COUNTY OF RACINE FINANCE & HUMAN RESOURCES COMMITTEE

Supervisor Q. A. Shakoor, II, Chairman Supervisor Robert N. Miller, Vice Chairman Supervisor Thomas H. Pringle, Secretary Supervisor Janet Bernberg Supervisor Brett Nielsen Supervisor Donnie E. Snow Supervisor John A. Wisch Ryan Anderson, Youth in Governance Representative Ruby Ward, Youth in Governance Representative

*** THIS LOCATION IS HANDICAP ACCESSIBLE. If you have other special needs, please contact the Racine County Board Office, 730 Wisconsin Avenue, Racine, Wisconsin 53403 (262) 636-3571, fax (262) 636-3491 or the TTD/RELAY 1-800-947-3529.

NOTICE OF MEETING OF THE

FINANCE AND HUMAN RESOURCES COMMITTEE

DATE:

Wednesday March 21, 2018

TIME:

5:00 pm

PLACE:

IVES GROVE OFFICE COMPLEX

AUDITORIUM

14200 WASHINGTON AVENUE STURTEVANT, WISCONSIN 53177

AGENDA -

- 1. Convene Meeting
- Chairman Comments Youth In Governance/Comments
- Public Comments
- 4. Approval of Minutes from the March 7, 2018 committee meeting.
- 5. Transfers:
 - a) Health Services Hope Otto Transfer of \$56,000 within the Human Services Department 2018 Budget, authorizing a 5-year contract with SkillSmart Inc for software subscription for the years 2018 2022 2018 Resolution 1st Reading at the March 27, 2018 County Board Meeting.
 - b) Clerk of Courts Samuel Christensen Authorize the Capital project Wiring Clerk of Courts Accounting Department and transfer of \$5,000 within the 2018 Capital Projects 2018 Budget 2018 Report.
- 6. Closed Session 5:15 P.M. (Approximately 15 Minutes) IT IS ANTICIPATED THAT THE FINANCE AND HUMAN RESOURCES COMMITTEE WILL MEET IN A CLOSED SESSION PURSUANT TO SECTION 19.85(1)(c) OF THE WISCONSIN STATE STATUTES TO DISCUSS LEGAL COUNSEL THE FOLLOWING CLAIM AGAINST RACINE COUNTY: 1) DAVID & GEORGETTE HAHN

THE COMMITTEE RESERVES THE RIGHT TO RECONVENE IN REGULAR SESSION TO TAKE POSSIBLE ACTION ON ITEMS DISCUSSED IN CLOSED SESSION

7. Regular Session – 5:30 p.m. (Approximate)

8. Communication & Report Referrals from County Board Meeting:

a. Bankruptcy items:

a. Bankruptcy tems.	
Type of Action:	Person/Persons
Notice of Chapter 13	Rosa Isela Tovar;
No Proof of Claim Deadline	Diana Kyra Young; David Lopez Flores; Heather Marie Bennett; Ryan Donald King; William George & Marilyn K. Simons; Ricardo Alonso & Jacqueline Lazo; Samantha Anne Rothunde
Notice of Sale, Bidding Procedures, Auction and sale hearing	Real Industry Inc;
Order Approving Trustee's Final Account, Discharging the Trustee and closing the Chapter 13 Case	Rona J. Nichols;
Order Dismissing Case	Cynthia Redd;
Order of Discharge	Laura Kay Slotnick

b. Foreclosure items:

Attorney	Lending Company	Person/Persons	Amt. owed
			Racine CO
William N. Foshag	HSBC Bank USA	Miguel & Monica Rico	\$1,406.20
Patricia C. Lonzo	Freedom Mortgage Corp	Ronald L Kuehn Sr &	\$588.95
		Kathy Marie Gerber	
Edward J. Bruner	Educators Credit Union	Jason B. Matelski;	Case is
Jr		William L. & Marilyn J.	dismissed
		Matelski	
Robert M. Piette	Deutsche Bank National	Victor P. Thomas	\$1,935.80
	Trust Co		
Jack N.	Bank of America	Rochelle M. Petty	\$146.95
Zaharopoalos			
Patricia C. Lonzo	Wells Fargo Bank	Tyjuan D. Woodley	\$159.59

- c. James A. Barker III on behalf of himself has filed a claim against Racine County for violation of his civil rights.
- d. James A. Barker III on behalf of himself ahs filed an amended complaint.
- e. Attorney John A. Becker on behalf of Thomas Simons has filled a claim against Racine County for money damages for personal injuries.
- 9. Staff Report No Action Items.
 - a) All items that will be on the Finance & Human Resources Committee on April 4, 2018 will need to go to the County Board Meeting on April 10, 2018 for 1st & 2nd Reading.

10. Adjournment

FINANCE & HUMAN RESOURCES COMMITTEE ACTION ONLY

Requestor/Originator	Finance & Human	Resources Committee		
Committee/Individua	l Sponsoring:	Finance & Human Reso	urces Committee	
Date of Con	nmittee Meeting:			
Signature of Comm	nittee Chairperson /Designee			
Description:	Approval of the m	inutes from the March 7, 2	2018 Meeting	
				-
Motion:				
			<u> </u>	
	County Board Su	ıpervisors	Youth In Governance	
Action:	Approve		Approve	
	Deny		Deny	

FINANCE AND HUMAN RESOURCES COMMITTEE MEETING March 7, 2018

IVES GROVE OFFICE COMPLEX AUDITORIUM 14200 WASHINGTON AVENUE STURTEVANT, WISCONSIN 53177

Meeting attended by: Chairman Shakoor II, Supervisors Bernberg, Miller, Pringle, Snow and Wisch, Youth Representatives Anderson, County Board Chairman Clark, Supervisors Cooke, Gleason, Grove, Molnar and Osterman, County Executive Jonathan Delagrave, Finance Director Alexandra Tillmann, Human Resources Director Karen Galbraith, Finance & Budget Manager Kris Tapp, Asst. Corporation Counsel John Serketich, Human Services Director Hope Otto, Deputy Human Services Director Brenda Danculovich, Administrator of Health Service Michelle Goggins.

Excused: Supervisor Nielsen and Youth Representative Ward.

Agenda Item #1 - Convene Meeting

Meeting Called to Order at 5:02 pm by Chairman Shakoor II.

Agenda Item #2 - Youth in Governance/Comments

Chairman Shakoor II read the Youth in Governance statement.

Agenda Item #3 - Public Comments

None.

Agenda Item #4 - Approval of Minutes from the February 21, 2018 Meeting.

Action: Approve the minutes from the February 21, 2018 meeting. Motion Passed. Moved: Supervisor Pringle. Seconded: Supervisor Wisch. Vote: All Ayes No Nays. Advisory Vote: All Ayes No Nays.

7a) Finance Department – Alexandra Tillmann – Various position changes in the Finance Department, Development Services Division, Parks Division and Public Works – Billable administration within the 2018 budget and transfer of funds within the various departments/divisions to accomplish these changes - 2018 - Resolution - 1st Reading at the February 27, 2018 County Board Meeting.

Action: Authorize Various position changes in the Finance Department, Development Services Division, Parks Division and Public Works – Billable administration within the 2018 budget and transfer of funds within the various departments/divisions to accomplish these changes - 2018 – Resolution - 1st Reading at the March 13, 2018 County Board Meeting. Motion Passed. Moved: Supervisor Pringle. Seconded: Supervisor Bernberg. Vote: All Ayes No Nays. Youth Representatives Vote: All Ayes No Nays

Agenda Item #5- Finance & Human Resources Committee - Establishing the Salary of the Clerk of Courts and the Sheriff of Racine County for the years 2019, 2020, 2021 and 2022 - 2018 - Resolution - 1st Reading at the March 13, 2018 County Board Meeting.

The Committee chose to handle each position in a separate resolution.

Action: Approve the Clerk of Courts salary as presented by Chairman Clark -1/1/19 - 1.630%, 1/1/20 - 1.631%, 1/1/21 - 1.630% and 1/1/22 1.634% - 2018 - Resolution - 1st Reading at the March 13, 2018 County Board Meeting. **Motion Dies due to lack of second.** Moved: Supervisor Pringle.

Action: Approve the Clerk of Courts salary -1/1/19 - 1%, 1/1/20 - 1%, 1/1/21 - 1% and 1/1/22 1% - 2018 - 1% Resolution - 1st Reading at the March 13, 2018 County Board Meeting. **Motion Dies due to lack of second.** Moved: Supervisor Wisch.

Action: Approve the Clerk of Courts salary – 1/1/19 – 1.5 %, 1/1/20 – 1.5%, 1/1/21 – 1.5% and 1/1/22 1.5% - 2018 – Resolution - 1st Reading at the March 13, 2018 County Board Meeting. **Motion Passed.** Moved: Supervisor Miller. Seconded: Supervisor Pringle. Roll Call Vote: 5 Ayes (Supervisors Snow, Miller, Pringle, Bernberg, Shakoor II) 1 Nays (Supervisor Wisch). Youth Representatives Vote: All Ayes No Nays

Action: Approve the Sheriff salary as presented by Chairman Clark – 1/1/19 - 1.620%, 1/1/20 – 1.620%, 1/1/21 – 1.620% and 1/1/22 1.629% - 2018 – Resolution - 1st Reading at the March 13, 2018 County Board Meeting. **Motion Passed as amended see below action.** Moved: Supervisor Bernberg. Seconded: Supervisor Pringle.

Action: Amend the motion by Supervisor Bernberg for the Sheriff salary to be -1/1/19 - 1.7%, 1/1/20 - 1.7%, 1/1/20 - 1.7%, and 1/1/22 1.7% - 2018 - Resolution - 1st Reading at the March 13, 2018 County Board Meeting. Motion Passed. Moved: Supervisor Wisch. Seconded: Supervisor Bernberg. Roll Call Vote: 4 Ayes (Supervisors Pringle, Wisch, Bernberg, Shakoor II) 2 Nays (Supervisor Snow, Miller). Youth Representatives Vote: All Ayes No Nays

Roll Call Vote on the Amended Resolution: 4 Ayes (Supervisors Pringle, Wisch, Bernberg, Shakoor II) 2 Nays (Supervisor Snow, Miller). Youth Representatives Vote: All Ayes No Nays

<u>Agenda Item #6- Finance & Human Resources Committee - Establishing the Salary of the County Executive of Racine County for the years 2019, 2020, 2021 and 2020 - 2018 - Resolution - 1st Reading at the March 13, 2018 County Board Meeting.</u>

Action: Approve the County Executive salary as presented by Chairman Clark -1/1/19 - 3.02%, 1/1/20 - 3.02%, 1/1/21 - 3.02% and 1/1/22 3.03% - 2018 Resolution - 1st Reading at the March 13, 2018 County Board Meeting. **Motion Passed.** Moved: Supervisor Pringle. Seconded: Supervisor Snow. Roll Call Vote: 5 Ayes (Supervisors Snow, Pringle, Wisch, Bernberg, Shakoor II) 1 Nays (Supervisor Miller). Youth Representatives Vote: All Ayes No Nays

Agenda Item #7 – Transfers

7a) Human Services - Hope Otto - Creation of 29 FTE Various County Positions, Elimination of 29 FTE Various Contracted Services Positions and transfer of \$1,325,684 within the Health Services 2018 Budget - 2018 - Resolution - 1st Reading at the March 13, 2018 County Board Meeting.

Action: Authorize Creation of 29 FTE Various County Positions, Elimination of 29 FTE Various Contracted Services Positions and transfer of \$1,325,684 within the Health Services 2018 Budget - 2018 — Resolution - 1st Reading at the March 13, 2018 County Board Meeting. **Motion Passed.** Moved: Supervisor Miller. Seconded: Supervisor Wisch. Vote: All Ayes No Nays. Youth Representatives Vote: All Ayes No Nays

Agenda Item #8- Communication & Report Referrals from County Board Meeting:

Action: Receive and file items a - e. **Motion Passed.** Moved: Supervisor Miller. Seconded: Supervisor Wisch. Vote: All Ayes No Nays. Advisory Vote: All Ayes No Nays.

Agenda Item #9 - Closed Session.

Action: Motion to go into closed session pursuant to section at 6:11 pm. 19.85(1)(c), WI Stats, to speak with Legal Counsel about claim against Racine County 1) Jason Visor. **Motion Passed.** Moved: Supervisor Pringle. Seconded: Supervisor Miller. Vote: All Ayes No Nays. A Roll Call Vote was taken of the members present: All Ayes, No Nays.

Agenda Item #10 - Regular Session

Action: To reconvene into regular session at 6:20 p.m. **Motion passed.** Moved: Supervisor Pringle. Seconded: Supervisor Miller. Vote: All Ayes, No Nays.

Action: To deny the claim of Jason Visor against Racine County for property damage to his vehicle – 2018 – Resolution – 1st Reading at the March 13, 2018 County Board Meeting. **Motion passed.** Moved: Supervisor Pringle. Seconded: Supervisor Miller. Vote: All Ayes, No Nays

Agenda Item # 11 – Staff Report – No Action items.

- a) Sample of fiscal note and position change pages with the Budget Page(s) listed requesting approval of the Committee for format The Committee selected Example # 2 for both Exhibits A & B
- b) DANA Investment Advisors Payments emailed out Wednesday February 28, 2018

Agenda Item # 12 - Adjournment

Action: Adjourn the meeting at 6.21 pm. **Motion Passed.** Moved: Supervisor Pringle. Seconded: Supervisor Miller. Vote: All Ayes No Nays.

REQUEST FOR COUNTY BOARD ACTION

YEAR	2018	-		Resolution Request Ordinance Request Report Request	
Requestor/Originator:	Human Services - H	lope Otto			
Committee/Individual	Sponsoring:	Finance & Human Resource	ces Comm	ittee	
Date Considered by Committee:	3/27/2018	Date of County Meeting to be Intr			•
1st Reading:	х	1st & 2nd Reading:		*	
* Include a p	paragraph in the	memo regarding why	/ 1st & 2	nd reading is requ	uired.
Signature of Committee Cha	irperson/Designee:				
TITLE OF RESOLUTION					
		s Department 2018, authori	zing a 5 ye	ar contract with Skillsm	nart Inc
for software subscription	for the years 2018 - 2	2022.			
	o describes in de	etail the nature of resolded in resolution/ord		_	
	ing transferred a	penditure or transfer on transfer on the account numbers.			
THIS FORM MUST BE I	FILLED OUT COM	PLETELY PRIOR TO YO	UR APPE	:ARANCE BEFORE A	A COMMITTEE.
The Committee believ	es that this act	tion furthers the foll	lowing	goals:	
·			– ,		
create family supp	ne most accessible porting jobs.	county in Wisconsin for b		o grow, develop and	
Develop a system that	porting jobs. encourages employ		ousiness to	to suggest ideas for s	service
Develop a system that enhancement and prod	oorting jobs. encourages employ ductivity improveme	county in Wisconsin for by	ousiness to d citizens to nent of cu	to suggest ideas for s	
Develop a system that enhancement and produced Foster an environment efficiencies.	corting jobs. encourages employ ductivity improveme where intergovernr	county in Wisconsin for by yees, elected officials and ents including a measuren	ousiness to d citizens to nent of cu couraged t	to suggest ideas for s stomer satisfaction. to produce better serv	

FISCAL NOTE RESOLUTION NO:

EXHIBIT "A"

Fiscal Year:

2018

ACCOUNT NAME	ACCOUNT NUMBER	CURRENT BUDGET	CURRENT BALANCE	TRANSFER	BUDGET AFTER TRANSFER	BALANCE AFTER TRANSFER
HUMAN SERVICES						
USE OF RESERVES	4000000.599999	(659,921)	(659,921)	(56,000)	(715,921)	(715,921)
	TOTAL SOURCES		-	(56,000)		
HUMAN SERVICES - ENHANC	ED WORK RELATED SERVI	CES	2018 BUDGE	Γ PAGES 35-22		
CONTRACTED SERVICES	4511600.404500	72,344	68,879	35,000	107,344	103,879
SOFTWARE SUBSCRIPTION TRAVEL	4511600.428500 4511600.438000	0	0 0	15,000 6,000	15,000 6,000	15,000 6,000
	TOTAL USES		-	56,000		
			-	0		
	Sole Source for SkillSma	art is on file this	service/produ	ıct.		
	Years of Services 2018 -	2022				
	Software Subscription:					
		2018	15,000			
		2019	15,450			
		2020	15,914			
		2021	16,391			
		2022	16,883			
	Implementation Fee:	2018	35,000			
	EINIANICE COMMITTEI	C DECOMMENT	NATION			

FINANCE COMMITTEE RECOMMENDATION

After reviewing the Resolution/Ordinance and fiscal information supplied, your Finance Committee recommends FOR--AGAINST adoption.
REASONS

	 	 	ACAINOT	
FOR			AGAINST	
		_		
	 	 _		
		 		
	 	 _		
		_		



Hope M. Otto

Human Services Director 1717 Taylor Ave Racine, WI 53403 262-638-6646 Hope.ottol@racinecounty.com

March 21, 2018

TO:

O.A. Shakoor, II

Chairman, Finance and Human Resources Committee

FROM:

Hope Otto

Human Services Director

RE:

SkillSmart – Online Tool for Workforce Development Initiatives

Racine County is presented with a unique and unprecedented opportunity to substantially grow its workforce and economy through the continuing growth and success of our long-term employers, expanding economy, public sector infrastructure and development, and ultimately FoxConn. In order to meet this need, we are proposing that Racine County take the lead to align the necessary stakeholders to lead a coordinated community response to proactively address this community. The County requires a centralized, scalable, and accessible strategy to align the hiring needs of our local employers with local residents, to identify jobs of interest, assess skills that residents possess, and those that will be needed for the jobs in demand.

SkillSmart is an online tool which will enable County residents to register for interest in local employment opportunities, initially focused on construction. An initial skill assessment of a candidate is performed and a score is established to indicate the skill match of a candidate to a position on a scale of 1-100. This tool was successfully utilized and highly recommended by the Milwaukee Bucks which used this in the construction of their facility in Milwaukee. That project exceeded the goal of 40% of labor hours worked being from local residents, and over 30% of the work was performed by members of the under-represented community. The Bucks attribute a significant portion of their success to the utilization of this tool.

In our extensive research, we have not found a comparable tool to SkillSmart that meets the demands of the under-represented/Uplift 900 target population as well as the other residents of Racine County whom may have interest in seeking employment.

Hope Otto Human Services Director Effective Date: 12 March 2018

PLATFORM SUBSCRIPTION AGREEMENT

BETWEEN:	,	
Legal Company Name: SkillSmart, Inc. Contact Person: Michael Knapp Address: 20251 Century Blvd Germantown, MD 20875 Telephone: 301-250-1015 Fax: Email: mknapp@skillsmart.us	And:	Legal Company Name: Racine County, Wisconsin Contact Person: Brian Nelson Address: 1717 Taylor Avenue, Racine, WI 53403
("SkillSmart")		Telephone: 262.638.6695 Fax: Email: brian.nelson@racinecounty.com ("Customer")
This Cover Page and the attached Terms and Co Effective Date set forth above. Additional docum- and made a part of this Agreement upon the written	ents, sche	are incorporated into and made a part of this Agreement as of the dules, exhibits, addenda and amendments may be incorporated into t of the parties.
SkillSmart Platform		Fees
Seeker Platform		As set forth on Schedule B.
The parties hereby acknowledge that they have re agree to all terms and conditions stated herein and		derstand this Agreement and all exhibits and addenda hereto, and hereto.
SKILLSMART, INC.:		RACINE COUNTY, WISCONSIN:
By:		By:
MICHAEL J. KNAPP Printed Name		BRIAN J. NELSON Printed Name
PRESIDENT AND CEO Title		FISCAL MANAGER Title

TERMS AND CONDITIONS

1. DEFINITIONS

- 1.1 "Admin User" means an employee of Customer or its Affiliates authorized by Customer or such Affiliate to access and use the SkillSmart Platform on behalf of Customer and its Affiliates, subject to the limits on numbers of such users as set forth herein.
- 1.2 "Affiliate" means a corporation, partnership, or other entity that controls, is controlled by or is under common control with, the Customer and has been authorized by Customer to Use the SkillSmart Platform.
- 1.3 "Cover Page" means the first page of this Agreement.
- 1.4 "End User Terms of Service" means the terms of service which SkillSmart requires Public Users to accept, from time to time, in order to utilize the SkillSmart Platform.
- 1.5 "Public User" means any individual who accesses or uses the SkillSmart Platform who is not an Admin User or an employee or contractor of SkillSmart.
- 1.6 "SkillSmart Platform" means the current release and version of each SkillSmart platform listed on the Cover Page, together with all related documentation, updates, revisions, error corrections and enhancements thereof which are provided by SkillSmart to Customer.
- 1.7 "Site" means a physically contiguous facility of Customer or its Affiliates at which Customer's or its' Affiliates job opportunities are to be integrated with use of the SkillSmart Platform, as authorized hereunder.
- 1.8 "Term" means the term of the license granted under this Agreement, commencing on the Effective Date and continuing in effect until terminated as provided in Section 10.
- 1.9 "Use" means remote access to and use of the SkillSmart Platform, as hosted by SkillSmart (or its agent).
 - 1.10 "User" means any Public User or Admin User.

2. SUBSCRIPTION AND USERS

2.1 <u>Subscription</u>. Subject to the terms of this Agreement, and provided Customer is not in default hereunder, SkillSmart hereby grants to Customer a non-exclusive, non-transferable (except as provided in Section 11.2) right (the "Subscription") to permit Users to Use the SkillSmart Platform, solely in the manner described in this Agreement during the Term for (i) Admin Users to Use the SkillSmart Platform on behalf of Customer and its Affiliates and (ii) Public Users to access the SkillSmart Platform for the purpose of obtaining and providing information regarding opportunities at the Site and for their own personal use whether or not related to Customer or its Affiliates. During the term of the Subscription, SkillSmart will promote to the general public

the utility of the SkillSmart Platform for achieving careers with the Customer.

- 2.2 Admin Users. SkillSmart will make the SkillSmart Platform available to Admin Users, as nominated by Customer or its Affiliates from time to time, during the term of the Subscription; provided that such Admin Users will be required to agree to SkillSmart's End User Terms of Service, subject in all respects to the terms and conditions of this Agreement. Admin Users will be required to register on the SkillSmart Platform in order to Use much of the functionality thereof. Customer is responsible for all acts and omissions of its Admin Users in connection with the SkillSmart Platform.
- 2.3 <u>Public Users</u>. SkillSmart will make the SkillSmart Platform available to Public Users during the Subscription; provided that such Public Users will be required to agree to SkillSmart's End User Terms of Service. Public Users will be required to register on the SkillSmart Platform in order to Use the key functionality thereof

3. OWNERSHIP; INTELLECTUAL PROPERTY RIGHTS; RESTRICTIONS

- Ownership of Intellectual Property. Customer acknowledges and agrees that this Agreement conveys a limited right to Use the SkillSmart Platform and does not convey title or ownership of the SkillSmart Platform to Customer. The SkillSmart Platform and related source code, and any and all materials relating thereto, including all associated intellectual property rights, shall remain at all times the sole, exclusive property of SkillSmart or its licensors. All Customer data and/or content, including all associated intellectual property rights, shall remain at all times the sole, exclusive property of Customer and shall be Confidential Information as defined in Section 9.1: provided that (i) all information provided by Public Users is the property of such Public Users and subject to separate terms and conditions between SkillSmart and such Public Users and (ii) Customer agrees that SkillSmart may aggregate and/or anonymize information regarding job opportunities and the skills associated with such opportunities and use and disclose that aggregated and/or anonymized information for the purposes of provision of the SkillSmart Platform to its users. Customer agrees and acknowledges that the SkillSmart Platform contains the valuable trade secrets and proprietary information of SkillSmart and its suppliers.
- 3.2 <u>Suggestions</u>. If Customer provides any suggestions for improvements or customizations to the SkillSmart Platform, Customer hereby grants to SkillSmart a perpetual, irrevocable, royalty-free, fully-paid, transferable, sublicensable (through one or more tiers) worldwide license to use, disclose and exploit those suggestions without restriction.

- 3.3 Restrictions. Customer shall not allow any Admin User to use any SkillSmart Platform in any manner which is not expressly authorized by this Agreement or which violates any applicable law. Customer shall not (i) copy or reproduce the SkillSmart Platform in whole or in part; (ii) modify, translate or create derivative works of the SkillSmart Platform; (iii) reverse engineer, decompile, disassemble or otherwise reduce the SkillSmart Platform to source code form; (iv) distribute, sublicense, assign, share, timeshare, sell, rent, lease, grant a security interest in, use for service bureau purposes or otherwise transfer the SkillSmart Platform or Customer's right to Use the SkillSmart Platform; or (v) remove or modify any copyright, trademark or other proprietary notice of SkillSmart or its suppliers affixed to the media containing the SkillSmart Platform or contained within the SkillSmart Platform. ALL RIGHTS NOT EXPRESSLY GRANTED HEREUNDER ARE RESERVED TO SKILLSMART.
- 3.4 Relief. Because unauthorized use or transfer of the SkillSmart Platform is likely to diminish substantially the value of such SkillSmart Platform and irreparably harm SkillSmart and will not be susceptible of cure by the payment of monetary damages, if Customer breaches the provisions of Section 3 of this Agreement, SkillSmart shall be entitled to injunctive and/or other equitable relief, in addition to other remedies afforded by law, to prevent or restrain a breach of Section 3 of this Agreement.

4. FEES, PAYMENT, AND TAXES

- 4.1 Fees. Customer shall pay the fees set forth on Schedule B for the rights to Use the SkillSmart Platform and Services set forth herein, in the manner set forth on Schedule B.
- 4.2 Invoices. All invoices shall be due and payable in full within thirty (30) days from the date the invoice is received. SkillSmart may charge a late fee on all past due amounts at the rate of 1.5% per month or, if lower, the maximum rate permitted by applicable law. Customer shall pay all of SkillSmart's costs and expenses (including reasonable attorneys' and auditors' fees) if legal action is required to collect outstanding balances or to enforce any of SkillSmart's other rights hereunder or at law.
- 4.3 Payment Terms; Taxes. All fees are payable in U.S. Dollars. Fees are exclusive of any applicable taxes, including without limitation, sales, use, value-added, and withholding taxes, and Customer shall pay all such taxes when due (other than taxes on SkillSmart's net income).

5. SERVICES

SkillSmart will perform services as set forth on in the Statement of Work (Schedule A) in a professional and workmanlike manner during the term of this

Agreement. Such services are subject to the fees set forth on Schedule B hereto.

6. LIMITED WARRANTY; DISCLAIMER OF WARRANTY

- 6.1 <u>Limited Warranty</u>. SkillSmart warrants to Customer that the SkillSmart Platform shall substantially conform to SkillSmart's then-current documentation. If Customer believes that any SkillSmart Platform does not materially conform with the above limited warranty, Customer shall promptly notify SkillSmart in writing and provide SkillSmart with sufficient documentation of such nonconformity to enable SkillSmart to reproduce and verify the same. SkillSmart's sole obligation with respect to any claims of nonconformance with the above limited warranty shall be (i) to provide Customer with instructions for curing such nonconformity, (ii) to make accessible to Customer an undated version of such item which is free of such nonconformity, or (iii) in the event SkillSmart is unable to accomplish any of the above after using its commercially reasonable efforts, terminate the Agreement and refund to Customer the fees paid for the nonconforming SkillSmart Platform from the date of Customer's initial notification thereof. The remedies set forth in this Section 6.1 shall constitute SkillSmart's sole obligation, and Customer's sole remedy, for any breach of warranty by SkillSmart.
- 6.2 <u>Limitation</u>. The limited warranty set forth in this Section 6 shall not be applicable in the event that any nonconformity arises from (i) any modification to the SkillSmart Platform not made by SkillSmart, (ii) use of the SkillSmart Platform in a manner not described in the related documentation or this Agreement, (iii) use of the SkillSmart Platform in any unlawful, improper or inappropriate manner or for any unlawful, improper or inappropriate purpose, or (iv) as a result of the negligence or intentional misconduct of any user of the SkillSmart Platform.
- 6.3 <u>Viruses</u>. SkillSmart represents that it has used reasonable procedures to scan for known computer viruses, worms and other malicious code in the SkillSmart Platform, as delivered to Customer. SkillSmart has not knowingly included any computer viruses, worms or other malicious code in the SkillSmart Platform.
- 6.4 <u>Exclusions</u>. SkillSmart does not warrant that the SkillSmart Platform will be uninterrupted or error free. SkillSmart shall not be liable for any loss or corruption of Customer's data caused by unauthorized use of or access to any SkillSmart Platform.
- 6.5 DISCLAIMER OF WARRANTIES. EXCEPT AS STATED IN THIS SECTION 6, SKILLSMART DISCLAIMS ALL WARRANTIES AND CONDITIONS, EITHER EXPRESS OR IMPLIED, WITH RESPECT TO THE LICENSED PROGRAMS, INCLUDING ALL IMPLIED WARRANTIES AND CONDITIONS OF MERCHANTABILITY, NONINFRINGEMENT AND FITNESS FOR A PARTICULAR PURPOSE, OR

ARISING FROM A COURSE OF DEALING, USAGE TRADE PRACTICE. SKILLSMART SPECIFICALLY DISCLAIMS ANY WARRANTY THAT THE FUNCTIONS CONTAINED IN THE LICENSED PROGRAMS WILL MEET CUSTOMER'S REQUIREMENTS OR WILL OPERATE IN COMBINATIONS OR IN A MANNER SELECTED FOR USE BY CUSTOMER, OR THAT THE OPERATION OF LICENSED SOFTWARE WILL UNINTERRUPTED OR ERROR FREE.

7. LIMITATION OF LIABILITY

- 7.1 LIMITATION OF LIABILITY.
 CUSTOMER'S EXCLUSIVE REMEDY AND
 SKILLSMART'S SOLE LIABILITY WITH RESPECT
 TO ANY CLAIMS ARISING OUT OF THIS
 AGREEMENT, REGARDLESS OF THE FORM OF
 ACTION, SHALL BE GOVERNED BY THIS
 AGREEMENT, AND IN ALL CASES SKILLSMART'S
 LIABILITY SHALL BE LIMITED TO THE FEES
 ACTUALLY RECEIVED BY SKILLSMART UNDER
 THIS AGREEMENT DURING THE TWELVE (12)
 MONTH PERIOD PRECEDING THE EVENT GIVING
 RISE TO SUCH LIABILITY.
- 7.2 <u>EXCLUSION OF CONSEQUENTIAL</u> <u>DAMAGES</u>. IN NO EVENT SHALL SKILLSMART BE LIABLE FOR COSTS OF PROCUREMENT OF SUBSTITUTE PRODUCTS BY CUSTOMER. IN NO EVENT SHALL EITHER PARTY BE LIABLE TO THE OTHER FOR ANY DAMAGES RESULTING FROM LOSS OF DATA, LOST PROFITS, LOSS OF USE OF EQUIPMENT OR LOST CONTRACTS OR FOR ANY SPECIAL INDIRECT, INCIDENTAL, PUNITIVE, EXEMPLARY OR CONSEQUENTIAL DAMAGES IN ANY WAY ARISING OUT OF OR IN CONNECTION WITH THE USE OR PERFORMANCE OF THE LICENSED PROGRAMS OR RELATING TO THIS AGREEMENT, HOWEVER CAUSED, EVEN IF SUCH PARTY HAS BEEN MADE AWARE OF THE POSSIBILITY OF SUCH DAMAGES. LIMITATION DOES NOT APPLY TO DAMAGES ARISING FROM CUSTOMER'S BREACH OF SECTIONS 2, 3 AND 10.
- 7.3 Acknowledgment. Customer acknowledges and agrees that the level of the fees under this Agreement has been set based on the application of the limitations described in Sections 7.1 and 7.2 above.

8. INFRINGEMENT INDEMNIFICATION

8.1 By SkillSmart. SkillSmart shall defend Customer, at SkillSmart's expense, in any third-party suit, claim, or proceeding arising from a claim that Customer's use of the SkillSmart Platform as authorized under this Agreement infringes or violates any currently existing United States patent, copyright, trademark or trade secret of any third party, and SkillSmart will indemnify Customer for all damages, settlements, costs and expenses (including reasonable attorneys' fees) awarded against Customer as a

result of such claims by a court of competent jurisdiction or in a settlement approved by SkillSmart; provided, however, that Customer (i) promptly notifies SkillSmart in writing of such suit, claim or proceeding, (ii) gives SkillSmart reasonable information, assistance and cooperation required to defend such suit, claim or proceeding, and (iii) allows SkillSmart (or its licensor) to control the defense of any such action and all negotiations for its settlement or compromise. Customer may be represented in the defense of any such claim, at Customer's expense, by counsel of Customer's selection. SkillSmart shall have no liability for settlements made or costs incurred without its consent.

- Customer shall defend 8.2 By Customer. SkillSmart, at Customer's expense, in any third-party suit, claim, or proceeding arising from Customer's use of the SkillSmart Platform or any of Customer's interactions with Public Users through the SkillSmart Platform, except for any claims that are the subject of SkillSmart's obligations in Section 8.1 above, and Customer will indemnify SkillSmart for all damages, settlements, costs and expenses (including reasonable attorneys' fees) awarded against SkillSmart as a result of such claims by a court of competent jurisdiction or in a settlement approved by Customer; provided, however, that SkillSmart (i) promptly notifies Customer in writing of such suit, claim or proceeding, (ii) gives Customer reasonable information, assistance and cooperation required to defend such suit, claim or proceeding, and (iii) allows Customer to control the defense of any such action and all negotiations for its settlement or compromise. SkillSmart may be represented in the defense of any such claim, at SkillSmart's expense, by counsel of SkillSmart's selection. Customer shall have no liability for settlements made or costs incurred without its consent.
- 8.3 Injunctive Relief. In the event that an injunctive restraint is obtained against Customer's use of any SkillSmart Platform by reason of infringement or violation of any patent, copyright, trademark or trade secret, or if in SkillSmart's opinion a SkillSmart Platform is likely to become the subject of such an injunction, SkillSmart shall have the right, at its option, to do one of the following: (i) procure for Customer the right to continue to use the SkillSmart Platform as provided in this Agreement, (ii) replace or modify the SkillSmart Platform so that it becomes non-infringing (so long as the functionality of the SkillSmart Platform is not materially impaired), or (iii) if neither of the preceding clauses (i) and (ii) is reasonably practicable, terminate this Agreement and the license with respect to such infringing SkillSmart Platform and refund to Customer the fees paid to SkillSmart by Customer in respect of such SkillSmart Platform from the date any such injunction has entered into
- 8.4 <u>Exclusions</u>. The provisions of Section 8.1 and 8.2 notwithstanding, SkillSmart shall not have any liability to Customer, and Customer shall indemnify SkillSmart, to

the extent that any claim is based upon (i) use of the SkillSmart Platform in conjunction with any data, equipment or software not provided by SkillSmart, where the SkillSmart Platform alone would not be infringing or otherwise be the subject of the claim, (ii) any modification to the SkillSmart Platform not made by or at the direction of SkillSmart, (iii) use of the SkillSmart Platform in any unlawful manner or in any manner not authorized under this Agreement, or (iv) any claim of infringement or violation of any patent, copyright, trademark or trade secret in which Customer or any Affiliate or has a pecuniary or other material interest, or (v) any portion of the SkillSmart Platform which SkillSmart designed in accordance with specifications provided by Customer.

8.5 <u>Exclusive Remedy.</u> The indemnification remedies set forth in this Section 8 shall constitute the exclusive remedies of Customer, Affiliates and Approved Entities and the sole liability of SkillSmart with respect to claims of intellectual property infringement or violation.

9. CONFIDENTIALITY AND PROPRIETARY INFORMATION

- Non-Disclosure Obligations. acknowledges that it will have access to certain confidential information of the other party concerning the other party's business, plans, customers, technology, and products, and other information held in confidence by the other party ("Confidential Information"). Confidential Information will include all information in tangible or intangible form that is marked or designated as confidential or that, under the circumstances of its disclosure, should be considered confidential. Each party shall not use in any way, for its own account or the account of any third party, except as expressly permitted by, or required to achieve the purposes of, this Agreement, nor disclose to any third party (except to that party's attorneys, accountants and other advisors as reasonably necessary), any of the other party's Confidential Information and shall use at least the same degree of care in safeguarding the other party's Confidential Information as it uses in safeguarding its own Confidential Information of like importance, subject to a minimum standard of reasonable diligence and protection.
- Exceptions. Information will not be deemed Confidential Information hereunder if such information: (i) is known to the receiving party prior to receipt from the disclosing party directly or indirectly from a source other than one having an obligation of confidentiality to the disclosing party; (ii) becomes known (independently of disclosure by the disclosing party) to the receiving party directly or indirectly from a source other than one having an obligation of confidentiality to the disclosing party; (iii) becomes publicly known or otherwise ceases to be secret or confidential, except through a breach of this Agreement by the receiving party; or (iv) is independently developed by the receiving party. The receiving party may disclose Confidential Information if required to comply with applicable laws or regulations, or with a valid order of a court or other governmental body of the United States or

any political subdivisions thereof, but only to the extent and for the purposes of such required disclosure and provided that such party takes all reasonable actions to obtain confidential treatment for such disclosure and, if possible, to minimize the extent of such disclosure, and promptly notifies the other party in order to provide such other party an opportunity to contest such disclosure.

10. TERM AND TERMINATION

- 10.1 Term. This Agreement and the Subscription granted hereunder shall commence on the Effective Date and continue until the fourth anniversary thereof, unless sooner terminated pursuant to Section 10.2. This Agreement shall automatically renew for successive one (1) year periods upon each expiration of the then-current term, unless either party provides notice of non-renewal to the other party at least sixty (60) days prior to such renewal.
- 10.2 <u>Termination</u>. Either party may terminate this Agreement and the Subscription granted herein by written notice if the other party:
- (a) commits a material breach of this Agreement which is not cured within thirty (30) days after written notice thereof is given by the non-defaulting party; or
- (b) if the other party is liquidated or dissolved, or suffers a receiver or trustee to be appointed for it, or makes a general assignment for the benefit of its creditors or institutes or has instituted against it any proceedings under any law relating to bankruptcy or relief of debtors, and such filing is not dismissed within sixty (60) days.
- 10.3 Effect of Termination. Immediately upon any termination of this Agreement, the Subscription granted hereunder shall terminate. In such event, Customer shall, and shall cause all Admin Users to, cease Using the SkillSmart Platform. Upon any termination of this Agreement, Customer shall remove all of its information and data residing on any server operated by SkillSmart (or its agent) within ten (10) business days after receiving written notice of termination.
- 10.4 <u>Survival</u>. The parties' rights and obligations under Sections 1, 3, 4, 6.6, 7, 8, 9, 10.3, 10.4 and 11, as well as any obligations to make payments of fees and other amounts accrued prior to termination, shall survive any termination of this Agreement.
- Approved Entities. If SkillSmart considers that an Affiliate is violating any of the provisions of this Agreement or applicable law, SkillSmart shall notify Customer, including details of the alleged violation. If such violation is genuine and is continuing thirty (30) days after Customer's receipt of such notice from SkillSmart, SkillSmart, in addition to SkillSmart's other rights hereunder and at law, including its right to terminate this Agreement, may immediately terminate such Affiliate's access to, and rights with respect to, the SkillSmart Platform.

11. GENERAL PROVISIONS

- 11.1 Governing Law; Jurisdiction. This Agreement shall be governed by, and construed in accordance with, the laws of the State of New York, without giving effect to its choice of law rules other than New York General Obligations Law Sections 5-1401 and 5-1402, and excluding any application of the United Nations Convention on Contracts for the International Sale of Goods. The state and federal courts located in New York, New York shall have non-exclusive jurisdiction over any proceeding to enforce the rights of any party under this Agreement, and each party waives all rights to object to the jurisdiction of such courts because of inconvenience of forum
- 11.2 Assignment. Neither this Agreement nor the licenses granted herein are transferable by Customer without the prior written consent of SkillSmart, such consent not to be unreasonably withheld, and any attempted transfer without such consent shall be void and have no force or effect. SkillSmart may assign this Agreement, in whole or in part, upon written notice to Customer. Without limiting the generality of the foregoing, SkillSmart may fulfill any of its obligations under this Agreement by engaging the services of any independent third party, provided SkillSmart remains responsible for such performance. For purposes of this Section, a merger, acquisition or change of control of Customer shall be deemed to be an assignment. This Agreement shall inure to the benefit of the parties and their permitted successors and assigns.
- 11.3 Amendments; Waivers. This Agreement may be amended or modified only by a writing signed by both parties. Any waiver by a party of any breach of any provision of this Agreement by the other party must be in writing to be effective and shall not constitute a waiver of any subsequent breach of the same or any other provision.
- 11.4 Complete Agreement. The parties agree that this Agreement (including the Cover Page, the General Terms and Conditions, and all applicable Schedules) is the complete and exclusive statement regarding the subject matter hereof and supersedes all prior agreements, understandings and communications, oral or written, between the parties regarding the subject matter of this Agreement. Except as otherwise provided herein, additional or conflicting terms contained in any standardized form or correspondence of or from Customer are expressly unenforceable under this Agreement unless such terms and conditions are contained in an amendment to this Agreement duly executed by both parties hereto.
- 11.5 Notices. Any notice by a party under this Agreement shall be in writing and either personally delivered, delivered by facsimile or sent via reputable overnight courier (such as Federal Express) or certified mail, postage prepaid and return receipt requested, addressed to the other party at the address specified on the Cover Page or such other address of which either party may

- from time to time notify the other in accordance with this Section 11.5. All notices shall be in English and shall be deemed effective on the date of personal delivery, upon confirmation of a facsimile transmission, one day after deposit with an overnight courier, or five days after deposit in the mail
- 11.6 Compliance with Laws. Customer shall comply with (i) all applicable United States laws and regulations which may govern the use of software by entities or persons located abroad, including without limitation the Export Administration Act of 1979, as amended (the "Act"), any successor legislation and the Export Administration Regulations issued by the Department of Commerce under the Act, and (ii) all applicable foreign laws and regulations, including, without limitation, laws with respect to the privacy and transmission of information and data.
- 11.7 Commercial Software. If any SkillSmart Platform is acquired by or on behalf of a unit or agency of the United States government, the government agrees that such SkillSmart Platform is "commercial computer software" or "commercial computer software documentation" and that, absent a written agreement to the contrary, the government's rights with respect to such SkillSmart Platform is limited by the terms of this Agreement, pursuant to FAR § 12.212(a) and/or DFARS § 227.7202-1(a), as applicable.
- 11.8 <u>Publicity</u>. Each party may issue press releases announcing the relationship contemplated by this Agreement, subject to the prior approval of the other party in such other party's sole discretion. Such approval shall not be unreasonably withheld. SkillSmart shall be entitled to refer publicly to Customer as one of its licensees of the SkillSmart Platform.
- 11.9 <u>Counterpart and Facsimile Signatures</u>. This Agreement may be executed in two or more counterparts, each of which shall be deemed to be an original, and each of which together shall constitute a single instrument. This Agreement may be executed by facsimile signature.
- 11.10 Force Majeure. Except for the obligation to make payments, neither party will be liable for any failure or delay in its performance under this Agreement due to any cause beyond its reasonable control, including acts of war, acts of God, earthquake, flood, embargo, riot, sabotage, labor shortage or dispute, governmental act or failure of the Internet, provided that the delayed party: (a) gives the other party prompt notice of such cause, and (b) uses its reasonable commercial efforts to promptly correct such failure or delay in performance. If SkillSmart is unable to provide service(s) required hereunder for a period of thirty (30) consecutive days as a result of a continuing force majeure event, Customer may cancel the affected service(s).

SCHEDULE A

Statement of Work

- 1. SkillSmart Platform
- 1.1 Platform Access. SkillSmart, for the Term of the Subscription Period, will provide access to an online platform with a unique URL for Racine County to post up to twenty-five (25) unique jobs (additional jobs may be posted pursuant to Section 1.5 below) and provide access for Public Users to develop individual profiles, search jobs, evaluate skills, match open positions, and educational resources. The platform will also provide an opportunity for Public Users to apply for open positions posted by Racine County and its authorized participants.
- 1.2 Subscription Period. The Subscription Period has been defined as the time period beginning as of the Effective Date and concluding Dec. 31, 2018. The contract includes four (4) one-year renewal terms, pursuant to the payment terms outlined in Schedule B.
- 1.3 Software Updates. During the Subscription Period and from time to time, SkillSmart will make product refinements and enhancements to the SkillSmart Platform.
- 1.4 Post implementation. SkillSmart shall provide product refinements and enhancements to the SkillSmart Platform and support for regular updates to the data to ensure that those education providers and local community service providers identified and implemented during the implementation period can access the system to provide information regarding courses and activities.
- 1.5 Extension of Service. Customer agrees that should the number of job postings per month exceed 25, then an additional fee of \$500 per year/per job will be assessed. Further, prior to the conclusion of the Subscription Period, SkillSmart and Racine County may discuss terms of extension or expansion to include the posting of additional jobs beyond the initial 25 and/or to support additional Public Users.
- 2. Implementation. As of the Effective Date, SkillSmart and Racine County will identify up to 25 jobs associated primarily with public sector infrastructure construction jobs to develop the appropriate skillsets and prepare the Racine County Jobs Platform. In cooperation with Racine County, SkillSmart will develop an implementation timeline to effectuate the SkillSmart Platform for use for the entirety of the Subscription Period.
 - The implementation plan shall include, but not be limited to: identifying the specific skills associated with each job opportunity and job category; identifying web URLs for the Racine County Job Platform; developing outreach strategies to facilitate use of the Racine County Jobs Platform by potential employee candidates; and providing the "Train the Trainer" activities for community partners.
 - SkillSmart will then make the Racine County Jobs Platform publicly accessible. Once the Racine County Jobs Platform is publicly accessible, SkillSmart will provide support for regular updates to the data to ensure that education partners can access the system to provide updated course information.
- 3. Consulting Services. Racine County may elect to engage with SkillSmart for additional consulting services, which could include the following: Job Fair Activities; community outreach and coordination; statistical analysis; education partner coordination. Such consulting services would be provided for a separately negotiated fee.
- 4. Client Support. SkillSmart provides access to a variety of levels of client support ranging from online Frequently Asked Questions (FAQs) that are available on the SkillSmart platform to email support that can be accessed via info@skillsmart.us.
- Account Manager. SkillSmart has identified John Dillow to be the Account Manager responsible to work with Racine County to ensure the provision of overall project goals and deliver excellent customer service to the Customer in accordance with the Statement of Work.

SCHEDULE B

Fees and Payment Terms

RACINE COUNTY JOBS PORTAL ANNUAL ACCESS FEE (Billed Annually in Advance)Billed Monthly in

<u>Advance)</u> \$15,000*

Provide access to the SkillSmart platform to Racine County, public users and partners. Includes skills identification of up to 25 unique job descriptions

*The contract includes four (4) one-year renewal terms. Each renewal term consists of the annual access fee for the 25 jobs, and should include annual increases of 3% as follows:

o 2019: \$15,450

o 2020: \$15,914

o 2021: \$16,391

o 2022: \$16,883

IMPLEMENTATION FEE (One Time Fee Payable Upon Execution of the Agreement)

This is includes defining the skills for up to 25 unique job descriptions, software modifications to meet Racine County requirements, and linking education partners courses and training activities to the various identified positions

EDUCATIONAL PARTNERS

Integration of 5 (five) Educational Partners as identified by the Racine County to include:

WRTP/Big Step First Choice Gateway Technical College Racine Unified School District (RUSD) University of Wisconsin – Parkside

Additional education alignment beyond initial 5 partners

INCLUDED

\$3,000/partner

\$35,000

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SOFTWARE DEVELOPMENT, CONSULTING OR OTHER ADDITIONAL SERVICES

Any additional software development, consulting or other services not identified in the Scope of Work of this agreement will be identified, priced and billed separately from this agreement.

TRAVEL

Standard and reasonable travel costs to support these activities must be pre-approved by Racine County, and are to be invoiced upon trip completion.

PAYMENT TERMS

Racine County will provide payment to SkillSmart of the Implementation Fee (\$35,000) and Annual Access Fee (\$15,000) upon execution of the agreement.

REQUEST FOR COUNTY BOARD ACTION

YEAR	0040			Resolution Request				
	2018	-	X	Ordinance Request Report Request				
Requestor/Originator:	Clerk of Courts - Sar	muel Christensen			-			
_								
Committee/Individual	Sponsoring:	Finance & Human Resource	ces Comn	nittee	-			
Date Considered by Committee:	3/27/2018	Date of County Meeting to be Intr			•			
1st Reading:		1st & 2nd Reading:		*				
* Include a r	paragraph in the	memo regarding why	/ 1st & 2	?nd reading is reαા	uired.			
		<u> </u>	•	<u> </u>				
Signature of Committee Cha	irperson/Designee:		1000					
TITLE OF RESOLUTION		EPORT:						
		Courts Accounting Departm	ent and tr	ansfer of \$5,000 within t	the 2018			
Capital Projects 2018 Bu								
SUBJECT MAT			alutian	/ordinance /report				
		etail the nature of res ided in resolution/ord		_	=			
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EXHIBIT "A"

Fiscal Year:

2018

ACCOUNT NAME	ACCOUNT NUMBER	CURRENT BUDGET	CURRENT BALANCE	TRANSFER	BUDGET AFTER TRANSFER	BALANCE AFTER TRANSFER
2018 CAPITAL PROJECTS	2018 BUDGET PAGES 39-	-2 - Capital pro	oject detail on	2018 Budget P	age 43-49	
COC SOUND EQUIP LEC NORTH	33138000.489000.18B14 TOTAL SOURCES	43,000	22,875	(5,000) (5,000)	38,000	17,875
COC WIRING ACCTNG	NEW ACCOUNT TOTAL USES	0	0	5,000 5,000 0	5,000	5,000

FINANCE COMMITTEE RECOMMENDATION

After reviewing the Resolution/Ordinance and fiscal information supplied, your Finance Committee recommends FOR--AGAINST adoption.
REASONS

FOR		AGAINST
	,	
·		



Office of the Clerk of Circuit Court Samuel A. Christensen

730 Wisconsin Avenue Racine, WI 53403 262-636-3333

fax: 262-636-3341 www.racinecounty.com/clerkofcourts

Wisconsin Circuit Court Access: www.WiCourts.gov

MEMORANDUM

FROM:

Samuel Christensen

Clerk of Circuit Court

TO:

Finance & Human Resources Committee

DATE:

March 15, 2018

RE:

Repurpose Capital Funds

It appears that the actual cost of the North Courtroom Sound System has come under the amount allocated in the 2018 Budget. Our IT department originally projected the cost of sound system upgrade would be \$43,000. The estimate from our provider has come in at \$21,125 resulting in a surplus of \$21,875.

I would ask that we be allowed to repurpose \$5,000 of these funds to be used for wiring the Clerk of Court's Accounting Department on the 8th Floor of the Courthouse. Currently, the accounting staff are divided into three separate offices on the 8th floor. Wiring needs to be moved in order to consolidate the staff into a single dedicated area. IT has obtained a quote for this project (see attached).

If you need additional information, please don't hesitate to contact me.

Location

Racine County Courthouse 8th Floor, north end 730 Wisconsin Ave Racine, WI

Requires internal Cat5e wiring for the following:

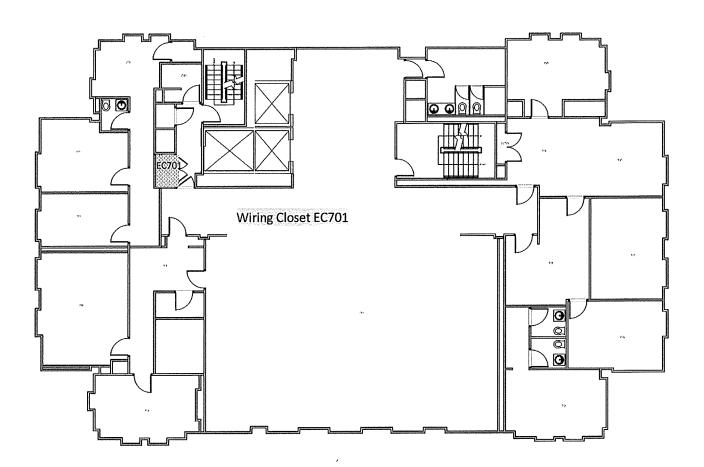
<u>Location</u>	Number of Jacks
8 th Floor	
Room 805	(24)

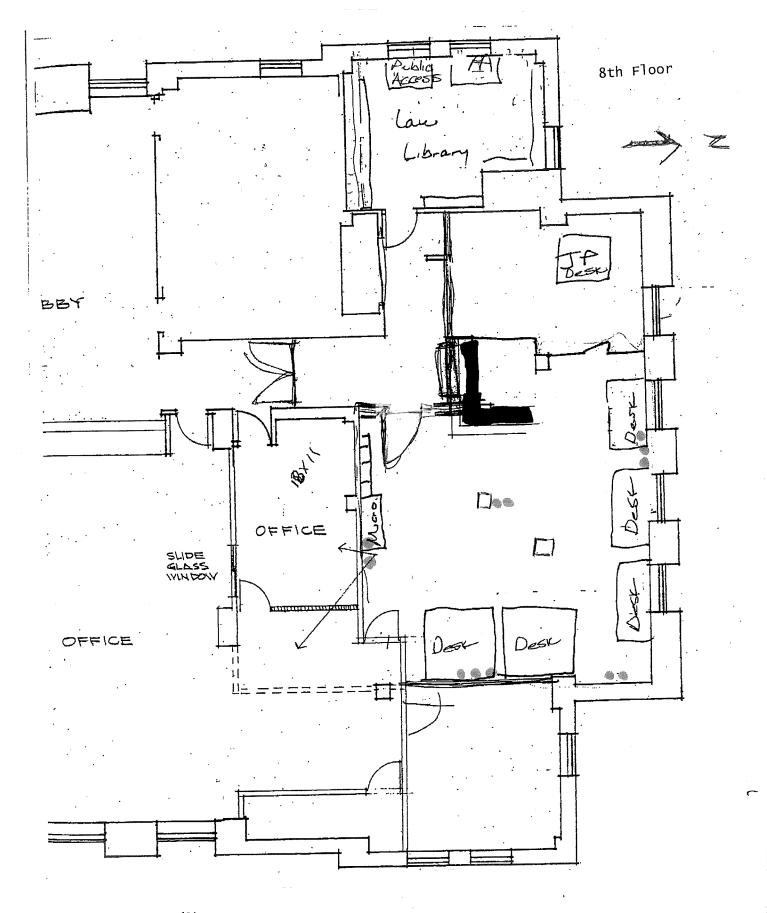
Total 24 jacks

Need:

24 CAT5e Plenum drops (per drawings)
All terminations to be located on 7^{th} floor room EC701 (see marked location)
Qty 1-2u 48 -port Patch panels
Qty 1-1u Wiring management module(s) to match current
All Jacks terminated and tested and labeled

(Using customer wiring rack)





(2) Cat 5e wall jacks
All Terminated on 7th floor, Rm EC701

CCB Technology

2823 Carlisle Avenue Racine, WI 53404



Project Services Proposal for Racine County

Date

February 19, 2018

Created by

Nik Lipor

Services Performed By:

(Service Provider)

CCB Technology

2823 Carlisle Avenue

Racine, WI 53404

Services Performed For:

(Client)

Racine County

730 Wisconsin Ave. 11th Fl.

Racine, WI 53403

Summary

CCB Technology is pleased to offer Racine County the following proposal.

Project Estimate

The following outlines the pre-approved cost for this Statement of Work, pricing is valid for 14 days.

71	O	,	
Description	Qty	Unit Cost	Total Cost
Cabling Project to be completed by Newport Network Solutions Inc	1	\$ 4,500.00	\$ 4,500.00
Total Project Cost:			\$4,500.00

CCB Technology will invoice Racine County upon project completion. Sales tax & shipping may apply but are not included in price within the Project Estimate.



Project Proposal

Table of Contents

Summary
Project Estimate1
Scope of Work3
CCB Technology Responsibilities
Client Responsibilities
Engagement Resources
Fee Schedule4
Completion Criteria4
Assumptions4
Out of Scope5
Risks 5
Project Change Control Procedure5
Accented and Agreed to:



Scope of Work

The project proposed includes the following work items:

- This estimate is based on the availability of the areas during the onsite assessment. Actual time spent could vary due to work areas not being clear for the installation
- All work to be completed by Newport Network Solutions and will be provided during normal business hours
- Provide and install new category 5e plenum rated telecommunications cabling to new offices on 8th floor
 - a. (12) Information outlet location consisting of (2) TWO category 5e rated cables
 - b. (1) 2U 48 Port loaded cat 5e patch panel
 - c. (1) 1U horizontal wire manager
 - All new cabling to be home run to 7th floor IT rack, terminated to new loaded patch panels, tested and labeled to customer specifications
- Send project completed email to Client Project Team

Material Supplied by Newport Network Solutions Inc.

Deliverable Materials

- N/A

CCB Technology Responsibilities

The following items are considered CCB Technology responsibilities for the project:

CCB's partner implementation scope will be limited to the project items as defined within the deliverables Scope of Work section of the document with exception of the items outlined within the Client scope and responsibilities.

Client Responsibilities

The following items are considered Client responsibilities for the project:

- Racine County will organize a project team for the technical and project plan handoff. The project team will have a primary technical contact that will represent Racine County in the planning discussions and review. The lead contact will participate in all required planning sessions.
- Racine County will provide access to systems and network connectivity.
- All coring, conduit stubs, Power Poles and raceways for the communication cabling are not provided or installed by Newport Network Solutions Inc. unless stated within the Scope of Work
- Racine County understands that all work will take place during normal business hours unless otherwise
 mutually agreed to by Racine County and Newport Network Solutions Inc. Any overtime hours will be
 mutually agreed to in advance and will billed as a separate ticket for hour's worked.
- Racine County must provide a credit card number for CCB to keep on file, upon signing this SoW CCB will invoice Racine County for the project stated within this SoW using their preferred payment method. If the payment method is a Net 30 account and the invoice has not been paid in full after 30 days, CCB will automatically charge the credit card on file for the total invoiced amount.
- Racine County that any additions or changes to the above specifications resulting in additional cost to Newport Network Solutions Inc. will be performed only upon acceptance of a change request to this project.



Engagement Resources

The following are contacts at Racine County that will work with the CCB Technology team on your project:

Name	Phone	Email
Mike Wendling	262-636-3684	mike.wendling@racinecounty.com

Fee Schedule

This engagement will be conducted on a fixed project basis. The total value for the Services pursuant to this SOW shall not exceed the amount outline in the <u>Project Estimate</u> unless otherwise agreed to by both parties via the project change control procedure, as outlined within. A PCR will be issued specifying the amended value.

Racine County agrees that any additional work outside the scope of work or additional work required due to meet minimum requirements to begin and/or complete work will be billed out based on the fee schedule below.

Role/Function	Fee Type	Hourly Rate
Newport Network Solutions Inc.	Hourly	\$75
Cabling Expert		
CCB Technology is available	e 8:30am-5:00pm CST M-F except du	ring company holidays

Additional Fees

- Racine County agrees to pay any travel expenses for onsite work required to complete this project.
 - o CCB Technology will notify Racine County prior to deploying an engineer onsite.
 - Fees may include but are not limited to mileage (rates are specified by the IRS Standard Mileage Rate for the time-period that the work was performed), hotels, meals, and parking.

Completion Criteria

CCB Technology shall have fulfilled its obligations when any one of the following first occurs:

- CCB Technology accomplishes the activities described within this SOW, including delivery to Client of the materials
 listed in the Section entitled "Scope of Work," and Client accepts such activities and materials without unreasonable
 objections. No response from Client within two-business days of items included in scope of work section being
 delivered is deemed acceptance.
- CCB Technology and/or Client has the right to cancel services or items included in scope of work section, not yet provided within 15 calendar days, with written notice to the other party. Client acknowledges that they will be billed for any work performed up to time of contract termination.

Assumptions

This Statement of Work is based upon the following assumptions and client responsibilities:

Racine County will identify one person with overall responsibility for the project. This person will act as the primary contact for CCB Technology and will have decision making authority regarding management of the project. Racine County will promptly notify CCB Technology of any change in the person Racine County has designated to serve as the Project Manager.



Project Proposal

- Appropriate management, technical staff, and other internal resources as necessary and/or required to assist in
 completing the Scope of Work described. This assumes that a reasonable effort will be made to provide the
 necessary introductions and ensure the proper cooperation from within Racine County.
- Racine County will make all necessary facilities available to Newport Network Solutions Inc. at the commencement of the project.
- All "out of scope" requests will follow the documented change control process.
- Information provided by Racine County is correct and complete.
- Racine County will provide reasonable responses to questions and responses to requests for approval within 24 hours

Out of Scope

- Anything not explicitly listed within the Scope of Work section

Risks

The following are the known risks for the engagement:

- Insufficient existing documentation or information.
- Insufficient communication and commitment by project team.
- Restricted access to work areas.
- Strikes, aNewport Network Solutions Inc.dents or delays beyond Newport Network Solutions Inc.'s control.

Project Change Control Procedure

The following process will be followed if a change to this SOW is required:

- A Project Change Request (PCR) will be the vehicle for communicating change. The PCR must describe the change, the rationale for the change, and the effect the change will have on the project.
- The designated Project Manager of the requesting party (CCB Technology or Client) will review the proposed change and determine whether to submit the request to the other party.
- Both Project Managers will review the proposed change and approve it for further investigation or reject it. CCB Technology and Racine County will mutually agree upon any charges for such investigation, if any. If the investigation is authorized, the Client Project Managers will sign the PCR, which will constitute approval for the investigation charges. CCB Technology will invoice Racine County for any such charges. The investigation will determine the effect that the implementation of the PCR will have on SOW price, schedule and other terms and conditions of the Agreement.
- Upon completion of the investigation, both parties will review the impact of the proposed change and, if mutually agreed, a Change Authorization will be executed.
- A written Change Authorization and/or PCR must be signed by both parties to authorize implementation of the investigated changes.
- The Project Management system will be updated by CCB Technology to reflect changes to the project plan.

Accepted and Agreed to:

This statement of work, including attachments, schedules, addenda, and supplemental documents has been submitted by CCB Technology, a Wisconsin corporation (CCB) to Racine County and shall be a binding agreement between CCB





Technology and Racine County at such time as it has been signed on behalf of both CCB Technology and Racine County. As of the effective date the parties agree as follows:

- 1. **Services.** CCB Technology agrees to perform services and provide documentation described in this statement of work, and Racine County agrees to the provisions of this statement of work.
- 2. Adoption of Professional Service Agreement. The professional services agreement between CCB Technology and Racine County is incorporated by reference, provided that (a) the provisions of this statement of work shall control if the provisions of the agreement conflict with the provisions of this statement of work and (b) hourly rates set forth in this statement of work apply to the services described in this statement of work, and CCB Technology's current hourly rates apply to other services provided by CCB Technology.

This agreement constitutes the entire agreement of the parties, supersedes any prior understandings relating to the subject matter hereof, and may be amended or supplemented only in a written agreement signed by CCB Technology and Racine County. All printed clauses on any order form submitted by Racine County are deemed deleted.

IN WITNESS WHEREOF, the parties hereto have caused this SOW to be effective as of the day, month and year first written above.

Racine County		CCB Technology	
Ву:		Ву:	
Name:		Name:	•••
Title:		Title:	
Date:		Date:	