way.
- To maintain the blind evaluation process, this section represents scores obtained from other officials within Racine County, who are not part of the evaluation committee. Supporting evidence will be attached to the final scoring sheet.

#### **APPENDIX G**

Proposal Code Letter:	
(for Racine County use only)	

### Racine County Human Services

Request for Proposal Budget Sheet

#### **Foster Care Treatment Services and Training**

Program # 419

All proposals must address each of the following criteria. **This information must be submitted in a separate envelope.** 

- 1. Provide a detail listing of costs to include:
  - a. Annual cost broken down into an hourly rate for services within core hours
  - b. Hourly cost for extended service hours outside of core hours
- 2. List any "Value Added" services that your agency may include at no additional charge.