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<u>Vendor Questions Regarding</u> RFP #610 – Fast Forward Community Connectors

***Please note, the Question and Answer period has been extended for this RFP until Tuesday, September 11, 2018 at noon. There may be additional answers posted through Wednesday, September 12, 2018. Questions received thus far have been answered below.

- 1. Is this RFP for administration of the grant or for recruitment, administration/facilitator and actual training/employment outcomes?
 - <u>Answer:</u> The RFP recipient will support, not administer the grant and more specifically, will recruit and enroll trainees to successfully complete training and gain employment.
- 2. Will training and outcomes be delivered by those entities written into the Racine County Fast Forward application?
 - <u>Answer:</u> Yes, Gateway Technical College, First Choice Pre-Apprenticeship, and WRTP/BIG STEP are the training entities that will complete training per the Racine County Fast Forward Grant.
- 3. Do the community connectors select the training providers for the vocational specialties listed in section 1?
 - <u>Answer:</u> No, community connectors must use the training providers outlined in the Racine County Fast Forward Grant, i.e. Gateway Technical College, First Choice Pre-Apprenticeship, and WRTP/BIG STEP.
- Can the awarded community connectors also provide training?
 Answer: Community Connectors may provide work-readiness, soft-skills and/or other training if helpful to meet "Performance Goals and Payment Structure" (pg. 4). However, additional training via Community Connectors beyond our outlined training providers and the Racine County Fast Forward grant will not count toward training as outlined in "Performance Goals and Payment Structure" (pg.4).
- 5. Are the dollar amounts included in section 6 for the Community Connector rates to be used for the budget in this application?
 - <u>Answer:</u> Yes, RFP applicants should use section-6 payments allowable to help create an application budget.

6. Do the rates in 6.2.2 include actual training costs or are these performance rates only for this application?

<u>Answer:</u> Training costs will be covered outside of this application and thus, are not included in 6.2.2.

7. In Section , the RFP asks for costs, are these costs in addition to the payment structure lists in section 6?

<u>Answer:</u> The costs are separate from and will not be reimbursed through the payment structure in section 6; rather, the costs inform your organization and the RFP evaluation committee of anticipated costs incurred to carry out work to successfully accomplish performance goals and in turn, receive payment.

8. How does the county foresee the community connectors being able to influence the trainee completions?

<u>Answer:</u> Community Connectors may influence trainee completion by successfully recruiting, vetting and/or supporting trainees throughout training. RFP applicants are also strongly encouraged to outline a detailed plan to meet all performance goals, including trainee completion (6.2).

9. How does the county foresee the community connectors being able to influence employment?

<u>Answer:</u> Community Connectors may influence employment through community and business partnerships; RFP applicants are also strongly encouraged to outline a detailed plan to meet all performance goals, including employment assistance (6.3).

10. Will the community connectors be invited/included in Racine County Business Solutions meetings at the local and regional level?

<u>Answer:</u> Yes, Community Connectors are strongly encouraged to connect with and utilize existing community partners and resources to successfully meet RFP performance goals.

11. How are you going to treat non-profits in providing 20% weight in scoring to WVM owned business? Are you able to use Board Membership to validate commitment to these principles and the Board is the equivalent of an owner?

<u>Answer:</u> Minimum 51% WVM board membership is sufficient to meet our 20% "Woman, Veteran or Minority-Owned Business" criterion (pg.10).