# COUNTY OF RACINE FINANCE & HUMAN RESOURCES COMMITTEE

Supervisor Q. A. Shakoor, II, Chairman Supervisor Robert N. Miller, Vice Chairman Supervisor Thomas H. Pringle, Secretary Supervisor Janet Bernberg Supervisor Brett Nielsen Supervisor Donnie E. Snow Supervisor John A. Wisch David Scholzen, Youth in Governance Representative Achintya Krishnan, Youth in Governance Representative

\*\*\* THIS LOCATION IS HANDICAP ACCESSIBLE. If you have other special needs, please contact the Racine County Board Office, 730 Wisconsin Avenue, Racine, Wisconsin 53403 (262) 636-3571, fax (262) 636-3491 or the TTD/RELAY 1-800-947-3529. \*\*\*

### NOTICE OF MEETING OF THE

### FINANCE AND HUMAN RESOURCES COMMITTEE

DATE:

Wednesday February 15, 2017

TIME:

5:00 pm

PLACE:

IVES GROVE OFFICE COMPLEX

**AUDITORIUM** 

14200 WASHINGTON AVENUE STURTEVANT, WISCONSIN 53177

### AGENDA -

- 1. Convene Meeting
- 2. Chairman Comments Youth In Governance/Comments
- 3. Public Comments
- 4. Approval of Minutes from the February 1, 2017 committee meeting.
- 5. RCEDC Janell Topczewski Joint Resolution with Economic Development and Land Use Committee approving the semi-annual Racine County Revolving Loan Fund (RLF) Plan certification for the period ending September 30, 2016, and authorizing submission of said plan to the United States Department of Commerce's Economic Development Administration 2017 Resolution 1<sup>st</sup> Reading at the February 28, 2017 County Board Meeting.
- 6. Closed Session 5:10 P.M. (Approximately 10 Minutes) IT IS ANTICIPATED THAT THE FINANCE AND HUMAN RESOURCES COMMITTEE WILL MEET IN A CLOSED SESSION PURSUANT TO SECTION 19.85(1)(c) OF THE WISCONSIN STATE STATUTES TO DISCUSS LEGAL COUNSEL THE FOLLOWING CLAIM AGAINST RACINE COUNTY: 1) GERALDINE LOGAN

THE COMMITTEE RESERVES THE RIGHT TO RECONVENE IN REGULAR SESSION TO TAKE POSSIBLE ACTION ON ITEMS DISCUSSED IN CLOSED SESSION

7. Regular Session – 5:20 p.m. (Approximate)

### 8. Transfers:

- a) Finance Department Kris Tapp Resolution to Correct Resolution 2016-127 fiscal note to much revenue transferred 2017 Resolution 1<sup>st</sup> Reading at the February 28, 2017 County Board Meeting.
- b) Health Services Michelle Goggins Transfer of \$9,025 from the Non Allocated Revenue 2017 Budget to the Health Services 2017 budget for the sale of a meal on wheels pickup truck 2017 Resolution 1<sup>st</sup> Reading at the February 28, 2017 County Board Meeting.
- 9. Staff Report No Action Items.
  - a. February 2017 January 2018 Calendar Finance & Human Resources Committee Meetings
- 10. Adjournment

### FINANCE & HUMAN RESOURCES COMMITTEE ACTION ONLY

equestor/Originator	Finance		
Committee/Individua	l Sponsoring:	Finance & Human Resouces Committee	
Date of Con	nmittee Meeting:	2/15/2017	
Signature of Comn	nittee Chairperson /Designee:		
Description:	Minutes from Febru	uary 1, 2017 Finance & Human Resources Committee	
			•
Motion:			
	•		
		Annual Carlo Mariano Carlo Car	
Action:	County Board Su	pervisors Youth In Governance Approve	
	Deny	Deny	

### FINANCE AND HUMAN RESOURCES COMMITTEE MEETING February 1, 2017

### IVES GROVE OFFICE COMPLEX AUDITORIUM 14200 WASHINGTON AVENUE STURTEVANT, WISCONSIN 53177

Meeting attended by: County Board Supervisors Bernberg, Miller, Pringle, Snow, Shakoor, and Wisch. Youth Representatives Krishnan and Scholzen, Finance Director Alex Tillmann, HR Director Karen Galbraith, PWDS Director Julie Anderson, Captain Lamke, County Executive Jonathan Delagrave, Chief of Staff MT Boyle, and County Board Chairman Rusty Clark.

Excused: Supervisors Nielsen.

### STURTEVANT, WISCONSIN 53177

### Agenda Item #1 - Convene Meeting

Meeting Called to Order at 5:00 pm by Chairman Shakoor.

### Agenda Item #2 - Chairman Shakoor - Youth In Governance/Comments

Chairman Shakoor read the Youth in Governance statement.

### Agenda Item #3 – Public Comments

None.

### Agenda Item #4 – Approval of Minutes from the January 10, 2017 Meeting.

Action: Approve the minutes from the January 10, 2017 meeting. Motion Passed. Moved: Supervisor Pringle. Seconded: Supervisor Wisch. Vote: All Ayes No Nays. Youth Representatives Vote: All Ayes No Nays.

### Agenda Item #5- Transfers.

5a). Land Information – Grant – Julie Anderson – Acceptance of a 2017 Wisconsin Land Information Program Strategic Initiative Grant of \$50,000 for the grant period January 1, 2017 – March 31, 2018 and transfer of \$50,000 within the Land Information – grants 2017 budget – 2017 – Resolution – 1st Reading at the February 14, 2017 County Board Meeting.

Action: Motion to authorize the acceptance of a 2017 Wisconsin Land Information Program Strategic Initiative Grant of \$50,000 for the grant period January 1, 2017 – March 31, 2018 and to authorize the transfer of \$50,000 within the Land Information – grants 2017 budget with 1st Reading at the February 14, 2017 County Board Meeting. Motion Passed. Moved: Supervisor Pringle. Seconded: Supervisor Miller. Vote: All Ayes No Nays. Youth Representatives Vote: All Ayes No Nays.

5b). Metro Drug – Sheriff Christopher Schmaling – Transfer of \$30,000 from the Contingent account to Metro Drug Unit 2017 Budget and creation of a non-lapsing drug buy account for the metro drug unit – 2017 – Resolution – 1st Reading at the February 14, 2017 County Board Meeting.

Action: Motion to authorize the transfer of \$30,000 from the Contingent account to Metro Drug Unit 2017 Budget and the creation of a non-lapsing drug buy account for the metro drug unit with 1st Reading at the February 14, 2017 County Board Meeting. Motion Passed. Moved: Supervisor Pringle. Seconded: Supervisor Bernberg. Vote: All Ayes No Nays. Youth Representatives Vote: All Ayes No Nays.

5c). Human Services – Alex Tillmann – Acceptance of the State of Wisconsin Department of Administration Community Development block Grant SOAR Program in the amount of \$50,000 and the transfer of funds within the CDBG Grants 2017 Budget – 2017 – Resolution – 1<sup>st</sup> Reading at the February 14, 2017 County Board Meeting.

**Action:** Motion to authorize the acceptance of the State of Wisconsin Department of Administration Community Development block Grant SOAR Program in the amount of \$50,000 and the transfer of funds within the CDBG Grants 2017 Budget with 1st Reading at the February 14, 2017 County Board Meeting. **Motion Passed.** Moved: Supervisor Pringle. Seconded: Supervisor Bernberg. Vote: All Ayes No Nays. Youth Representatives Vote: All Ayes No Nays.

# <u>Agenda Item #6- Human Resources – Karen Galbraith – Change to casual time/sick time for non-exempt employees and change for vacation for exempt employees – action of the committee only.</u>

Action: Motion to approve the change to casual time/sick time for non-exempt employees and change for vacation for exempt employees. Motion Passed. Moved: Supervisor Pringle. Seconded: Supervisor Bernberg. Vote: All Ayes No Nays. Youth Representatives Vote: All Ayes No Nays.

### Agenda Item #7 - Communication Referrals from County Board Meeting.

Action: Motion to receive and file items a –f. Motion Passed. Moved: Supervisor Miller. Seconded: Supervisor Pringle. Vote: All Ayes No Nays. Youth Representatives Vote: All Ayes No Nays.

### Agenda Item #8 – Staff Report – No Action Items.

None.

### Agenda Item #9 - Adjournment

Action: Adjourn the meeting at 5:51 pm. Motion Passed. Moved: Supervisor Pringle. Seconded: Supervisor Bernberg. Vote: All Ayes No Nays.

### REQUEST FOR COUNTY BOARD ACTION

YEAR	2017	-	X	Resolution Request Ordinance Request Report Request	
Requestor/Originator:	RCEDC - Janell Top	oczewski			
Committee/Individual	Sponsoring:	Finance & Human Resource & Land Use Committee	es & Eco	nomic & Development	
Date Considered by Committee:	1/10/2017	Date of County I Meeting to be Intro		1/10/2017	
1st Reading:	х	1st & 2nd Reading:		*	
* Include a p	paragraph in the	memo regarding why	1st & 2	nd reading is requ	uired.
Signature of Committee Cha	irperson/Designee:				
TITLE OF RESOLUTION	I/ORDINANCE/RI	EPORT:			
Semi Annual Racine Cou	inty Revolving Loan F	und (RLF) Plan certification	for the pe	eriod ending September	30, 2016
and authorizing submissi	on of said plan to the	United States Department of	of Comme	rce's Economic Develop	oment
Administration			······································		
specific facts which	o describes in dent of you want inclused requires the exp ing transferred a	etail the nature of reso ded in resolution/ordi enditure or transfer o and the account numb d.	inance/i of funds	report must be atta must be accompa	ached. anied by the
THIS FORM MUST BE	FILLED OUT COM	PLETELY PRIOR TO YOU	JR APPE	EARANCE BEFORE A	A COMMITTEE.
The Committee believ	es that this act	tion furthers the foll	owing	goals:	
Make Racine County the create family supp		county in Wisconsin for b	usiness t	o grow, develop and	
		ees, elected officials and nts including a measurem			service
Foster an environment efficiencies.	where intergovernr	mental cooperation is enco	ouraged	to produce better serv	vices and
Reduce or limit the gro	wth of the tax levy a	as set forth in Resolution N	No. 2002	2-59S.	
To make Racine Count	ty a healthy, safe, cl	lean, crime-free communi	ty and er	nvironment.	

 JOINT RESOLUTION BY THE FINANCE AND HUMAN RESOURCES COMMITTEE AND THE ECONOMIC DEVELOPMENT AND LAND USE PLANNING COMMITTEE APPROVING THE SEMI-ANNUAL RACINE COUNTY REVOLVING LOAN FUND (RLF) PLAN CERTIFICATION FOR THE PERIOD ENDING SEPTEMBER 30, 2016, AND AUTHORIZING SUBMISSION OF SAID PLAN TO THE UNITED STATES DEPARTMENT OF COMMERCE'S ECONOMIC DEVELOPMENT ADMINISTRATION

To the Honorable Members of the Racine County Board of Supervisors:

**BE IT RESOLVED** by the Racine County Board of Supervisors that Racine County hereby adopts and approves the Revolving Loan Fund (RLF) Plan Certification for the period ending September 30, 2016, which has been prepared by the Racine County Economic Development Corporation and is attached hereto and incorporated as Exhibit A.

**BE IT FURTHER RESOLVED** by the Racine County Board of Supervisors that the Director of the Racine County Public Works and Development Services Department is hereby authorized and directed to submit the Revolving Loan Fund Plan Certification for the period ending September 30, 2016, to the Economic Development Administration of the United States Department of Commerce for approval. The County Clerk is directed to transmit two certified copies of this resolution to the Racine County Economic Development Corporation, 2320 Renaissance Boulevard, Sturtevant, WI 53177.

Respectfully submitted

	* Copodiany casimical,
1st Reading	ECONOMIC DEVELOPMENT AND LAND USE PLANNING COMMITTEE
2nd Reading	PEANVING COMMITTEE
BOARD ACTION Adopted	David J. Cooke, Chairman
ForAgainst	Robert D. Grove, Vice-Chairman
VOTE REQUIRED: Majority	Thomas Roanhouse, Secretary
Prepared by: Public Works & Development Services Department	Thomas Pringle
	Monte G. Osterman
	Tom Hincz
	Mark M. Gleason

therein.

1 2	RESOLUTION NO. 2016-	PAGE 2	February 28, 2016
3 4		Respectfully su	bmitted,
5 6 7 8		FINANCE AND COMMITTEE	HUMAN RESOURCES
9 10 11		Q. A. Shakoor	I, Chairman
12 13 14		Robert N. Mille	r, Vice-Chairman
15 16 17		Thomas Pringle	e, Secretary
18 19 20 21		Donnie Snow	
21 22 23 24		John A. Wisch	14.0 m. 1.0 m. 1
25 26 27		Janet Bernberg	
28 29 30		Brett A. Nielser	
31 32 33 34	The foregoing legislation adopted Wisconsin, is hereby:  Approved:	d by the County Board of Su	pervisors of Racine County,
35 36	Vetoed:		
37 38 39	Date:,		
40 41	Jonathan Delagrave, County Exec	cutive	
42 43 44		INFORMATION ONLY	
45 46 47	<b>WHEREAS</b> , on a semi-annua is required to certify to the USDOC	l basis, the Racine County Econo Economic Development Admin	
48 49	The Revolving Loan Fund is con adjustment strategy; and	nsistent with, and supportive of,	the area's current economic
50 51 52	The Revolving Loan Fund is being contained in the Revolving Loan therein.	ing operated in accordance witl r Fund, and the loan portfolio m	n the policies and procedures eets the standards contained

February 28, 2016

### **Exhibit A**



### RACINE COUNTY ECONOMIC DEVELOPMENT CORPORATION

#### **MEMORANDUM**

TO:

RACINE COUNTY FINANCE & HUMAN RESOURCES COMMITTEE

RACINE COUNTY ECONOMIC DEVELOPMENT & LAND USE PLANNING COMMITTEE

RACINE COUNTY BOARD OF SUPERVISORS

RCEDC EXECUTIVE COMMITTEE

FROM:

JANELL TOPCZEWSKI, COMPLIANCE/CLOSING SPECIALIST

DATE:

**JANUARY 1, 2017** 

SUBJECT:

RACINE COUNTY REVOLVING LOAN FUND (RLF) PLAN CERTIFICATION FOR THE PERIOD

**ENDING SEPTEMBER 30, 2016** 

### THE REQUEST

The RCEDC is requesting Racine County approve the September 30, 2016 semi-annual Plan Certification (attached) required by the Economic Development Administration (EDA) to indicate that the County's Revolving Loan Fund (RLF) program is consistent with:

- 1) Racine County's Economic Development Plan (EDP); and
- 2) The policies and procedures within the RLF Manual.

### PROGRAM STATISTICS- AS OF DECEMBER 31, 2016

Below are some current statistics on the EDA RLF:

- Fund Capitalization: \$1,100,000;
  - o EDA: \$700,000;
  - o Racine County: \$400,000;
- Dollars available to lend: approximately \$395,000;
- Outstanding Loan Balances: \$1,367,673;
- Active Loans: 13;
- Total Loans Made: 73 to 62 different companies;
- Total project investments since inception of program: \$56,070,191.84;
- Total RLF dollars lent since inception of program: \$6,607,557.94;
- Total private investment since inception of program: \$49,462,633.90;
- Total Job Creation: 455;
- Total Job Retention: 188; and
- Total Job Impact (Creation and Retention): 643.

RACINE COUNTY FINANCE & HUMAN RESOURCES COMMITTEE
RACINE COUNTY ECONOMIC DEVELOPMENT & LAND USE PLANNING COMMITTEE
RACINE COUNTY BOARD OF SUPERVISORS
RCEDC EXECUTIVE COMMITTEE
JANUARY 1, 2017
Page 2

### REPORT HIGHLIGHTS

Overall, the RLF program is performing within the standards of the RLF Plan or performing better than the goals set for the program. Some of the key metrics include:

TO THE STREET PROPERTY OF THE STREET STREET, THE STREET STREET STREET	GOAL	CURRENT RESULT
Create Full Time Equivalent (FTE) positions	1 FTE for every \$35,000 lent	1 FTE for every \$10,168
Leverage Private Dollar Investments (financial institution loans or borrowers own dollars)	\$2.00 in private funds for every \$1.00 in RLF funds	\$7.54 in private funds for every \$1.00 in RLF funds
Capital Utilization	More than 75% of RLF dollars should be outstanding in loan balances or committed to projects	78.73% of funds are outstanding as loan balances or committed to projects

During this six month reporting period:

- No new loans were closed; and
- No loans paid in full.

### RACINE COUNTY ECONOMIC DEVELOPMENT CORPORATION



### **MEMORANDUM**

TO:

RACINE COUNTY FINANCE & HUMAN RESOURCES COMMITTEE

RACINE COUNTY ECONOMIC DEVELOPMENT & LAND USE PLANNING COMMITTEE

RACINE COUNTY BOARD OF SUPERVISORS

RCEDC EXECUTIVE COMMITTEE

FROM:

JANELL TOPCZEWSKI, COMPLIANCE/CLOSING SPECIALIST

DATE:

**JANUARY 1, 2017** 

SUBJECT:

RACINE COUNTY REVOLVING LOAN FUND (RLF) PLAN CERTIFICATION FOR THE PERIOD

ENDING SEPTMEBR 30, 2016

### **Introduction**

In 1991 the Economic Development Administration (EDA) and Racine County established this low interest loan fund. The fund addresses the goals of business retention and small business development by utilizing RLF funds to create employment opportunities through the retention and expansion of existing, and the development of new, manufacturing and service-related businesses in the County. As these loan dollars are repaid, they are retained in the RLF and are available for relending to another eligible business. RCEDC maintains a service contract with Racine County to administer the County's RLF and has been administering these funds on behalf of the County since the inception in 1991.

Racine County is required to certify to the Economic Development Administration (EDA) on a semiannual basis that:

- 1. The Racine County RLF Plan is consistent with and supportive of the area's current economic adjustment strategy; and
- 2. The RLF is being operated in accordance with the policies and procedures contained in the RLF Plan, and the loan portfolio meets the standards contained therein.

# The RLF Plan is Consistent with the Racine County Economic Development Plan

Only those Challenges and Strategies that are applicable to the RLF Program have been included below:

Challenge One – To create an entrepreneurial culture in Racine County

### Strategies:

 Existing programs will be maintained and new financial capital programs and resources will be attracted which address fundamental gaps preventing the start and growth of Racine County entrepreneurs.

Challenge Two – To focus on a proactive business recruitment program and a business retention and expansion (BRE) program that will create and retain jobs, create additional tax base and increase personal income in Racine County.

### Strategies:

- Continue to implement a targeted and proactive business recruitment program.
- Maintain an active business retention and expansion (BRE) program that meets the needs of existing employers in Racine County
- Continue to provide staff assistance to business and local units of government to support business recruitment and business retention and expansion.

Challenge Four – To take advantage of the development opportunities that exist as a result of the Chicago-Milwaukee Corridor and to properly link land use with future business development county-wide.

### Strategies:

- Provide high value real estate development opportunities that link Racine County with the Southeast Wisconsin Region and Northern Illinois, including an update of the Racine County Industrial Lands Absorption Study
- Challenge Five To link education and training in a manner that provides a competitive workforce to meet the present and future needs of local employers and to create opportunities for low-income, disadvantaged, and minority individuals to prepare for and obtain employment.

### Strategies:

Provide the infrastructure for new and expanding business and industry in areas of high unemployment and identify appropriate business targets with the potential to locate in and/or expand in these areas in order to employ the unemployed and underemployed persons that will be educated and trained through the programs identified elsewhere in the plan.

The RLF is Being Operated in Accordance with the Policies and Procedures of the RLF Plan and the Portfolio Meets the Projected Guidelines Contained Therein.

The following provides the original RLF standards, and the current status of the RLF as of September 30, 2016.

1. <u>Job Cost Ratio.</u> An average of one full-time equivalent job will be created and/or retained for every \$35,000 of EDA-RLF investment. Currently, the job cost ratio for the total portfolio is \$10,168.36 and for the active portfolio \$10,623.58. We are currently performing better than the guideline set.

Historical Trends:

HISTOLICAL II	Historical Treflus.    Contember 20   March 31 2016   September 30   March 31, 2015   September 30,							
	September 30,	March 31, 2016	September 30,	March 31, 2015	1 .			
	2016		2015		2014			
Active	\$10,623.58	\$10,623.58	\$11,044.42	\$18,088.15	\$14,545.28			
Portfolio	(12 Loans)	(12 Loans)	(11 Loans)	(14 Loans)	(11 Loans)			
Total	\$10,168.36	\$10,168.36	\$10,024.78	\$10,853.13	\$10,089.94			
Portfolio	(72 Loans)	(72 Loans)	(70 Loans)	(70 Loans)	(66 Loans)			

- 2. <u>Assisting Long-Term Unemployed.</u> All loan recipients are required to sign an "Employment Memorandum of Agreement" which requires that the business work with a Workforce Development Center (WDC) Business Consultant in making jobs available to low- and moderate- income persons. To date, all recipients have signed this memorandum. The Business Consultant is located at the Racine County Workforce Development Center which is a "one-stop" shop for meeting the needs of the unemployed. The Center serves persons involved in the welfare-to-work transition as a part of other activities. We are currently meeting this guideline.
- 3. <u>Low- and Moderate-Income Benefit.</u> All loan recipients are required to sign an "Employment Memorandum of Agreement" which requires that the business work with a WDC Business Consultant in making at least 51 percent of new and retained jobs available to low- and moderate-income (LMI) persons. To date, all recipients have signed this memorandum. As part of the efforts of making jobs available to LMI persons, the WDC also provides the job posting to community based organizations that could help reach LMI persons. We are currently meeting this guideline.
- 4. <u>Private Sector Leverage Ratio.</u> A minimum of two private sector dollars for each RLF dollar is required of business participants. To date, total RLF bank financing and equity participation in projects is \$49,321,933.90 and total RLF funds disbursed is \$6,538,257.94 for a leveraging ratio of 7.54 to 1.0. We are currently performing better than the guideline set for this.

Historical Trends:

Historical II		T	C-ntember 20	March 31, 2015	September 30,
	September 30,	March 31, 2016	September 30,	Wiaich 51, 2015	2014
	2016		2015		
Active	5.19	5.19	6.17	6.81	6.65
Portfolio	(12 Loans)	(12 Loans)	(11 Loans)	(14 Loans)	(11 Loans)
	7.54	7.54	7.59	7.59	7.45
Total Portfolio	(72 Loans)	(72 Loans)	(70 Loans)	(70 Loans)	(66 Loans)

- 5. <u>Types of Activities Eligible for Funding.</u> All loans must be for fixed assets and working capital. All loans have been for these purposes. **We are currently meeting this guideline.**
- 6. Types of Businesses Eligible for Funding. The RLF strategy is to retain existing, and develop new, manufacturing and service-related businesses. The following is the distribution of the 12 loans in the active portfolio:
  - A. 12 loans were made to existing businesses and 0 to start-up businesses.

B. 7 active loans have been made to manufacturing companies, 0 made to commercial/retail companies and 5 to service companies.

### We are currently meeting this guideline.

A maximum of 10 percent of the loan portfolio can be loaned to commercial/retail firms. Based on our total portfolio 6.94 percent of the RLF loans have been made to commercial/retail businesses. We are meeting this guideline.

The RLF Plan prohibits certain types of business financing. No loans or loan guarantees can be made to EDA Title II recipients. In addition, the RLF may not finance any equity, subsidize interest payments on existing loans, refinance loans made by other lenders, or contribute equity required by other loan programs. We are meeting this guideline.

There are several restrictions with regard to the types of businesses that can receive RLF loans:

- A. All loan recipients are located in the County of Racine.
- B. No loans have been made to businesses that have relocated jobs from outside the Racine labor market area to the County of Racine.
- C. No loans have been made that are not related to job creation or retention.
- D. No loans have been made that would create a conflict of interest for existing or former RCEDC Board members or staff.
- E. RLF funds have not been used for speculative activities.

### All of the above guidelines have been met.

7. Standards to Achieve Economic Objectives and Benefits for the County of Racine. The RLF plan requires that all loans include an analysis of why other public sector loan programs were not used prior to using the RLF funds. All loans subject to this EDA regulation have included this in the loan write-up that is provided to the Loan Committee. We are currently meeting this guideline.

A minimum of 15 percent of the loan funds should provide financing for minority owned firms. Currently, a total of 1.39 percent of all the funds have been used for this purpose. We currently are not meeting this guideline with an explanation provided below.

### Historical Trends- Ethic Minorities:

THIS COLLEGE TO	September 30,		September 30, 2015	March 31, 2015	September 30, 2014
Total Portfolio	1.39	1.39	1.43	1.43	1.54

The RCEDC experience has been that a significant number of minority entrepreneurs have sought funding for small loans for retail and commercial operations that are generally not permitted, nor cost effective, through the RLF program. Often, RCEDC makes referrals to the Women's Business

Initiative Corporation (WWBIC) as their programs are typically better suited (working capital) to meet the needs of these entrepreneurs (see comparison below). RCEDC staff also refers minority entrepreneurs to the appropriate microloan programs, UW- Parkside Small Business Development Center (SBDC), and Gateway Technical College's Business and Workforce Solutions division (which includes LaunchBox) who has resources to assist these clients to grow their business to be successful. Some of the resources include "Growthwheel" and small business Accelerators.

- Growthwheel is offered through Gateway and SBDC. It is a visual toolkit for dialogue, decision-making and actions planning to assist entrepreneurs build their businesses through a simple action oriented process. The system determines which areas of the business (Concept, Customer Relations, Operations, and Organization) to focus on to strengthen and grow. Each of these four core areas is also broken down into five sub-categories for further evaluation. The Growthwheel program can be utilized by all business in any industry or stage.
- The Accelerator program offered through LaunchBox is designed to provide start-up business with a quick start by providing support and access to high-growth & tech-driven mentorship as well as commercialized assistance through a hands on program.

Gateway, SBDC, and WWBIC create a pool of resources to connect companies with one-on-one counseling and programs like Growthwheel and the accelerator to launch and expand local companies. RCEDC maintains a close partnership with all of these organizations in order to make appropriate referral but also be a resource once the company's expansion a line with the RLF program requirements.

In addition, Racine County has established the Racine County Matching Grant Program (MGP) to assists minority owned businesses. Businesses which are 51% or more minority owned can apply for this \$2,500 matching grant to assist with: training and/or consulting services, marketing initiatives, or participation in the CEO Roundtable or the Living as a Leader program.

Historical Trends for WWBIC Referrals:

	September 30,	March 31, 2016	September 30, 2015	March 31, 2015	September 30, 2014
WWBIC Referrals for	19	13	11	13	14
financing					<u></u>

One significant reason for not reaching this goal is that the entrepreneurs contacting us to discuss their financing options tend to be a better fit for the Wisconsin Women's Business Initiative Corporation's (WWBIC's) micro-loan program. Most businesses in the Racine area that have contacted us and that are owned by racial minorities tend to be commercial/retail businesses, which primarily have financing needs specific to working capital such as the need for a line of credit. RCEDC makes referrals to WWBIC when appropriate for the customer's needs.

Below is a table that provides a comparison between the WWBIC and EDA RLF loan programs which explains why the EDA RLF program was not designed for certain funding needs and explains why WWBIC's program is better suited for those purposes.

	EDA - RLF	WWBIC*
Program Fees	Approx. \$3,350 (legal fees and 1.5%	\$375-\$1,275 based on loan
1 10B1 ant 1 aas	processing fee, would be \$2,250 on a	amount
·	\$150,000 example) plus out-of-pocket costs	
Loan Amount	Up to \$200,000	\$1,000-\$100,000
	(average \$150,000)	
Loan Terms	Average 15 years	6-year maximum
Typical Use of Funds	Fixed Assets	Working Capital
.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(Real estate and Equipment)	(Lines of Credit available)
Bank Participation	Required. A 2:1 private dollar match is	Not required.
(Private Dollar Leverage )	required; the EDA RLF can only finance up	
1	to 33% of a total funding need.	
Typical Total Project	\$450,000	\$1,000-\$100,000
Amount		If a harrower ont

<sup>\*</sup>WWBIC is now a participant in the SBA's Community Advantage program. If a borrower opts into this program they can have access to high loan amounts and longer terms.

It is noteworthy that in January 2015, the RCEDC Executive Committee made the decision to retain the goal of targeting minority and women owned business as a priority but removing the goal of 15%. These applications would continue to be considered a priority over other applications when funding availability is limited. This change would be considered by the Economic Development Administration with the next update to each RLF Plan. The County Plan has been with EDA for consideration since October 2014 (with the January 2015 amendment subsequently provided). Once this draft is approved by EDA, the new RLF Plan would then come before the County Board for approval.

- 8. Assurances for Maximum Private Sector Leverage. The RLF program will maximize private sector leverage and private equity contributions and ensure that RLF funds are not substituted for private financing. To this end, the RLF program requires: 1) financial institutions participating in the project to submit a letter stating that the financial institution is providing the maximum amount available and that the loan is contingent upon the receipt of RLF financing, and 2) equity contributions must be documented with a letter from contributing source that commits to the injection of the equity upon receipt of an RLF loan. This guideline has been met for each loan and has been included in the loan write-up that is provided to the Loan Committee.
- 9. <u>Total Number of Loans in Initial Funding Cycle.</u> A total of 72 loans to 61 companies have been made from the original grant, the recapitalization and loan program income. The number of loans required has been met. **We have met this guideline.**
- 10. <u>RLF Loan Size</u>. The anticipated average loan size is \$100,000, with a minimum loan size of \$5,000 and a maximum loan size of \$200,000 (unless approved on a case-by-case basis by EDA). Currently, the average active loan size is \$137,221 and the average for the total loan portfolio is \$90,809. The active loan size is larger than originally anticipated. The largest loan amount was \$470,000 (approved by EDA); with the smallest loan size being \$6,600. **Currently we are meeting this guideline**.
- 11. <u>RLF Loan Proportions.</u> Working capital loans cannot exceed 50 percent of the portfolio. Currently, zero percent of the active RLF loans have been made for working capital purposes and only 13.9% of the total portfolio has been used for working capital loans. We are meeting this guideline.

- 12. <u>Standard Terms and Rate of Interest.</u> The terms and interest rates of the loans have not exceeded the standards included in the RLF plan. Interest rates on all active loans are set at a fixed rate. **We are meeting this guideline.**
- 13. <u>Special Financing Techniques.</u> Special financing techniques the RLF program can offer to applicants include: 1) deferral of principal payments during the first year of an RLF loan, 2) the subordination of the RLF security position to private sector lenders that participate in the RLF program, and 3) the use of balloon payments. The RCEDC has subordinated its collateral to financial institutions, has deferred payments of the principal portion for seven active loans, and balloon payments are typically offered. We are meeting this guideline.
- 14. Equity Requirements. The RLF program requires a 10 percent equity injection for each loan. Consideration will be given for individuals who have made substantial equity commitments to the business. 66 loan recipients have provided a 10 percent or more equity injection. 2 loan recipients have provided a 5 percent equity injection, and 4 loan recipients have provided 0% equity injection, due to other previous cash contributions to the Company. We are meeting this guideline.
- 15. <u>Collateral Requirements.</u> The current goal of the RLF is to provide a 1:1 collateral coverage ratio on each loan. Personal guarantees and mortgages on non-project assets are often used to increase the collateral coverage when project assets are not sufficient. The goal of 1:1 collateral coverage is always sought but given the nature of the program is rarely achieved. In those cases, new project assets are often taken as additional collateral. Therefore, we have met this guideline.
- 16. Restructuring RLF Loans. One RLF loan was restructured. Racine Precision Machining is no longer an operating concern. The principal had agreed to make yearly payments of \$2,400 through June of 2006. In 2000, RCEDC filed a legal judgment against the borrowers to collect the outstanding principal balance of the loan. One half of the judgment was paid off and a judgment in the amount of \$13,429.31 is still active although it is unknown if RCEDC will be able to collect this money in the future. We are meeting this guideline.
- 17. <u>Elements of a Loan Guarantee Program.</u> The RLF may establish a loan guarantee program with recycled or second-generation RLF funds to reduce the risk of private lenders and thereby persuade lenders to provide financing that otherwise would not have been available. The RLF has not provided any loan guarantees.
- 18. Interest Payments on Recycled RLF Funds and Sales of RLF Loans and Loan Origination Fee. The RLF program will utilize a maximum of 100 percent (approved by Racine County as Resolution 2014-161 on 4.21.2015) of any and all program income for expenses associated with the administration of the RLF and will not charge more than 1.5 percent loan origination fees on all EDA-RLF loans. This guideline has been met.
- 19. <u>RLF Program Coordination with SBA 504 and Other Programs.</u> The RLF program will utilize private sector financial institutions and the local SBA 504 Certified Development Company program, as well as other public sector financing programs, in packaging loans. **This guideline has been met** and has been included in the loan write-up that is provided to the Loan Committee.

- 20. <u>Time Schedule for Loan Closings.</u> All of the original RLF funds have been utilized within the three-year time period for disbursement. **This guideline has been met.**
- 21. <u>Technical and Management Assistance.</u> The RLF program utilizes the services of the Small Business Development Center (SBDC), as well as other providers of technical assistance. A significant degree of coordination between the RLF and the SBDC is currently being achieved. **We are currently meeting this guideline.**
- 22. <u>Loan Packaging and Referral Services</u>. The staff for the RLF program is responsible for all aspects of the RLF program, including program and policy development, finance, law, marketing, credit analysis and loan packaging, processing and servicing. The RCEDC staff prepares all loan packages for review by the Loan Committee. **We are currently meeting this guideline**.
- 23. <u>Capital Utilization Standard.</u> During the revolving phase, at least 75 percent of an RLF's capital should be in use. At any time subsequent to a second consecutive report showing that the applicable standard has not been met, EDA may require the grant recipient to deposit excess funds in an interest bearing account and EDA approval will be required to withdraw the sequestered funds. This goal was not met in previous semi-annual periods, thus \$25,706.09 of the RLF funds are sequestered in an interest bearing account. When those funds are needed for new project disbursements, RCEDC will seek EDA approval to release those funds into the RLF operating account. For the time period ending September 30, 2016, the RLF fund had 78.73% percent of its capital in use. RCEDC has worked diligently over the past few years to improve the RLF by adjusting loan terms to better meet current economic conditions (i.e. longer terms and reduced interest rates). We are currently meeting this guideline.

### REQUEST FOR COUNTY BOARD ACTION

YEAR	2017	_	X	Resolution Request Ordinance Request Report Request	
Requestor/Originator:	Finance Dept - Kris	Тарр			•
Committee/Individual	Sponsoring:	Finance & Human Resource	ces Comm	iittee	<u>-</u>
Date Considered by Committee:	1/15/2017	Date of County Meeting to be Intr		2/28/2017	
1st Reading:	х	1st & 2nd Reading:		*	
* Include a រុ	paragraph in the	memo regarding why	/ 1st & 2	2nd reading is requ	uired.
Signature of Committee Cha	irperson/Designee:				
TITLE OF RESOLUTION	I/ORDINANCE/R	EPORT:			
Resolution to correct reso	olution 2016-127 fisca	al note to much revenue trar	nsferred		
specific facts which	o describes in dent h you want inclused requires the exp ing transferred a	etail the nature of resolded in resolution/ord benditure or transfer of and the account numbed.	inance/i	report must be att	ached. anied by the
THIS FORM MUST BE	FILLED OUT COM	PLETELY PRIOR TO YO	UR APPE	EARANCE BEFORE A	A COMMITTEE.
The Committee believ	es that this ac	tion furthers the fol	lowing	goals:	
Make Racine County the create family supp		county in Wisconsin for b	ousiness	to grow, develop and	
	-	yees, elected officials and ents including a measuren			service
Foster an environment efficiencies.	where intergovern	mental cooperation is enc	ouraged	to produce better ser	vices and
Reduce or limit the gro	wth of the tax levy	as set forth in Resolution	No. 2002	2-59S.	
To make Basine Coun	ty a hoalthy safe a	elean crime-free commun	ity and o	nvironment	

### FISCAL NOTE RESOLUTION NO:

EXHIBIT "A"

Fiscal Year:

2017

ACCOUNT NAME	ACCOUNT NUMBER	CURRENT BUDGET	CURRENT BALANCE	TRANSFER	BUDGET AFTER TRANSFER	BALANCE AFTER TRANSFER
HUMAN SERVICES Children's COP - Revenue	4201300.301500	0	0	(301,999)	(301,999)	0
	TOTAL SOURCES			(301,999)		
HEALTH SERVICES BCA REVENUE	5102990.301500 <b>TOTAL USES</b>	(6,795,249)	.0	301,999 301,999 0	(6,493,250)	0

### FINANCE COMMITTEE RECOMMENDATION

After reviewing the Resolution/Ordinance and fiscal information supplied, your Finance Committee recommends FOR--AGAINST adoption.
REASONS

FOR		AGAINST
	_	

### **RESOLUTION NO. 2016-127**

RESOLUTION BY THE FINANCE AND HUMAN RESOURCES COMMITTEE AUTHORIZING THE TRANSFER OF \$301,999.00 FROM THE HUMAN SERVICES DEPARTMENT 2017 BUDGET TO THE HEALTH SERVICES 2017 BUDGET AND MOVEMENT OF CHILDREN'S COMMUNITY OPTIONS PROGRAM (CCOP)

To the Honorable Members of the Racine County Board of Supervisors:

BE IT RESOLVED by the Racine County Board of Supervisors that the transfer of funds, as set forth in Exhibit "A" that is attached hereto, from the Human Services Department 2017 Budget to the Health Services 2017 Budget and movement of Children's Community Options Program (CCOP) are hereby authorized and approved.

50

Jonathan Delagrave, County Executive

		Respectfully submitted,
1st Reading	<u>:</u>	FINANCE AND HUMAN RESOURCES
2nd Reading	<del></del>	
BOARD ACTION Adopted For	· ·	Q.A. Shakoor, II, Chairman
Against Absent		Robert N. Miller, Vice-Chairman
VOTE REQUIRED: 2/3	M.E.	Thomas Pringle, Secretary
Prepared by: Corporation Counsel		Janet Bernberg
		John A. Wisch
		Donnie Snow
		Brett A. Nielsen
The foregoing legislation a Racine County, Wisconsin Approved: Vetoed:		unty Board of Supervisors of
Date:	,	

eligible for, other adult long-term care services; and

2 3

1

4 5

6 7 8

10 11 12

13

14

15 16 17

18

19 20

21 22 23

24

9

WHEREAS, the CCOP was a new program proposed under Governor Walker's proposed 2015-2017 budget. Under the proposal, the CCOP replaced the legacy Family Support Program (FSP) and the children's portion of the Community Options Program (COP) under the Department of Health Services (DHS) which provided services and support to families with children with long-term care needs; and

INFORMATION ONLY

contract from the State of Wisconsin to administer the Children's Community Options Program ("CCOP"); the CCOP aids families with a disabled child who are not receiving, or

WHEREAS, the Racine County Human Services Department currently receives a

WHEREAS, the new CCOP is based on the legacy COP; BHS has experience with administering the legacy COP and has taken a lead role in assisting the CCOP subcontractors with developing procedures and policies to remain compliant with CCOP regulations; and

WHEREAS, BHS currently provides additional funding to the CCOP; the request to move the CCOP into the BHS budget will allow for easier transfer funding and streamline the budget process.

### FISCAL NOTE RESOLUTION NO: 2016-127

EXHIBIT "A"

Fiscal Year:

2017

ACCOUNT NAME	ACCOUNT NUMBER	CURRENT BUDGET	CURRENT BALANCE	TRANSFER	BUDGET AFTER TRANSFER	BALANCE AFTER TRANSFER
HUMAN SERVICES						
Contract Services	4201300.404500	229,886	0	(229,886)	0	0
HEALTH SERVICES						
BCA - Revenue	5102990.301500	(6,263,364)	0	(531,885)	(6,795,249)	0
	TOTAL SOURCES			(761,771)		
HEALTH SERVICES Contract Services	5102990.404500	0	0	229,886	229,886	0
Contract Services	5102990.404500		U	229,660	229,000	U
HUMAN SERVICES			_			
Children's COP - Revenue	4201300,301500 TOTAL USES	(531,885)	0	531,885 <b>761,771</b>	0	0
				0		
			•	Net		
	Health Services Human Services	(531,885) 531,885	229,886 (229,886)	(301,999) 301,999		

#### FINANCE COMMITTEE RECOMMENDATION

After reviewing the Resolution/Ordinance and fiscal information supplied, your Finance Committee recommends FOR--AGAINST adoption.
REASONS

FOR	AGAINST
	-
· · · · · · · · · · · · · · · · · · ·	
	P. C.

### REQUEST FOR COUNTY BOARD ACTION

YEAR	2017		Х	Resolution Request Ordinance Request						
ILAN	2011	•		Report Request						
Requestor/Originator:	Health Services - Mi	chelle Googins			-					
Committee/Individual	Sponsoring:	Finance & Human Resource		ittee	-					
Date Considered by Committee:	2/15/2017	Date of County I  Meeting to be Intro		2/28/2017	-					
1st Reading:	х	1st & 2nd Reading:		*						
* Include a p	paragraph in the	memo regarding why	1st & 2	nd reading is req	uired.					
Signature of Committee Cha	irperson/Designee:									
TITLE OF RESOLUTION	I/ORDINANCE/R	EPORT:								
Transfer of \$9,025 from t	he Non Allocated Rev	venue 2017 Budget to the Ho	ealth Serv	ices 2017 Budget for th	ne					
sale of the meals on whe	els pickup truck									
The attached memospecific facts which any request which specific amount be	SUBJECT MATTER:  The attached memo describes in detail the nature of resolution /ordinance /report and any specific facts which you want included in resolution/ordinance/report must be attached.  Any request which requires the expenditure or transfer of funds must be accompanied by the specific amount being transferred and the account number from which these funds will be taken									
and to which they v	will be transferre	α.								
THIS FORM MUST BE	FILLED OUT COM	PLETELY PRIOR TO YO	JR APPE	EARANCE BEFORE	A COMMITTEE.					
The Committee believ	es that this ac	tion furthers the foll	owing	goals:						
Make Racine County the create family supp		county in Wisconsin for b	usiness 1	o grow, develop and						
· · ·		yees, elected officials and ents including a measurem			service					
Foster an environment efficiencies.	where intergovernr	mental cooperation is enc	ouraged	to produce better ser	vices and					
Reduce or limit the gro	wth of the tax levy a	as set forth in Resolution I	No. 2002	2-59S.						
To make Racine Coun	ty a healthy, safe, c	lean, crime-free commun	ity and er	nvironment.						

# $oldsymbol{R}$ acine County Human Services

# **Department**

1717 Taylor Avenue, Racine, WI 53403

February 10, 2017

TO:

Q.A. Shakoor

Chairman, Finance and Human Resources Committee

FROM:

Hope Otto

Human Services Director

RE:

Sale of Meals on Wheels Truck – Transfer of revenue from the General

Fund to a BHS non-lapsing account

Lincoln Lutheran of Racine (LLOR) held the contract for the Senior Nutrition Program in Racine County for over 25 years. In early 2016, LLOR filed for bankruptcy. Due to these circumstances, in March of 2016, the Racine County Senior Nutrition Program began being directly administered by Racine County (not subcontracted). The County Senior Nutrition Program's central kitchen was moved from Lincoln Villas North (an LLOR owned building) into the County's skilled nursing home, Ridgewood Care Center. Racine County received the Meals on Wheels truck at that time, as it had been paid for with program revenue. The truck has several bays that have both heating and cooling capacity allowing food to be transported throughout the county while maintaining appropriate food temperatures. By August of 2016, the Senior Nutrition Program moved to a catering model and no longer had a need for the truck. Since the truck had over 200,000 miles on it and there was no longer a need for the heating elements in the van itself, it was determined that the Senior Nutrition Program could benefit more from the sale of the van than to keep it parked. The van was sold at auction for \$9,025.

The funds received from the sale are currently sitting in the general fund – Sale of County Property (11000000.510000). We are requesting these funds be transferred to a BHS non-lapsing account where they will be designated for use specifically by the Meals on Wheels program.

Hope Otto Human Services Director

### FISCAL NOTE RESOLUTION NO:

EXHIBIT "A"

Fiscal Year:

2017

ACCOUNT NAME	ACCOUNT NUMBER	CURRENT BUDGET	CURRENT BALANCE	TRANSFER	BUDGET AFTER TRANSFER	BALANCE AFTER TRANSFER
GENERAL FUND SALE OF COUNTY PROPERTY	11000000.510000	0	9,025	(9,025)	(9,025)	0
	TOTAL SOURCES			(9,025)		
HEALTH SERVICES MOW - NON LAPSING	NEW ACCOUNT	0	0	9,025	9,025	9,025
	TOTAL USES			9,025		
				0		

This transfer requires an operating transfer between the following accounts:

Out Transfer - Health Services - 16100000.514057 In Transfer - General Fund - 5500000.513010

### FINANCE COMMITTEE RECOMMENDATION

After reviewing the Resolution/Ordinance and fiscal information supplied, your Finance Committee recommends FOR--AGAINST adoption.
REASONS

FOR		AGAINST
	•	

February 2017	2017			February 2017  Su Mo Tu We Th  5 6 7 8 2  12 13 14 15 16  19 26 27 28	F Sa Su Mo 3 4 5 6 10 11 5 6 17 18 12 13 24 25 19 20	March 2017  Tu We Th Fr Sa  7 1 2 3 4  7 8 9 11  14 15 16 17 18  28 29 30 31
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jan 29	30	31	Feb 1 5:00pm Finance & Human Resources Committee Meeting - Ives Grove - Auditorium - 5:00 pm	2	m	4
5	9	7	∞	o o	10	11
12	13	14 6:30pm County Board Meeting	5:00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5:00 pm	16	17	18
19	20	21	22	23	24	25
56	27	28 6:30pm County Board Meeting	Mar 1	7	೯	4
Tapp, Kris			1			1/31/2017 11:11 AM

26	19	12	И	Fe	SL	2
3,			·	Feb 26	SUNDAY	March 2017
27	20	13	6	27	MONDAY	)17
28 6:30pm County Board Meeting	21	14 6:30pm County Board Meeting	7	28	TUESDAY	
29	22	15 5:00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5:00 pm	<b>∞</b>	Mar 1 5:00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5:00 pm	WEDNESDAY	
30	23	16	9	2	THURSDAY	March 2017  Su Mo Tu We Th  5 6 7 8 9 5 6 7 8 16 13 14 15 16 19 20 21 22 23 26 27 28 29 30
31	24	17	10	ω	FRIDAY	h Fr Sa Su Mo 2 3 4 2 3 3 6 17 18 2 16 17 7 3 3 24 25 3 30 7 3 3 24 35 30
Apr 1	25	18	11	4	SATURDAY	April 2017  Tu We Th Fr Se  4 5 6 7 8  11 12 13 14 15  18 19 20 21 22  25 26 27 28 29

April 2017	7			April 2017  Su Mo Tu We Th  2 3 14 5 6 9 10 11 12 13 16 17 18 12 23 23 24 25 26 27	Fr Sa Su Mo 7 1 7 8 14 15 14 15 28 29 29 28 29	May 2017  Tu We Th Fr Sa 2 13 1 15 15 2 10 11 12 13 15 17 18 19 20 30 31 2 26 27
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Mar 26	27	28	29	30	31	Apr 1
2	8	4	5.30pm Finance & Human Resources Committee - Ives Grove - Auditorium -	9	7	∞
6	10	11 6:30pm County Board Meeting	12	13	14	15
16	17	18 6:30pm County Board Meeting	5:30pm Possible FHR Meeting	20	21	22
23	24	25	26 5:30pm Possible FHR Meeting	27	28	29
30	May 1	2	E	4	5	9
Tapp, Kris			3			1/31/2017 11:11 AM

Tapp, Kris	28	21	14	7	Apr 30	SUNDAY	May 2017
	29	22	15	00	May 1	MONDAY	7
	30	23 6:30pm County Board Meeting	16	9	2 6:30pm County Board Meeting	TUESDAY	
4	ည	24	17 5:00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5:00 pm	10	w	WEDNESDAY	
	Jun 1	25	18	11	4	THURSDAY	May 2017  Su Mo Tu We Th  7 8 9 13 14  7 18 9 17 18  14 15 16 17 18  21 22 23 24 25  28 29 30 31
	2	26	19	12	V	FRIDAY	F S S S S S S S S S S S S S S S S S S S
1/31/2017 11:11 AM	ω	27	20	13	6	SATURDAY	Mo Tu We Th Fr Sa 5 6 7 8 9 10 12 13 14 15 16 17 19 27 28 29 30

Luly 2017  Tu We Th Fr Sa  4 5 6 7 8  111 12 13 14 15  18 19 20 21 22  25 26 27 28 29	SATURDAY		0	7	5	Jul 1	1/31/2017 11:11 AM
Su Mo 2 3 9 10 16 17 23 24 30 31		m	10	17	24	Jr	
77 F. Sa 10 11 2 3 2 2 23 24 29 30 24 24 25 25 24 25 24 25 25 24 25 24 25 24 25 25 24 25 25 25 24 25 25 25 25 25 25 25 25 25 25 25 25 25	FRIDAY	7	თ	16	73	30	
Su Mo Tu We T 4 5 6 7 11 12 13 14 1 25 26 27 28	THURSDAY	Jun 1	∞	15	22	29	
	WEDNESDAY	31	7 5.00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5.00 pm	14	5.00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5.00 pm	28	5
	TUESDAY	30	9	13 6:30pm County Board Meeting	20	27 6:30pm County Board Meeting	
7	MONDAY	59	2	12	19	56	
June 2017	SUNDAY	May 28	4	11	18	25	Tapp, Kris

,,,∣	-	_				,		
Tapp, Kris	30	23	16	9	2	Jun 25	SUNDAY	July 2017
	31	24	17	10	ω	26	MONDAY	
	Aug 1	25 6:30pm County Board Meeting	18	11 6:30pm County Board Meeting	4	27	TUESDAY	
6	2	26	19 5:00pm Finance & Human Resources Committee - Ives Grove - Auditorium -	12	5 5:00pm Possible Finance & Human Resources Committee	28	WEDNESDAY	
	ω	27	20	13	6	29	THURSDAY	Su Mo Tu We Th  2 3 4 5 6 9 11 11 12 13 16 17 18 19 26 23 24 25 26 27
	4	28	21	14	7	30	FRIDAY	Fr Sa Su Mo 7 1 6 7 14 15 13 14 21 22 20 27 28
1/31/2017 11:11 AM	5	29	22	15	œ	Jul 1	SATURDAY	August 2017  Tu We Th Fr Sa  1 2 3 4 5 8 9 01 11 19 12 13 14 19 13 14 19 15 16 17 18 19 22 30 31 25 26

August 2017	710			August 2017  Su Mo Tu We Th  6 7 8 9 10  13 14 15 16 17  27 28 29 30 31	Fr. Sa. Su. Mo. 44 5 3 4 111 12 25 26 177 188 25 24 25 25 26 27 25 25 25 25 25 25 25 25 25 25 25 25 25	September 2017.  Tu We Th Fr Sa  5 6 7 8 9 15 13 14 22 23 26 27 28 29 30
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Jul 30	31	Aug 1	5:00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5:00 pm	к	4	Γ
	7	8 6:30pm County Board Meeting	6	10	11	12
	14	15	16 5:00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5:00 pm	17	18	19
	21	52 6:30pm County Board Meeting	23	24	25	26
	28	29	30	31	Sep 1	2
Tapp, Kris			7			1/31/2017 11:11 AM

Tapp, Kris	24	17	10	ω	Aug 27	SUNDAY	Septe
	25	18	11	4	28	MONDAY	September 2017
	26 6:30pm County Board Meeting	19	6:30pm County Board Meeting	О	29	TUESDAY	
8	27	5:00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5:00 pm	13	5:00pm Finance & Human Resources Committee - Ives Grove - Auditorium - 5:00 pm	30	WEDNESDAY	
	28	21	14	7	31	THURSDAY	September 2017  Su Mo Tu We Th  3 4 5 6 7  10 11 12 13 14  17 25 26 27 28
	29	22	15	∞	Sep 1	FRIDAY	1017  Th Fr Sa  Th 2  7 1 2  121 215 23  28 29 30
1/31/2017 11:11 AM	30	23	16	9	2	SATURDAY	Su Mo Tu We Th Fr Sa 1 2 3 4 5 6 7 8 9 10 18 19 20 31 15 16 17 18 19 20 21 22 23 24 25 26 27 28

	1000						٦۶
Su Mo Tu We Th Fr Sa 5 6 7 8 9 10 11 12 13 14 15 16 17 18 26 27 28 29 30	SATURDAY	7	14	21	28	4	1/31/2017 11:11 AM
F SS 22 22 27 28 27 28 27 28 27 28 27 28 27 28 27 28 28 28 28 28 28 28 28 28 28 28 28 28	FRIDAY	9	13	20	27	m	
October 2017 Su Mo Tu We Th 1 2 3 14 15 15 16 17 18 19 22 23 24 25 26 29 30 31 2	THURSDAY	2	12	6:00pm Finance & Human Resources Committee Meeting - Budger Meeting with Departments - 6:00	26 5:00pm Finance & Human Resources Committee Meeting - 6:30pm County Board Meeting - Public	2	
	WEDNESDAY	4 S:00pm Finance & Human Resources Committee - Jives Grove - Auditonium - 5:00 pm	11	6:00pm Finance & Human Resources Committee - Budget Meeting with Departments - 6:00	25	Nov 1	6
	TUESDAY	E	6:30pm County Board Meeting - County Executive Presents the 2018 County Executive Budget	6:00pm Finance & Human Resources Committee Meeting - Budget Meetings with Departments - 6:00	24	31	
2017	MONDAY	2	6	16	23	30	
October 2017	SUNDAY	Oct 1	∞	15	22	29	Tapp, Kris

Tapp, Kris	26	19	12	CT	Oct 29	SUNDAY	November 2017
	27	20	13 6:30pm County Board Meeting - Adopt Tax Levy for 2018 Budget	6	30	MONDAY	er 2017
	28	21	14	7 6:30pm County Board Meeting - Adopt the 2018 Budget	31	TUESDAY	
10	5:00pm Finance & St.00pm Finance & Human Resources Committee Meeting - Ives Grove - Auditorium - 5:00 pm	22	15	8 5:00pm Finance & Human Resources Committee Meeting	Nov 1 6:00pm Finance & Human Resources Committee - Budget Amendment Meeting	WEDNESDAY	
	30	23 8:00am Thanksgiving Holiday	16	9	2	THURSDAY	Su Mo Tu We Th  Su So Tu We Th  5 6 7 8 9 5 6 7 8 19 5 13 14 15 16 19 20 21 22 23 26 27 28 29 30
	Dec 1	24 8:00am Thanksgiving Holiday	17	10	3	FRIDAY	Fr Sa Su Mo 3 4 3 4 10 11 3 4 27 18 10 11 11 24 25 27 18 31 25
1/31/2017 11:11 AM	2	25	18	11	4	SATURDAY	December 2017  Tu We Th Fr Sa  S 6 7 8 9  19 20 21 215  26 27 28 29 30

December 2017	or 2017			Su Mo Tu We Th 10 11 12 13 14 15 6 7 24 25 26 27 28	Fr Sa Su Mo 1 2 3 Mo 22 23 23 24 12 30 30 28 22 23 24 13 30 30 30 30 30 30 30 30 30 30 30 30 30 3	January 2018  Tu We Th Fr Sa  2 3 4 5 6  16 17 18 19 20  23 24 25 26 27  30 31 2
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Nov 26	27	28	29	30	Dec 1	2
m	4	5 6:30pm County Board Meeting	9	7	- ∞	o
10	11	12	5:00pm Finance & Human Resources Committee Meeting - Ives Grove -	14	15	16
17	18	19 6.30pm County Board Meeting	20	21	22	23
24	25	26	27	28	59	30
31	Jan 1, 18	2	æ	4	15	
Tapp, Kris			11			1/31/2017 11:11 AM

Tapp, Kris	28	21	14	7	Dec 31	SUNDAY	January 2018
	29	22	15	<b>∞</b>	Jan 1, 18	MONDAY	018
	30	23 6:30pm County Board Meeting	16	9 6:30pm County Board Meeting	2	TUESDAY	
12	31	24	17 5:00pm Finance & Human Resources Committee Meeting - Ives Grove - Auditorium - 5:00 pm	10	3 5:00pm Finance & Human Resources Committee Meeting	WEDNESDAY	
	Feb 1	25	18	11	4	THURSDAY	January 2018  Su Mo Tu We Th  7 8 9 10 11  14 12 13 4  14 12 15 16 17 18  21 22 23 24 25  28 29 30 31
	2	26	19	12	5	FRIDAY	FF Sa Su Mo Mo Mo 220 H 5 Su H2 Su H
1/31/2017 11:11 AM	ω	27	20	13	6	SATURDAY	February 2018  Tu We Th Fr Sa  6 7 8 9 10  13 14 15 16 17  20 21 22 23 24  27 28