

September 11, 2018

Vendor Questions Regarding
RFP #610 – Fast Forward Community Connectors

*****Please note, the Question and Answer period for this RFP has now closed. These are the final questions being answered for this RFP.**

1. Register 500 people @ \$40 per person for 6 months = \$3,333 per month. it is safe to say that because the training is weeks long the first month- or two months the contractor will receive 0 funds for training.

Answer 1: Phase 1 asks that grant recipient register up to 500 participants in Skill Smart/GR@W with a skills profile which is similar to a resume. This does not include training but getting individuals registered and aware of training and employment opportunities. Reimbursement is based upon completion of registration and skills profile not on a monthly basis. In theory, all registration funds could be distributed within the first month. This amount would max at \$20,000.

2. It is safe to say that because training is essential for working the contractor will receive 0 funds for the first month- or two for placement.

Answer 2: Completion of training for high demand high wage sectors is a requirement of the Fast Forward grant. Thus, reimbursement beyond the registration is based on successful training completion. Agencies may request start up funds through Racine County not to exceed \$10,000. Note: these funds will be recouped from subsequent payments and agencies will be responsible for paying this back with in the calendar year, regardless of performance.

3. Ensure that 150 people in 24 months are employed @ \$475 per person =\$2,968.75 per month. What if the contractor fills both requirements of registration and training, but participants are not gainfully placed at employment that meets the wage qualifications, then funds are not received? What if participants complete entry and training but find other employment prior to being placed by the program, then funds are not received?

Answer 3: Employment may be attained at any point within the grant period, not just at 24 months. Thus, this grantee will be able to collect \$475 per person throughout the duration of the contract. Funds will not be awarded in the area of employment placement without successful placement due to the expectations outlined in the Fast Forward grant. Successful employment means at least 70% of all employment placements will be in positions over \$14.00 an hour- if a person does not complete training but is placed, the grantee will receive the employment reimbursement, not the training reimbursement.

4. I can't understand how a contractor is expected to base income off of things out of their control. What if the contractor enters 500 people into the system, but only 100 of them need training? Then the remaining funds are not received? What if out of the 100 that need training only 40 complete the training? Then funds are not received for what remains?

Answer 4: It is the expectation that individuals who are registered will all need specialized training in the areas identified in the Fast Forward grant. Individuals who are job ready have different avenues to assist in job placement. The intent of this proposal is to train and place individuals in high wage high demand fields.

